



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

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June 13, 2006

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt Specifications No. PA-01606 and award a contract to Ford West for furnishing and delivering eight two-wheel drive Ford Escape Hybrids in the amount of \$213,391.60 including tax, with the option of purchasing additional two-wheel drive and four-wheel drive units at the contracted prices, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is being requested to enter into a contract for the purchase of eight two-wheel drive Ford Escape Hybrids. Additionally, it is requested that the City Council approve the option to purchase additional two-wheel drive and four-wheel drive units at the contracted prices, providing funds are available and additional replacements are required.

The Public Works Department, Fleet Services Bureau, has an immediate need to purchase eight two-wheel drive compact hybrids as part of the City's Fiscal Year 2006 (FY 06) vehicle replacement plan. Additional two-wheel drive and four-wheel drive vehicles are expected to be necessary for the FY 07 replacement plan. The current purchase will replace six gas-powered large utility vehicles and two CNG (compressed natural gas) sedans, ranging in age from seven to fourteen years. The budgeted replacement cycle of utility vehicles is seven years. Where feasible, the City's vehicle replacement plan provides for downsizing (reducing vehicle size), replacement with fuel-efficient vehicles and reducing the fleet.

The bid was advertised on April 26, 2006, and 116 potential bidders were notified of the bid opportunity; seven are Minority-owned Business Enterprises (MBEs), five are Women-owned Business Enterprises (WBEs), and 23 are Long Beach businesses. The bid document was made available from the Purchasing Division located on the Plaza Level of City Hall and the Division's website at www.lbpurchasing.org. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 32 local, minority and women's business groups. Bids were opened on May 12, 2006. Ford West, of Bellflower, CA, is the lowest responsible bidder.

This matter was reviewed by Senior Deputy City Attorney Donna F. Gwin on April 21, 2006 and Budget Management Officer David Wodynski on June 5, 2006.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. PA-01606 and award the contract concurrently is requested on June 13, 2006 to expedite the purchase of the eight hybrid vehicles.

FISCAL IMPACT

The cost of this contract, in the amount of \$213,391.60, is included in the Fleet Services Fund (IS 386) in the Department of Public Works (PW). The replacement units are included on the City's multi-year replacement schedule for FY 06. The incremental cost increase of purchasing hybrid vehicles will be paid by AB 2766 funds for certain replacement vehicles.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



CHRISTINE F. ANDERSEN
DIRECTOR OF PUBLIC WORKS



MICHAEL A. KILLEBREW
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:

for 
GERALD R. MILLER
CITY MANAGER