

# CITY OF LONG BEACH

# R-13

DEPARTMENT OF CITY CLERK

333 WEST OCEAN BOULEVARD • LONG BEACH, CALIFORNIA 90802 • (562) 570-6101 • FAX (562) 570-6789

February 15, 2011

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Receive and file the Registered Lobbyist 4th Quarter Report for the period ending December 31, 2010 and the 2011 Lobbyist Annual Renewal Report, as of January 15, 2011.

## DISCUSSION

Pursuant to Long Beach Municipal Code Section 2.08.110, the fourth quarter lobbyist reports were due January 15, 2011. The tables below provide an overview of: (1) each Long Beach registered lobbyist filing, their filing category, and number of clients and fees assessed for the period ending December 31, 2010; and (2) a list of registered lobbyists, and their filing category and renewal fees assessed for year 2011.

City of Long Beach - Registered Lobbyists  
as of 4th Quarter Filing - Period Ending Dec. 31, 2010

<u>Filer Name</u>	<u>Lobbyist Type</u>	<u>YTD No. of Clients</u>	<u>YTD Assessed Fees</u>
ABC ADVOCACY GROUP	Contract Lobbyist	2	\$600.00
ADLER PUBLIC AFFAIRS	Contract Lobbyist	0	\$100.00
ALEX H CHERIN	Contract Lobbyist	5	\$175.00
CARL A KEMP	Contract Lobbyist	7	\$475.00
CERRELL ASSOCIATES INC.	Contract Lobbyist	7	\$275.00
ENGLANDER KNABE & ALLEN	Contract Lobbyist	7	\$250.00
KEN SPIKER AND ASSOCIATES, INC.	Contract Lobbyist	3	\$475.00
MANATT, PHELPS & PHILLIPS, LLP	Contract Lobbyist	0	\$150.00
MURCHISON CONSULTING	Contract Lobbyist	9	\$450.00
SHEPPARD MULLIN RICHTER & HAMPTON, LLP	Contract Lobbyist	1	\$75.00
	Summary Totals	41	\$3,025.00

City of Long Beach - Registered Lobbyists  
2011 - Renewal Fees

<u>Filer Name</u>	<u>Lobbyist Type</u>	<u>Assessed Fees</u>
ABC ADVOCACY GROUP	Contract Lobbyist	\$100.00
ALEX H CHERIN	Contract Lobbyist	\$100.00
CARL A KEMP	Contract Lobbyist	\$100.00
CERRELL ASSOCIATES INC.	Contract Lobbyist	\$100.00
ENGLANDER KNABE & ALLEN	Contract Lobbyist	\$100.00
KEN SPIKER AND ASSOCIATES, INC.	Contract Lobbyist	\$100.00
MURCHISON CONSULTING	Contract Lobbyist	\$275.00
SHEPPARD MULLIN RICHTER & HAMPTON, LLP	Contract Lobbyist	\$100.00
	<b>Summary Totals</b>	<b>\$975.00</b>

Attached is the Registered Lobbyist 4th Quarter Report which lists in detail a lobbyist's reporting history, active clients, staff contact points, issues sought to be influenced, and lobbyist names. The 4th Quarter report covers all of calendar year 2010.

For this reporting period, there were no registered Business Organization or Expenditure Lobbyist filings.

TIMING CONSIDERATIONS

None.

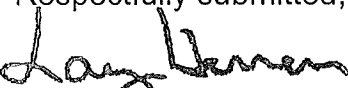
FISCAL IMPACT

The salary and benefit costs for support of the Lobbyist Registration program since adoption of the ordinance has totaled \$9,760.52. Revenues received totaled \$4,000.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,

  
LARRY HERRERA  
CITY CLERK

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **ABC ADVOCACY GROUP** Filer Page 1

Lobbyist Type **Contract Lobbyist** Filer ID **CLB 10-010**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
8/17/2010	Initial Filing	On/After June 30		8/16/2010		2	
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/14/2010			
1/15/2011	Quarterly	2010 - 4th Qtr	1/18/2011	1/15/2011			
1/18/2011	Renewal	2011 - Renewal	1/18/2011	1/18/2011			

No. of Active Clients: **2**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Seeking to influence...	Lobbyist Name(s)
16-Aug-10	<b>SIMMATEC USA</b> SUNSET BEACH, CA 90742	PETER MAURER	AUTOMATED PARKING DEVELOPMENT	AUTO PARKING RFO/RFQ	LYNN ADKINS BRIAN BENNETT GLORIA CORDERO
16-Aug-10	<b>UNION BANK</b> LOS ANGELES, CA 90071	JOANNE CURRAN	BANKING	COMMUNITY RELATIONS	LYNN ADKINS BRIAN BENNETT GLORIA CORDERO

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **ADLER PUBLIC AFFAIRS**

Filer Page 1

Lobbyist Type Contract Lobbyist

Filer ID CLB 10-006

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
7/ 1/2010	Initial Filing	On/After June 30		7/ 1/2010		1	
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/13/2010			
1/19/2011	Termination	2010 - 4th Qtr	1/18/2011	1/19/2011			1

No. of Active Clients: 0

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **ALEX H CHERIN**

Filer Page 1

Lobbyist Type Contract Lobbyist

Filer ID **CLB\_10-009**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
7/29/2010	Initial Filing	On/After June 30		7/20/2010		2	
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/13/2010		3	
1/14/2011	Quarterly	2010 - 4th Qtr	1/18/2011	12/28/2010			
1/14/2011	Renewal	2011 - Renewal	1/18/2011	12/28/2010			

No. of Active Clients: **5**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Lobbyist Name(s)
13-Oct-10	<b>2ND AND PCH</b> LONG BEACH, CA 90803		Seeking to influence...	ALEX H CHERIN
20-Jul-10	<b>ACAT GLOBAL</b> LAGUNA BEACH, CA 92651 MAYOR FOSTER; COUNCILMAN O'DONNELL; AMY BODECK		TECH MANUFACTURER	ALEX H CHERIN
13-Oct-10	<b>HARBOR TRUCKING ASSC</b> LONG BEACH, CA 90807			ALEX H CHERIN

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **ALEX H CHERIN** Filer Page 2

Lobbyist Type **Contract Lobbyist** Filer ID **CLB 10-009**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Seeking to influence...	Lobbyist Name(s)
13-Oct-10	PARETO ENERGY WASHINGTON CD 20007				ALEX H CHERIN
20-Jul-10	PROJECT FROG SAN FRANCISCO, CA 91415	MAYOR FOSTER; CRAIG BECK	GREEN BUILDER	BUILDING PROJECT	ALEX H CHERIN

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **CARL A KEMP** Filer Page 1

Lobbyist Type **Contract Lobbyist** Filer ID **CLB 10-003**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
5/10/2010	Initial Filing	On/Before June 29		4/28/2010		5	
7/23/2010	Quarterly	2010 - 2nd Qtr	7/15/2010	7/23/2010		2	
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/15/2010			
1/18/2011	Quarterly	2010 - 4th Qtr	1/18/2011	1/18/2011			
1/18/2011	Renewal	2011 - Renewal	1/18/2011	1/18/2011			

No. of Active Clients: **7**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Lobbyist Name(s)
28-Apr-10	<b>2ND &amp; PCH</b> LONG BEACH, CA 90803	RAY LIN	DEVELOPMENT CONSTRUCT OF OUTER MALL	CARL A KEMP
28-Apr-10	<b>BELMONT SHORE CANNABIS CLUB</b> LONG BEACH, CA 90803	CIENA SERRAN	MEDICAL MARIJUANA MED-MARIJUANA ORD	CARL A KEMP
28-Apr-10	<b>EVERGREEN</b> CYPRESS, CA 90630	JASON HSU	SHIPPING NONE AT THIS TIME	CARL A KEMP

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Page 2

Filer Name CARL A KEMP

Lobbyist Type Contract Lobbyist

Filer ID CLB 10-003

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business Seeking to influence...	Lobbyist Name(s)
28-Apr-10	<b>EXPERTOW</b> STANTON, CA 90680	JIMI KRUGER	TOWING TOWING W/CITY	CARL A KEMP
28-Apr-10	<b>LB YELLOW CAB</b> GARDENA, CA 90249	JOHN & BILL ROUSE	TRANSPORTATION PUBLIC RELATIONS	CARL A KEMP
23-Jul-10	<b>PMSA</b> SAN GABRIEL, CA	MICHELLE GRUBBS	TRANSPORTATION TRANSPORTATION	CARL A KEMP
23-Jul-10	<b>QDC JOHN WALKER</b> LONG BEACH, CA 90803	SAN ANTONIO	MEDICAL MARIJUANA MED-MARIJUANA ORD	CARL A KEMP



# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **CERRELL ASSOCIATES INC.**

Filer Page 1

Lobbyist Type Contract Lobbyist

Filer ID **CLB 10-002**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Client's Terminate
4/29/2010	Initial Filing	On/Before June 29		4/20/2010		6	
5/24/2010	Amendment	On/Before June 29		5/21/2010	4/20/2010	1	
7/14/2010	Quarterly	2010 - 2nd Qtr	7/15/2010	7/9/2010			
10/14/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/15/2010			
1/10/2011	Renewal	2011 - Renewal	1/18/2011	1/4/2011			
1/18/2011	Quarterly	2010 - 4th Qtr	1/18/2011	1/13/2011			

No. of Active Clients: **1**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Seeking to influence...	Lobbyist Name(s)
20-Apr-10	<b>BOMBARDIER TRANSPORTATION</b> SAN FRANCISCO, CA 94128		STR CAR TRANS SYST		FERNANDO CHAVEZ LISA GRITZNER
20-Apr-10	<b>FIVE STAR PARKING</b> LOS ANGELES, CA 90071		PARKING LOT OPERATOR		FERNANDO CHAVEZ JOHN HOWLAND

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name CERRELL ASSOCIATES INC.

Filer Page 2

Lobbyist Type Contract Lobbyist

Filer ID CLB 10-002

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business Seeking to influence...	Lobbyist Name(s)
20-Apr-10	FRESH & EASY NEIGHBORHOOD MARKETS EL SEGUNDO, CA 90245	MARKET	PUBLIC AFFAIRS PRESENT & FUTURE	KRISTEN MONTET LONNER FERNANDO CHAVEZ LISA GRITZNER
20-Apr-10	HARRIS CORPORATION LOWELL, MA 01853-3295	COMMUNICATION SYST	PRESENT & FUTURE OPPORTUNITIES	HAL DASH MATT GALLAGHER FERNANDO CHAVEZ
21-May-10	KOURY GEOTECHNICAL SERVICES CHINO, CA 91710	GEOTECHNICAL SERVICES	PRESENT AND FUTURE PROJECT	FERNANDO CHAVEZ
20-Apr-10	MICROSOFT CORPORATION SACRAMENTO, CA 95814	SOFTWARE CO	PRESENT & FUTURE OPPORTUNITIES	FERNANDO CHAVEZ LISA GRITZNER JOHN HOWLAND
20-Apr-10	WSPA TORRANCE, CA 90502	PETRO TRADE ASSCN	PETROLEUM INDUSTRY	JOHN HOWLAND FERNANDO CHAVEZ

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **ENGLANDER KNABE & ALLEN**

Filer Page 1

Lobbyist Type Contract Lobbyist

Filer ID **CLB 10-008**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
7/15/2010	Initial Filing	On/After June 30		7/ 1/2010		3	
7/20/2010	Amendment	On/After June 30		7/19/2010	7/1/2010	1	1
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/14/2010		3	
1/14/2011	Quarterly	2010 - 4th Qtr	1/18/2011	1/11/2011		1	
1/14/2011	Renewal	2011 - Renewal	1/18/2011	1/11/2011			

No. of Active Clients: **7**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Seeking to influence...	Lobbyist Name(s)
11-Jan-11	AMERICAN CHEMISTRY COUNCIL WASHINGTON DC	ALL COUNCIL, CITY ATTY, MAYOR	RECYCLING PLASTIC BAGS	PLASTIC BAG BAN	JENNIFER FORKISH
14-Oct-10	CAMBRIA SOLUTIONS LOS ANGELES, CA 90071				MARCUS ALLEN
14-Oct-10	CLEAR CHANNEL TORRANCE, CA 90501			TECH MGMT CONSULTING	
				BILLBOARDS	MATT KNABE

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **ENGLANDER KNABE & ALLEN**

Filer Page 2

Lobbyist Type Contract Lobbyist

Filer ID **CLB 10-008**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business Seeking to influence...	Lobbyist Name(s)
01-Jul-10	ENTERPRISE GARDENA, CA 90248	ERIK SUND	TRANSPORTATION LBPD FLEET MGMT	MATT KNABE
19-Jul-10	UNITED ROAD TOWING, INC VAN NUYS, CA 91406		TOWING LB TOWING PROCUREMENT	MARCUS ALLEN
14-Oct-10	WASTE MANAGEMENT GARDENA, CA 90248		FLEET MGMT	MATT KNABE
01-Jul-10	WEST COAST CHRONIC LONG BEACH, CA 90813	CM ROBERT GARCIA; ERIK SUND; CITY ATTNY	MED-MARIJUANA MED-MARIJUANA	MATT KNABE

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **KEN SPIKER AND ASSOCIATES, INC.** Filer Page 1

Lobbyist Type **Contract Lobbyist** Filer ID **CLB 10-004**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
6/ 7/2010	Initial Filing	On/Before June 29		6/ 3/2010		2	
7/27/2010	Quarterly	2010 - 2nd Qtr	7/15/2010	7/23/2010			
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/14/2010		1	
1/14/2011	Quarterly	2010 - 4th Qtr	1/18/2011	1/14/2011		4	
1/14/2011	Renewal	2011 - Renewal	1/18/2011	1/14/2011			
1/28/2011	Amendment	2010 - 4th Qtr	1/14/2011	1/28/2011		-4	

No. of Active Clients: **3**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Lobbyist Name(s)
03-Jun-10	INFRA MANAGEMENT GROUP, LLC OVERLAND PARK, KS	RICHARD HEENAN	ECONOMIC INFRASTRUCTURE	GREG SPIKER KEN SPIKER, JR
14-Oct-10	THE LAMAR COMPANIES BATON ROUGE, LA 70808		OUTDOOR ADVERTISING	GREG SPIKER KEN SPIKER, JR

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **KEN SPIKER AND ASSOCIATES, INC.** Filer Page 2

Lobbyist Type **Contract Lobbyist** Filer ID **CLB 10-004**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business Seeking to influence...	Lobbyist Name(s)
03-Jun-10	TRENDLINE HEALTH MESA, AZ 85210	GREG PATTERSON	HEALTH CARE BENEFITS HEALTH CARE BENEFITS	GREG SPIKER KEN SPIKER, JR

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name

MANATT, PHELPS & PHILLIPS, LLP

Filer Page 1

Filer ID CLB 10-001

Lobbyist Type Contract Lobbyist

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
4/20/2010	Initial Filing	On/Before June 29		4/19/2010		1	
7/14/2010	Quarterly	2010 - 2nd Qtr	7/15/2010	7/13/2010			
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/14/2010			
1/19/2011	Termination	2010 - 4th Qtr	1/18/2011	1/19/2011			1

