

AMENDMENT TWO TO CONTRACT NO. 34142 34142

RE: Renewal one for contract 34142 for Purchasing Fire Turnouts for the City of Long Beach. BPF15000001 – ITB FD 14-089

This Amendment to Contract No. 34142 is made and entered as of **July 20, 2016** by and between the CITY OF LONG BEACH, a municipal corporation, and **Allstar Fire Equipment (Contractor)**.

Contract No. 34142 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- 1. First Renewal option to extend the contract to September 30, 2017.
- 2. \$210,000 to be added for the term of October 1, 2016 to September 30, 2017
- 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by ____ %.
- 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract.
- 9. Current permits, licenses, insurance and other required information are enclosed as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

Attach Notary if Out-of-State Contractor

CONTRACTOR:

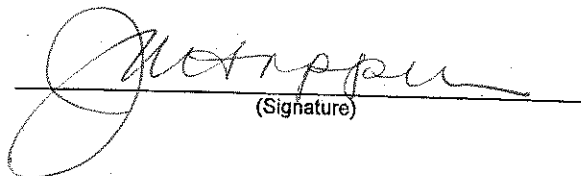


(Signature)

Joseph A. Sposato

President

President / Vice President / Secretary / Treasurer
(circle one)



(Signature)

J. A. Hopper

Vice President

President / Vice President / Secretary / Treasurer
(circle one)

THE CITY OF LONG BEACH:

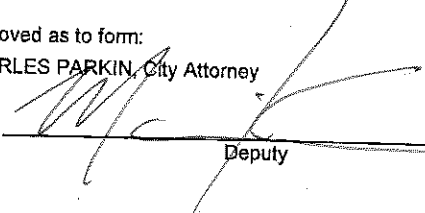
By: 

Patrick H. West, City Manager

Assistant City Manager

EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER.

Approved as to form:
CHARLES PARKIN, City Attorney

By: 

Deputy

EXHIBIT "A"



June 7, 2016

City of Long Beach
Fire Department
Attn: Veronica Robles Scott
3205 Lakewood Blvd.
Long Beach, CA 90808

Ref: Contract #34142 (BPF15000001)

Lion Apparel has informed us of a price increase effective October 1, 2016 for the Long Beach Specification turnouts. New pricing will remain in effect through September 30, 2017.

We are asking for a 3.6 % increase

Current Contract Prices

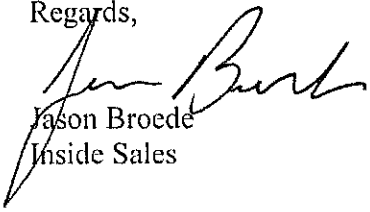
CVFM-K7 Long Beach PBI Max V-Force Turnout Coat -	\$1187.85
PVFM-K7 Long Beach Spec PBI Max V-Force Turnout Pants -	\$693.50

New Contract Prices

CVFM-K7 Long Beach Spec PBI Max V-Force Turnout Coat -	\$1230.61
PVFM-K7 Long Beach Spec PBI Max V-Force Turnout Pants -	\$718.47

Manufacturer notification letter attached.

Regards,



Jason Broede
Inside Sales



June 7th, 2016

Mr. Joe Sposato
Allstar Fire Equipment
12328 Lower Azusa Rd
Arcadia, CA 91006

Re: Long Beach Fire Contract #34142

Dear Mr. Sposato,

The LION team greatly values the Long Beach Fire contract for PPE. We also appreciate the subsequent business gained from having been awarded the contract. The pricing agreement for the structural fire fighting protective clothing pursuant to our annual contract with Long Beach Fire is currently being renewed and we must ask for a slight increase to the 2016 contract pricing.

As in other industries, the supply chain behind us has increased prices. For example, the fabric materials cost on the Crosstech Black Moisture Barrier, which is part of the Long Beach composite, has increased substantially. Labor costs have also climbed. As you can imagine, keeping skilled staff on hand to meet quality and delivery expectations is key.

We deeply value the business we receive from Long Beach Fire. We respectfully seek an increase of 3.6% over current prices to start October 1st, 2016 and we hereby offer to maintain the new prices through September 30th, 2017.

Please let me know if there is anything else I can do to assist you in this matter.

Best,

Michelle Trout

Michelle Trout
Regional Sales Manager
LION Safety Resource Group

cc: Joe Sposato, Allstar Fire Equipment
Jason Broede, Allstar Fire Equipment
Christine Mays, LION