**BID NUMBER PA-00706**

**TO:** CITY OF LONG BEACH
CITY MANAGER
ATTN: CITY CLERK
333 West Ocean Boulevard, Plaza Level
Long Beach, California 90802

**INVITATION TO BID**

**ELECTRICAL SUPPLIES**

**CONTRACT NO.** 29577

1. **COMPLETE CONTRACT:**
This Invitation to Bid, together with THE NOTICE INVITING BIDS, the entire Bid (including Specifications), or any items(s) thereof, the signature page, Instructions to Bidders, General Conditions, Special Conditions, Bid Section, Addendums, and when required, CONTRACTOR'S BOND shall become the Contract upon its acceptance by the City Manager or designee on behalf of the City of Long Beach, Contractor will be provided with a copy of the executed Contract. All materials or services provided by the Contractor shall comply with the City Charter, and all applicable Federal, State and City Laws.

2. **SERVICES TO BE PROVIDED BY THE CONTRACTOR:**
Contractor shall upon acceptance of this bid by the City, furnish the goods and services herein specified according to the terms and conditions set forth herein.

3. **AMOUNT TO BE PAID:**
The City shall pay Contractor for the goods or services as described in the section entitled "PAYMENT" in the Instructions to Bidders.

4. **CHOICE OF ALTERNATE PROVISIONS; OPTIONS; NOTIFICATION:**
When alternative provisions are requested, or options are offered, Contractor will be notified as to which provision, or option, is being accepted at the same time that he is notified that he is the successful Bidder.

5. **DECLARATION OF NON-COLLUSION:**
The undersigned certifies or declares under penalty of perjury that this bid is genuine and not sham or collusive, or made in the interest or on behalf of any person or entity not herein named; that the Bidder has not directly or indirectly induced or solicited any other Bidder to submit a sham bid, or any other person or entity to refrain from bidding, and that the Bidder has not in any manner sought by collusion to secure to himself any advantage over other Bidders.

**BIDDER MUST COMPLETE AND SIGN BELOW:**
(Signature of Corporate Officers or persons authorized to sign bids and contracts on behalf of the Contractor – refer to page 2 Instructions Concerning Signatures.)

**EXECUTED AT:** LONG BEACH (CITY), CA (STATE) **ON THE** 3 **DAY OF** APRIL (MONTH), **20** 06.

**COMPANY NAME:** WALTERS WHOLESALE ELECT. **TIN:** [redacted] (FEDERAL TAX IDENTIFICATION NUMBER)

**STREET ADDRESS:** 1619 WEST 15TH ST. **CITY:** LONG BEACH **STATE:** CA **ZIP:** 90813

**PHONE:** 562-436-2452 **FAX:** 562-436-2749

S/ John L Walter (SIGNATURE) — CEO (TITLE)

John L Walter (PRINT NAME) — JOHN.WALTER@WALTERSWHOLESALE.COM (EMAIL ADDRESS)

S/ Richard Benbow (SIGNATURE) — VICE PRESIDENT (TITLE)

RICHARD E. BENBOW (PRINT NAME) — DICK.BENBOW@WALTERSWHOLESALE.COM (EMAIL ADDRESS)

**ALL SIGNATURES MUST BE NOTARIZED FOR ALL COMPANIES LOCATED OUTSIDE THE STATE OF CALIFORNIA.**
**NO OUT-OF-STATE BID WILL BE CONSIDERED UNLESS A NOTARIAL ACKNOWLEDGMENT IS ATTACHED.**
**NOTARIES ARE NOT REQUIRED FOR CALIFORNIA BIDDERS.**

**IN WITNESS WHEREOF** the City of Long Beach has caused this contract to be executed as required by law as of the date stated below.

**THE CITY OF LONG BEACH**

**BY** Director of Financial Management — 5/11/06 Date

**APPROVED AS TO FORM** 5/16, 20 06
ROBERT E. SHANNON
CITY ATTORNEY
Senior Deputy

Rev 07/18/05

**BID NUMBER PA-00706**

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBBEs and OBEs) to compete successfully in supplying our needs for products and services.

**The following information is submitted regarding the bidder:**

Legal Form of Bidder:

- Corporation ☑ State of CALIFORNIA
- Partnership ☐ State of _____
  - General ☐ Limited ☐
- Joint Venture ☐
- Individual ☐ DBA _____
- Limited Liability Company ☐ State of _____

Composition of Ownership (more than 51% of ownership of the organization): **OPTIONAL**

Ethnic (Check one):

- ☐ Black ☐ Asian ☐ Other Non-white
- ☐ Hispanic ☐ American Indian ☑ Caucasian

Non-ethnic Factors of Ownership (check all that apply):

- ☑ Male ☐ Yes - Physically Challenged ☐ Under 65
- ☐ Female ☐ No – Physically Challenged ☐ Over 65

Is the firm certified as a Disadvantaged Business: ☐ Yes ☑ No

Has firm previously been certified as a minority-owned and/or woman-owned business enterprise by any other agency?

☐ Yes ☑ No

Name of certifying agency: _____

**INSTRUCTIONS CONCERNING SIGNATURES**

Please use the proper notary form, which applies to your type of organization on all bid documents, attachments and bonds requiring a signature by officers of your company.

***NOTE: FAILURE TO COMPLY MAY RESULT IN DISQUALIFICATION OF YOUR BID.***

**INDIVIDUAL (Doing Business As)**

[redacted]

**BID NUMBER PA-00706**

# CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

State of _____

County of _____

On _____ Before me, _____
DATE — NAME, TITLE OF OFFICER – E.G. "JANE DOE, NOTARY PUBLIC"

Personally appeared _____
NAME(S) OF SIGNER(S)

☐ personally known to me - **OR** - ☐ proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

**WITNESS** my hand and official seal.

N/A
SIGNATURE OF NOTARY

## OPTIONAL

Though the data below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent reattachment of this form.

### CAPACITY CLAIMED BY SIGNER

☐ INDIVIDUAL
☐ CORPORATE OFFICER

_____
TITLE(S)

☐ PARTNER(S) ☑ LIMITED ☐ GENERAL
☐ ATTORNEY-IN-FACT
☐ TRUSTEE(S)
☐ GUARDIAN/CONSERVATOR
☐ OTHER:

_____
_____

**SIGNER IS REPRESENTING:**
NAME OF PERSON(S) OR ENTITY(IES):

_____
_____

### DESCRIPTION OF ATTACHED DOCUMENT

_____
TITLE OR TYPE OF DOCUMENT

_____
NUMBER OF PAGES

_____
DATE OF DOCUMENT

_____
SIGNER(S) OTHER THAN NAMED ABOVE

## INSTRUCTIONS TO BIDDERS

**1. PREPARATION OF BID:**

The preparation of the bid, including visits to the Site prior to submittal of the bid, shall be at the expense of Bidder. All prices and notations must be typewritten or written in ink. Any markings in pencil shall not form part of the bid and shall be disregarded by the City. Any changes or corrections in the bid must be initialed in ink by the person signing the bid. Bidder shall state brand name or make of each item bid. If not bidding on item as described, the manufacturer's name and catalog number of the substitute must be given. Bidder shall also attach specifications and furnish other data to be given. Bidder shall also attach specifications and furnish other data to establish the suitability of the substitute. Bidder shall quote separately on each item. Bidder shall quote his lowest price and best delivery date as no changes are permitted after the bid opening. Cash discounts offered for payment within 14 days or less will not be considered when evaluating bids. No telephonic, telegraphic or fax bids are acceptable.

City's purchases of goods and services are based on the City's actual needs and requirements. The City is obligated under this contract/purchase order to purchase and pay for only those goods and services that the City needs and requires, and that the City actually orders and receives. Any dollar amount identified as a "not to exceed:" amount in any City document is not a guaranteed payment amount to any contractor or service provider. Furthermore, the City may determine that its needs and requirements may be met by City labor or by a second contractor or service provider, even after an award is made to one contractor or service provider. An award is not a promise or guarantee of exclusivity.

Bidders are cautioned that comments and statements, whether oral or written, made by City employees regarding the validity of bids, the waiver of deviations from Specifications, the possibility or probability of an award being made to a particular bidder, and other similar matters are NOT binding on the City. Bidders should not order materials, obtain financing or take other actions based

**10. PUBLIC WORK AND PREVAILING WAGES:**

In the performance of public work under any Contract, the Contractor shall comply with provisions of Standard Specifications for Public Works Construction, latest edition, and City of Long Beach Amendments thereto. Where labor is required for public work as part of this Contract, Contractor shall pay no less than the prevailing wages set by the Director of the Department of Industrial Relations of the State of California. Copy of wage schedule can be obtained from the City Engineer.

The Director of Public Works of the City by and on behalf of the City Council has obtained from the Director of the Department of Industrial Relations of the State of California the general prevailing rate of per diem wages, and the general prevailing rate of holiday and overtime work in the locality in which the public work is to be performed for each craft, classifications or type of workers needed to execute the Contract, and the same is on file with the City

Circle appropriate designation: MBE WBE

Ethnic Factors of Ownership: (more than 51%)

| | | | |
|---|---|---|---|
| Black | ( ) | American Indian | ( ) |
| Hispanic | ( ) | Other Non-white | ( ) |
| Asian | ( ) | Caucasian | ( ) |

Certified by: _____

Valid thru: _____

Dollar value of participation: $ _____

**15. BID SUBMITTAL AND WITHDRAWAL OF BIDS:**

Each Bid must be delivered to the location and received on or before the due date and time stated herein. Bids will not be accepted after the date and time stated herein. Bids may be withdrawn without prejudice providing the written request is received by the City Clerk no later than the time set for opening

## MAINTENANCE OF ADEQUATE STOCK

**Contractor shall be required to maintain adequate stock for timely deliveries, for emergency and fill-in orders, as needed by the City.**

**17. INTER-AGENCY PARTICIPATION:**

IF OTHER AGENCIES EXPRESS AN INTEREST IN PARTICIPATING IN THIS BID, WOULD YOU SUPPLY THE SAME ITEMS.

YES ✓ NO ____

(If yes, any agency electing to participate in this bid will order its own requirements without regard to the City of Long Beach. The City of Long Beach assumes no liability or payment guarantee on any units sold to participating agencies.)

**18. AMERICANS WITH DISABILITIES ACT:**

Contractor shall have and be allocated the sole responsibility to comply with the Americans with Disabilities Act of 1990 ("ADA") with respect to performance hereunder and contractor shall defend, indemnify and hold the City, its officials and employees harmless from and against any and all claims of failure to comply with or violation of the ADA as said claim relates to this contract.

measures, the City may sustain by reason of Contractor's failure to comply with said laws, rules and regulations in connection with the performance of this Contract.

15. Contractor shall keep confidential and not disclose to others or use in any way to the detriment of the City confidential business or technical information that the City may disclose in conjunction with this Contract or Contractor may learn as a result of performing this Contract.

16. This Contract shall not be assigned in whole or in part, nor any duties delegated without the City's prior written approval.

17. The remedies herein reserved shall be cumulative and additional to any other remedies at law or in equity. The waiver of any breach of this Contract shall not be held to be a waiver of any other or subsequent breach. The City's failure to object to provisions contained in any communication from Contractor shall not be deemed an acceptance of such provisions or a waiver of the provisions of this Contract.

18. This Contract shall not be amended or modified, except by written agreement signed by the parties and expressly referring to this Contract.

19. Any indebtedness of Contractor to the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action, or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery, or equipment supplied hereunder.

20. Contractor shall indemnify, hold harmless and defend the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action, or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery, or equipment supplied hereunder.

21. Contractor shall furnish further itemization and breakdown of the Contract price when requested by the City.

22. Contractor, in the performance of any work or the furnishing of any labor under this Contract, shall be considered as an independent contractor. Contractor, his agents and employees shall not be considered as employees of the City.

23. Contractor and subcontractor(s) shall not discriminate against any person in the performance of this Contract and shall comply with applicable federal, state and city equal employment opportunity laws, ordinances, rules and regulations. Contractor and subcontractor(s) shall not discriminate against any employee or applicant for employment or against any subcontractor on the basis of race, color, religion, national origin, sex, sexual orientation, AIDS, HIV status, age, disability, or handicap, subject to federal and state laws, rules and regulations.

24. Contractor shall comply with all applicable federal, state and local laws pertaining to the subject matter hereof.

25. Contractor shall submit samples of all documents that Contractor may require City to execute to complete this transaction. By accepting these samples as part of the bid or by awarding the contract to a Contractor who has submitted said samples, the City does not agree to the terms stated in said samples. This Invitation to Bid and Contractor's bid shall take priority over said samples and this Invitation and Contractor's bid shall become the contract between the City and the Contractor.

26. All quantities stated herein are only ESTIMATES. The City reserves the right to increase or decrease these estimated quantities based on its actual needs and funds available.

27. The City reserves the right to exercise, at its option, an increase in expenditures by ten (10) percent annually, but the City does not guarantee such an increase.

28. Contractor shall cooperate with the City in all matters relating to taxation and the collection of taxes, particularly with respect to the self-accrual of use tax. Contractor shall cooperate as follows: (i) for all leases and purchases of materials, equipment, supplies, or other tangible personal property totaling over $100,000 shipped from outside California, a qualified Contractor shall complete and submit to the appropriate governmental entity the form in Appendix "A" attached hereto; and (ii) for construction contracts and subcontracts totaling $5,000,000 or more, Contractor shall obtain a sub-permit from the California Board of Equalization for the Work site. "Qualified" means that the Contractor purchased at least $500,000 in tangible personal property that was subject to sales or use tax in the previous calendar year.

    In completing the form and obtaining the permit(s), Contractor shall use the address of the Work site as its business address and may use any address for its mailing address. Copies of the form and permit(s) shall also be delivered to the Purchasing Agent. The form must be submitted and the permit(s) obtained as soon as Contractor receives a notice of award. Contractor shall not order any materials or equipment over $100,000 from vendors outside California until the form is submitted and the permit(s) obtained and, if Contractor does so, it shall be a material breach of the Agreement. In addition, Contractor shall make all purchases from its Long Beach sales office and the Long Beach sales office of its vendors if those vendors have a Long Beach

office and all purchases made by Contractor under this Agreement which are subject to use tax of $500,000 or more shall be allocated to the City of Long Beach. Contractor shall require the same form and permit(s) from its subcontractors.

Contractor shall not be entitled to and by signing this Contract waives any claim or damages for delay against City if Contractor does not timely submit these forms to the appropriate governmental entity. Contractor may contact Eugene Fong at 562-570-5023 for assistance with the form.

29. The California Integrated Waste Management Act (Public Resources Code, Sec. 40000 et seq.) requires governmental entities to achieve 50% diversion of waste. In conjunction with the City's Integrated Resources Bureau, the City is currently developing an Environmentally Preferable Product (EPP) procurement plan. These guidelines enable the City Purchasing Agent to greatly expand procurement programs by moving beyond a singular consideration of "recycled-content". EPP procurement facilitates the purchase of products that qualify within a broad range of "environmentally preferable" criteria, such as: minimal packaging; energy savings; non-toxic; manufactured from sustainably-harvested materials. Contractor shall monitor products that fall within the EPP guidelines and document all criteria that qualifies the product as an EPP. Documentation from the manufacturer will be acceptable and may be required during the term of the Contract.

30. THE FOLLOWING ADDITIONAL CONDITIONS APPLY ONLY IN CASES WHERE THE CONTRACTOR IS TO PERFORM WORK ON CITY PROPERTY:

    A. If at any time during the progress of the Work, Contractor shall allow any indebtedness to accrue for labor, equipment, or materials, or which may become a claim against the City, Contractor shall immediately upon request from the City pay such claim or indebtedness or cause such lien to be dissolved and discharged by giving a bond or otherwise and, in case of his failure so to do, the City may withhold any money due Contractor until such claim or indebtedness is paid or may apply such money toward the discharge thereof; or in such event the City may, at its option, declare this Contract to be terminated, take possession and control of the Work, and complete the same or cause the same to be completed according to the specifications. Contractor shall pay to City the difference between the Contract price and the actual cost to the City in completing or causing the Work to be completed.

    B. Contractor shall carry on the Work at his own risk until the same is fully completed and accepted and shall, in case of any accident, destruction or injury to the Work or materials before its final completion and acceptance, repair or replace the Work or materials so injured, damaged and destroyed, at his own expense and to the satisfaction of the City. When materials and equipment are furnished by others for installation or erection by Contractor, Contractor shall receive, unload, store and handle same at Site and become responsible therefore as though such materials and equipment were being furnished by Contractor under the Contract.