No. of Active Clients: 0

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **MURCHISON CONSULTING**

Filer Page 1

Lobbyist Type Contract Lobbyist

Filer ID **CLB 10-007**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
7/ 8/2010	Initial Filing	On/After June 30		7/ 2/2010		6	
10/14/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/11/2010		1	
1/25/2011	Quarterly	2010 - 4th Qtr	1/18/2011	1/15/2011		2	
1/25/2011	Renewal	2011 - Renewal	1/18/2011	1/23/2011			

No. of Active Clients: **9**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Lobbyist Name(s)
15-Jan-11	<b>A&amp;A TOWING</b> LONG BEACH, CA 90807	ZUBIN FITTER	DEVELOPMENT LB AREA	MIKE MURCHINSON
02-Jul-10	<b>AECOM</b> LOS ANGELES, CA 90071	JACK BAYLIS	DEVELOPMENT GERALD DESMOND BRIDGE	MIKE MURCHINSON
02-Jul-10	<b>ARB STRUCTURERS</b> LAKE FOREST, CA 92630	MARK THURMAN	DEVELOPMENT AIRPORT PARKING STRUCTURE	MIKE MURCHINSON



# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Name **MURCHISON CONSULTING**

Filer Page 2

Lobbyist Type Contract Lobbyist

Filer ID **CLB 10-007**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business Seeking to influence...	Lobbyist Name(s)
02-Jul-10	D.D.R. SALT LAKE CITY, UT 84111	STAN HOFFMAN	DEVELOPMENT THE PIKE	MIKE MURCHINSON
02-Jul-10	DIDM CALABASAS, CA 91372		DEVELOPMENT	MIKE MURCHINSON
02-Jul-10	LCW PARTNERS LONG BEACH, CA	TOM DEAN; JEFF BERGER	DEVELOPMENT WETLANDS TRADE	MIKE MURCHINSON
02-Jul-10	MARRIOTT LONG BEACH, CA 90815	GEORGE MARAGOS	DEVELOPMENT LB MARRIOTT HOTEL	MIKE MURCHINSON
11-Oct-10	MERUELO GROUP DOWNEY, CA 90241		DEVELOPMENT	MIKE MURCHINSON
15-Jan-11	SUMMIT ALLIANCE BEVERLY HILLS, CA 90212	DARYOUSH GOLSHAN	DEVELOPMENT PCH/GUNDRY	MIKE MURCHINSON

# City of Long Beach 2010 - Registered Lobbyists

4th Quarter - Period Ending December 31, 2010 and 2011 Lobbyist Annual Renewal Report

Filer Page 1

Filer Name **SHEPPARD MULLIN RICHTER & HAMPTON, LLP**

Filer ID **CLB 10-005**

Lobbyist Type **Contract Lobbyist**

## -REPORTS FILED

Filing Date	Report Type	Filing Period	Report Due Date	Report Date	Amending Report Dated	Clients Added	Clients Terminate
6/30/2010	Initial Filing	On/After June 30		6/30/2010		1	
10/15/2010	Quarterly	2010 - 3rd Qtr	10/15/2010	10/15/2010			
1/18/2011	Quarterly	2010 - 4th Qtr	1/18/2011	1/15/2011			
1/18/2011	Renewal	2011 - Renewal	1/18/2011	1/15/2011			

**No. of Active Clients: 1**

## -Active CLIENTS and LOBBYISTS

Initial Report	Client Name and City	City of Long Beach Contact Point	Nature of Clients Business	Seeking to influence...	Lobbyist Name(s)
30-Jun-10	<b>TAKISUN, INC.</b> LONG BEACH, CA 90803		REAL ESTATE DEVELOPER	REDELV SEAPORT MARINA	PHILLIP TATE JAMES PUGH CLAUDIA GUTIERREZ JEROLD B NEUMAN MICHAEL J KEILY