



CITY OF LONG BEACH

POLICE DEPARTMENT
400 WEST BROADWAY LONG BEACH CALIFORNIA 90802

C-10

Robert G. Luna
Chief of Police

March 22, 2016

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt Specifications No. ITB PD16-033 and award a contract to Galls, LLC, of Long Beach, CA, for furnishing and delivering police duty gear and footwear, in an annual amount not to exceed \$150,000, for a period of one year, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Galls, LLC, to furnish and deliver police duty gear and footwear. This contract will meet safety and quality standards for the Long Beach Police Department and ensure the timely availability of duty gear, accessories and footwear for uniformed personnel.

The bid was advertised in the Press-Telegram on November 25, 2015, and 1,878 potential bidders specializing in police uniforms were notified of the bid opportunity. Of those bidders, 29 downloaded the bid via our electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at www.longbeach.gov/purchasing. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 22 local, minority and women-owned business groups. Three bids were received on February 11, 2016. Of those three bidders, none were Minority-owned Business Enterprises (MBEs), Women-owned Business Enterprises (WBEs), or certified Small Business Enterprises (SBEs), and one was a Long Beach business (Local). Galls, LLC, of Long Beach, CA (a Local, not a MBE, WBE or SBE), was the lowest responsible bidder.

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FINANCIAL BUREAU
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INVESTIGATIONS BUREAU
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PATROL BUREAU
(562) 570-7214
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SUPPORT BUREAU
(562) 570-7342
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Local Business Outreach

In an effort to align with our outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the Bids Online database in order to download the bid specifications. Through outreach, 163 Long Beach vendors were notified to submit bids, of which one downloaded and one submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita and by Budget Management Officer Victoria Bell on March 4, 2016.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. ITB PD 16-033 and award a contract concurrently is requested on March 22, 2016, to ensure that the contract is in place expeditiously.

FISCAL IMPACT

The annual contract cost will not exceed \$150,000 and is budgeted in the General Fund (GF) and Tidelands Operations Fund (TF 401) in the Police Department (PD). This contract will provide continued support to our local economy by assisting in the preservation of employment for 24 full-time employees residing in Long Beach.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ROBERT G. LUNA
CHIEF OF POLICE

APPROVED:



PATRICK H. WEST
CITY MANAGER