



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

R-12

333 West Ocean Boulevard 6th Floor • Long Beach, CA 90802 • (562) 570-5400 • Fax (562) 570-5414

June 16, 2015

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager to execute a contract with Atlantic Machinery, Inc., of Silver Springs, MD, for the purchase of four CNG-powered Schwarze Model A7000 Regenerative Air Sweepers, with related equipment and accessories, on the same terms and conditions afforded to the National Joint Powers Alliance (NJPA), of Staples, MN, in an amount not to exceed \$1,277,528, inclusive of taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Atlantic Machinery, Inc., for the purchase of four CNG-powered Schwarze Model A7000 Regenerative Air Sweepers, mounted on new CNG Autocar Xpert truck chassis, for use by the Department of Public Works (Public Works). Public Works staff performed extensive research on new sweepers with different technologies, including mechanical broom, vacuum and regenerative air, for use in the City. After the conclusion of this research, based on the best operational fit and cost effectiveness, Public Works determined the Schwarze Air Sweeper to be best suited for the City's operational needs.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Fleet Services Bureau and Purchasing Division of the Department of Financial Management investigated procurement options, and NJPA's agreement with Atlantic Machinery, Inc., of Silver Springs, MD, (a SBE, not a DBE, MBE, WBE, or Local) was determined to provide the best discounted price while allowing for timely acquisition and delivery. All of NJPA's contracts are competitively bid and offer the best available pricing. There are no dealers for this type of equipment in Long Beach. Service, parts and warranty support will be provided by Municipal Maintenance Equipment, of Placentia, CA.

HONORABLE MAYOR AND CITY COUNCIL

June 16, 2015

Page 2

This matter was reviewed by Deputy City Attorney Kendra L. Carney and by Budget Management Officer Victoria Bell on May 27, 2015.

SUSTAINABILITY

These new street sweepers are compliant with the State of California and local district air quality regulations, which require use of alternative fuel sweepers to reduce air toxic and criteria pollutant emissions. Additionally, these sweepers meet local air quality regulations for particulate matter reduction and control.

TIMING CONSIDERATIONS

City Council action to adopt the attached Resolution and execute a contract concurrently is requested on June 16, 2015 to ensure that the contract is in place expeditiously.

FISCAL IMPACT

The total purchase amount will not exceed \$1,277,528, inclusive of taxes and fees, and is budgeted in the Fleet Services Fund (IS 386) in the Department of Financial Management (FM). There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

JG:DB:PM
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APPROVED:



PATRICK H. WEST
CITY MANAGER

1 RESOLUTION NO.

2
3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO EXECUTE AN AGREEMENT WITH
6 ATLANTIC MACHINERY, INC. FOR THE PURCHASE OF
7 FOUR (4) CNG-POWERED SCHWARZE MODEL A7000
8 REGENERATIVE AIR SWEEPERS WITH RELATED
9 EQUIPMENT AND ACCESSORIES, THROUGH THE
10 NATIONAL JOINT POWERS ALLIANCE (NJPA)

11
12 WHEREAS, the Charter of the City of Long Beach (the "City"), Section
13 1802, permits the City to purchase services, supplies, materials, equipment and labor
14 with other government agencies by purchasing under their contracts on a voluntary and
15 selective basis when authorized by resolution; and

16 WHEREAS, the City desires to purchase four (4) CNG-powered Schwarze
17 model A7000 regenerative air sweepers, with related equipment and accessories, from
18 ATLANTIC MACHINERY, INC.; and

19 WHEREAS, the National Joint Powers Alliance (NJPA) has a contract for
20 the procurement of street sweepers together with related equipment and accessories
21 under Contract No. 022014 ("NJPA Contract"); and

22 WHEREAS, the City's participation in the NJPA Contract will facilitate timely
23 acquisition of the A7000 regenerative air sweepers as well as provide considerable cost
24 benefits to the City; and

25 WHEREAS, if the City had to utilize a formal bid process rather than
26 participate in the NJPA Contract considerably more funds would be required;

27 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
28 follows:

