

*Eight*  
**AMENDMENT NO. FOUR TO CONTRACT NO. 35089 35089**

RE: **Amendment No.8 of Contract No. 35089 (ITB-LB18-082) for providing custodial services to the City of Long Beach (Munis Contract No. 319000014, formerly known as BPLB1900014)**

This Amendment to Contract No. 35089 is made and entered as of March 1, 2022 by and between the CITY OF LONG BEACH, a municipal corporation, and **ABM Industries, Inc.** (Contractor)

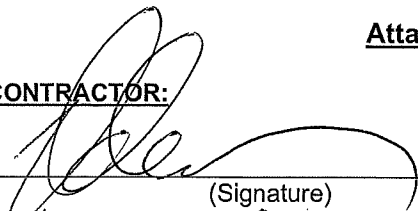
Contract No. 35089 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- 1. No changes to term.
- 2. No Fund Increase.
- 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by \_\_\_\_ %
- 7. The items or locations identified on Exhibit "A", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract.
- 9. Current permits, licenses, insurance and other required information are attached as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

**Attach Notary if Out-of-State Contractor**

**CONTRACTOR:**

  
\_\_\_\_\_  
(Signature)  
*Mark W. Cunningham*  
\_\_\_\_\_  
(Print / Type Name)  
\_\_\_\_\_  
President / Vice President / Secretary / Treasurer  
(circle one)

**CONTRACTOR:**

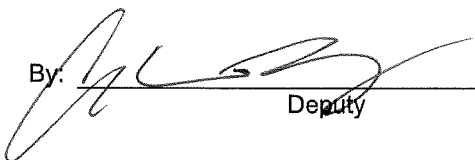
\_\_\_\_\_  
(Signature)  
\_\_\_\_\_  
(Print / Type Name)  
\_\_\_\_\_  
President / Vice President / Secretary / Treasurer  
(circle one)

**THE CITY OF LONG BEACH:**

By: *Jonda F. Jatum*  
\_\_\_\_\_  
City Manager

Approved as to form: *April 12, 2022*  
CHARLES PARKIN, City Attorney

**EXECUTED PURSUANT  
TO SECTION 301 OF  
THE CITY CHARTER.**

By:   
\_\_\_\_\_  
Deputy

Eight

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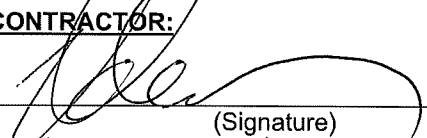
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**CONTRACTOR:**

  
 \_\_\_\_\_  
 (Signature)

Mark W. Cunningham  
 \_\_\_\_\_  
 (Print / Type Name)

\_\_\_\_\_  
 President / Vice President / Secretary / Treasurer  
 (circle one)

**CONTRACTOR:**

\_\_\_\_\_  
 (Signature)

\_\_\_\_\_  
 (Print / Type Name)

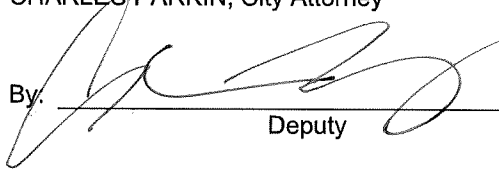
\_\_\_\_\_  
 President / Vice President / Secretary / Treasurer  
 (circle one)

**THE CITY OF LONG BEACH:**

By: Jonda J. Johnson  
 \_\_\_\_\_  
 City Manager

**EXECUTED PURSUANT TO SECTION 301 OF THE CITY CHARTER.**

Approved as to form: April 12, 2022  
**CHARLES PARKIN, City Attorney**

By:   
 \_\_\_\_\_  
 Deputy



ABM Industries, Inc.  
14201 Franklin Avenue  
Tustin, CA 92780

March 18, 2022

Elisa Landeros  
City of Long Beach  
411 W. Ocean Blvd, 6th Floor.  
Long Beach, CA 90802

Re: Annual CPI & California Mandated Minimum Wage Increase

Dear Elisa,

Due to the California State mandated minimum wage increase, we are requesting an increase to your monthly billing amount for custodial services at the City of Long Beach sites that ABM currently provides services. This increase is necessary in order to efficiently sustain services, without diminishing performance of work. We are requesting an increase to the base contract.

See attached Exhibit A for the breakdown of price per location. Below is the breakdown of the new emergency services bill rate cost both will have an effective date of March 1, 2022.