    C. Contractor shall procure and maintain at Contractor's expense for the duration of the Contract the following insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the Contract by Contractor, his agents, representatives, employees or subcontractors:

        (1) Comprehensive General Liability: $1,000,000 combined single limit for each occurrence or $2,000,000 General Aggregate for bodily injury, personal injury and property damage, including products and completed operations coverage.

        The City, its officials, employees and agents shall be named as additional insured's as respects: liability arising out of activities performed by or on behalf of the Contractor; products and completed operations of Contractor; premises owned, leased or used by Contractor.

        (2) Automobile Liability: $500,000 combined single limit per accident for bodily injury and property damage covering owned, non-owned and hired vehicles.

        (3) Workers' Compensation as required by the California Labor Code and employers Liability limits of $1,000,000 per accident.

    Any self-insurance program and self-insured retention must be separately approved in writing by the City.

    Each insurance policy shall be endorsed to state that coverage shall not be cancelled by either party or reduced in coverage except after thirty (30) days prior written notice to the City.

    Acceptable insurance coverage shall be placed with carriers admitted to write insurance in California or carriers with a rating of or equivalent to A: VIII by A. M. Best & Company. Any deviations from this rule shall require written approval from the City's Purchasing Agent.

    All coverage's for subcontractors shall be subject to the requirements stated herein and shall be maintained at no expense to the City.

Contractor shall furnish the City with certificates of insurance and original endorsements providing coverage as required above. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

Before any of Contractor's or Subcontractor's employees shall do any work on City's property, Contractor shall furnish the City with the required certificates evidencing that such insurance is being maintained. Such certificates shall specify the date when such insurance expires. Such insurance shall be maintained until after the Work under the Contract has been completed and accepted.

Such insurance as required herein or in any other documents to be considered a part hereof shall not be deemed to limit the Contractor's liability under this contract.

D. Contractor shall defend, indemnify and hold harmless the City, its officials and employees from and against any liability for claims for bodily injury and property damage arising out of negligent acts, omissions or errors of any employee of the Contractor at the Site.

E. Contractor shall list the name and location of the place of business of each subcontractor who will perform work, labor, or services for Contractor, or who specially fabricates and installs a portion of the work or improvement in an amount in excess of one-half of one percent of Contractor's total contract cost. The subcontractor list shall be submitted with contractor's bid.

## CONTRACT AGREEMENT
## SPECIAL CONDITIONS SECTION

### CONTRACT PERIOD

Twelve months after date of award or from the expiration of the current contract, whichever is the earlier. This Contract may be extended by mutual agreement for up to two additional periods of one year each in accordance with terms and conditions stated herein.

It is agreed that if the City intends to exercise its extension option for the two additional one-year periods, the City shall so notify the Contractor 90 days prior to the expiration date. Contractor shall be required to submit any price increases to the City Purchasing Agent for approval at least 60 days prior to expiration of Contract. The City reserves the right to accept or reject any price increase and to cancel the extension notice if price increases are not acceptable. Any notice of price increase shall show item number, price, contract number, and purchase order number.

**No price increases will be allowed during any twelve month contract period.**

### SHIPPING INSTRUCTIONS

Prices quoted shall include all delivery and unloading charges to various using departments of the City of Long Beach. Purchase orders are not restricted to one delivery location within the City of Long Beach. The City reserves the right to make award based on delivery time quoted.

### BOND PROVISIONS

Not applicable.

# SUPPLEMENTAL CONDITIONS SECTION

## BLANKET PURCHASE ORDER (BPO) / AUTHORIZED PERSONNEL

A Blanket Purchase Order (BPO) will be sent to the Contractor by the City Purchasing Agent. City personnel authorized to make releases (purchase orders) against the BPO will be indicated on the BPO. Shipment shall be made against the BPO release number. Releases shall be allowed only if the appropriate BPO number is indicated on the BPO release issued by the using department. Contractor must reference BPO release number and not the BPO number on all invoices.

## BASIS OF AWARD OF CONTRACT

The City reserves the right to award, in whole or in part, portions of this bid to one or more suppliers.

