

## **C-5**

August 24, 2021

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

### RECOMMENDATION:

Authorize the City Manager, or designee, to execute all documents necessary to amend contracts with various Pacific Gateway Workforce Innovation Network service and product providers for training and employment services to residents, to increase the total amount by \$300,000, for a revised total aggregate amount not to exceed \$5,405,712, and to extend the contracts term through December 31, 2021, with an option to renew for one additional one-year period. (Citywide)

### DISCUSSION

City Council approval is requested to amend contracts with various Pacific Gateway Workforce Innovation Network (Pacific Gateway) service and product providers to continue training and employment services to Long Beach residents.

Contracted vendors provide specialized workforce training services delivered through America's Job Center of California (AJCC) in support of strategies that provide training and employment services to residents and job seekers. Pacific Gateway administers the federal Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City. Those funds support job training programs and business services delivered by the Workplace, Harbor Gateway WorkSource Center, Harbor YouthSource Center, FutureLB, and selected community-based organizations to assist residents to acquire skills leading to employment in high-demand occupations with local employers.

Pacific Gateway utilizes labor market information, industry feedback, and changes in the industry to monitor hiring needs. Such practices ensure that local skill training design and investments are in industries with growth and demand leading to employment for residents. For training programs not associated with Pacific Gateway initiatives connected with local colleges and universities, customers are required by WIOA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL). Vendors under the ETPL are exempt from other local procurements, as are employers participating in On-the-Job (OJT), and Customized Training (CT) programs, as mandated by WIOA. A City procurement process for vendor selection is not required.

Pacific Gateway will continue to partner with the training and service providers outlined below, based on customer demand.

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At its meeting of November 10, 2015, the City Council authorized the execution of agreements with various providers for training and employment services to Long Beach residents. In following meetings, increases provided for a revised total aggregate amount of \$5,105,712. Pacific Gateway requests contract increases and renewals for the coming months for organizations with current agreements with the City in the amount of \$300,000, for a new revised aggregate total amount of \$5,405,712. The following provides the detail increase amounts for each intended contract:

Service Provider	Primary Area of Instruction/ Services/ Product	Current Contract/ BPO Terms	Requested Amendment/ New Terms	New Contract/BPO
<b>Integrated Digital Technologies (IDT)</b>	<ul style="list-style-type: none"> <li>• Database Technologies Specialist</li> <li>• It Security Administrator (Network+/Security+/CCNA/ CEH/CWNA)</li> <li>• Software Development/Programmer</li> <li>• Telecommunications Specialist</li> </ul>	32100169 11/01/20 – 09/30/21 \$100,000	Add 3 months Add: \$100,000	11/01/20 – 12/31/21 \$200,000
<b>Olivarend, Inc., dba GSF Driving and Truck Training School</b>	<ul style="list-style-type: none"> <li>• Professional Combo Course CDL Class A &amp; B-P</li> <li>• Complete Course CDL Class A</li> <li>• Complete Course CDL Class B-P</li> </ul>	32100268 11/01/20 – 09/30/21 \$75,000	Add 3 months Add: \$100,000	11/01/20 – 12/31/21 \$175,000
<b>Pacific Harbor Lines</b>	<ul style="list-style-type: none"> <li>• Assistant Engineer</li> </ul>	31825000 35 08/15/18 – 08/14/21 \$195,000	Add 4 months Add: \$100,000	08/15/18 – 12/31/21 \$295,000

This matter was reviewed by Deputy City Attorney Amy R. Webber on July 19, 2021, Business Services Bureau Manager Tara Mortensen on August 3, 2021, and by Budget Manager Grace H. Yoon on August 8, 2021.

TIMING CONSIDERATIONS

City Council action is requested on August 24, 2021, to ensure there is no interruption to services.

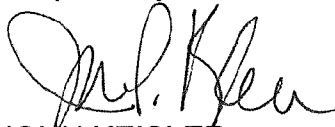
FISCAL IMPACT

The requested action increases contract authority with various Pacific Gateway Workforce Innovation Network service and product providers by \$300,000 for a revised total aggregate amount not to exceed \$5,405,712. These contracts are supported by WIOA grant funding and sufficient appropriation is budgeted in the Community Development Fund Group in the Economic Development Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN KEISLER

DIRECTOR OF ECONOMIC DEVELOPMENT

APPROVED:



THOMAS B. MODICA  
CITY MANAGER