Service	Current Annual Contract	2022 Annual Contract
Emergency Services Per Hr. Bill Rate (Non Covid)	\$33.00 per employee, per hour	\$34.00 per employee, per hour

In order to comply with Sarbanes Oxley (SOX) revenue recognition rules, we seek your approval for this increase.

Please review and sign with your approval at your earliest convenience. In the event you have any questions, please do not hesitate to contact me via email: [erin.deyager@abm.com](mailto:erin.deyager@abm.com) or on my cell phone @ (424) 355-5576.

We thank you for your understanding and look forward to continuing our relationship for many more years to come.

Sincerely,

Erin De Yager  
Business Development Manager

Accepted and Approved by:

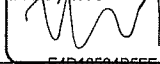
City of Long Beach

Signature: Michelle M Wilson

Name: Michelle Wilson

Date: 3/21/22

ABM Industries, Inc. Signed by:

Signature:   
E4D10534B5FE4A0...

Name: Mark Langermann

Date: 3/22/2022 | 3:48:12 PM PDT

## EXHIBIT A

SITE NAME	2021 Monthly Pricing	2022 Monthly Pricing
32495488		
Fire Emergency Communication	\$5,950.37	\$6,128.88
Discount- 2%	(\$119.01)	\$122.58
<b>Total billing</b>	<b>\$5,831.36</b>	<b>\$6,006.30</b>
32495489		
Administrative Headquarters	\$7,203.14	\$7,419.23
Discount- 2%	(\$144.06)	(\$148.38)
<b>Total billing</b>	<b>\$7,059.08</b>	<b>\$7,270.85</b>
32490003		
Fire Training	\$972.54	\$1,001.72
Discount- 2%	(\$19.45)	(\$20.03)
<b>Total billing</b>	<b>\$953.09</b>	<b>\$981.68</b>
32495503		
Housing Authority Office	\$2,207.76	
Discount- 2%		CLOSED ACCOUNT
<b>Total billing</b>	<b>\$2,163.60</b>	
32497608		
Long Beach Senior Center	\$6,029.17	\$6,210.05
Discount- 2%	(\$120.58)	(\$124.20)
<b>Total billing</b>	<b>\$5,908.59</b>	<b>\$6,085.84</b>
32495490		
Enviromental Services	\$4,987.99	\$5,137.63
Discount- 2%	(\$99.76)	(\$102.75)
<b>Total billing</b>	<b>\$4,888.23</b>	<b>\$5,034.88</b>
32495491		
SERRF Administration	\$316.82	\$326.32
Discount- 2%	(\$6.34)	(\$6.53)
<b>Total billing</b>	<b>\$310.48</b>	<b>\$319.80</b>
32495497		
Wireless Communication	\$1,605.01	\$1,653.16
Discount- 2%	(\$32.10)	(\$33.06)
<b>Total billing</b>	<b>\$1,572.91</b>	<b>\$1,620.10</b>
32495496		
Main Public Service Bldg 4350	\$2,206.40	\$2,272.59
Discount- 2%	(\$44.13)	(\$45.45)
Traffic Warehouse 2400 E Spring	\$945.60	\$973.97
Discount- 2%	(\$18.91)	(\$19.48)
Graffiti Office 100 E Spring	\$126.08	\$129.86
Discount- 2%	(\$2.52)	(\$2.60)
<b>Total billing</b>	<b>\$3,212.52</b>	<b>\$3,390.35</b>
32465495		

Long Beach Parks	\$38,827.83	\$42,710.61
Discount- 2%	(\$776.56)	(\$854.21)
<b>Total billing</b>	<b>\$38,051.27</b>	<b>\$41,856.40</b>

32497606

Branch, Bayshore, Michelle Obama	\$25,188.23	\$25,943.88
Discount - 2%	(\$503.76)	(\$518.88)
<b>Total billing</b>	<b>\$24,684.47</b>	<b>\$25,425.00</b>

<b>TOTAL PRICE/MONTH</b>	<b>\$94,635.60</b>	<b>\$97,991.20</b>
<b>TOTAL ANNUAL PRICE</b>	<b>\$1,135,627.21</b>	<b>\$1,175,894.37</b>

\*Branch Libraries' is cost plus

\*The above price increase of Three Percent (3%) to account for the CA state minimum wage increase