Without limiting the power and authority with which it is vested, the City shall be the sole authority in determining the lowest responsible bidder, taking into consideration the experience of the bidder, references, operations, quality, fitness, capacity, and adaptability in respect to the requirements of these specifications for the services proposed by any bidder hereunder.

## PRICING

**No "minimum orders"** will be permitted. Bids indicating a minimum order will be rejected.

## MAINTENANCE OF ADEQUATE STOCK

**Contractor shall be required to maintain adequate stock for timely deliveries, for emergency and fill-in orders, as needed by the City.**

## BID SECTION

## SPECIFICATION SECTION

### SCOPE OF SERVICE

The Contractor shall provide a wide array of electrical items to the City of Long Beach.

### PRICE AGREEMENT CONDITIONS

Prices charged to the City shall be based on percentage discounts from the current **Trade Service Publication, Electrical Wholesale Reporter** (formerly the Biddle Book, and herein referred to as **TRA-SER**). Percentage discounts shall remain firm for the duration of the contract. Bids shall be in the form of percentage discounts given to the City from the **TRA-SER**. The Contractor shall quote discounts from the "Column 3" price or "End Column" price listed in the **TRA-SER**.

Twelve compact discs (CD's) of **TRA-SER** shall be provided to the City complete with monthly updates, through the duration of the contract.

### REFERENCES

**Bidder shall furnish on a separate sheet of paper a list of five (5) current customers, including company name, street. address, telephone number and contact person, for whom bidder has provided similar products. The City intends to contact these customers to determine product reliability, Contractor's performance and service and other information. Failure to include customer's references may void bid if the City has no prior experience with bidder.**

### CATALOGS

**Contractor shall submit two (2) copies of its general or master catalog upon award of Contract. The catalog shall be used to purchase items that are not specifically listed in the bid. Contractor shall supply additional catalogs to the various City departments as requested.**

### MISCELLANEOUS PURCHASES

**The various City departments are authorized to purchase miscellaneous items not listed herein up to a maximum of $1,000.00 per order.**

# CONTRACT AGREEMENT
**BID SECTION**

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BID TO FURNISH AND DELIVER ELECTRICAL SUPPLIES FOR THE CITY OF LONG BEACH.

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WE ARE PLEASED TO SUBMIT OUR BID IN ACCORDANCE WITH THE CITY OF LONG BEACH INVITATION TO BID, SPECIFICATIONS AND TERMS AND CONDITIONS TO FURNISH AND DELIVER THE FOLLOWING EQUIPMENT, MATERIAL, SUPPLIES OR SERVICES **FOB DESTINATION** CITY OF LONG BEACH.

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**SALES TAX**: UNIT PRICE STATED HEREIN SHALL **NOT** INCLUDE SALES TAX.

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(BID'S SHALL BE IN THE FORM OF PERCENTAGE DISCOUNTS GIVEN TO THE CITY.)

**DELIVERY:**

STOCK ITEMS: 1 days after receipt of order. (If time shown is more than three (3) working days after receipt of order, the bid may be rejected).

NON-STOCK ITEMS: 5-7 days after receipt of order. (If time shown is more than ten (10) working days after receipt of order, the bid may be rejected).

**RENEWAL OPTION**

This contract is subject to extension for two additional one year periods from the date of expiration, at the option of the City, in accordance with the option granted in your bid.

Price increase shall not exceed 5 % during the first renewal option.

Price increase shall not exceed 5 % during the second renewal option.

**PAYMENT TERMS:** 2 % 10 Days

## BID SECTION

WE ARE PLEASED TO SUBMIT THIS BID IN ACCORDANCE WITH THE CITY OF LONG BEACH INVITATION TO BID, SPECIFICATIONS AND TERMS AND CONDITIONS TO FURNISH AND DELIVER THE FOLLOWING EQUIPMENT, MATERIAL, SUPPLIES OR SERVICES **FOB DESTINATION** CITY OF LONG BEACH.

### SALES TAX

UNIT EXTENSION PRICES STATED HEREIN SHALL **NOT** INCLUDE SALES TAX.

### SUMMARY OF BID ITEMS – ELECTRICAL SUPPLIES

| SECTION | A | CONDUIT AND FITTINGS – DESCRIPTION | DISCOUNT |
|---|---|---|---|
| ITEM # | 1 | Rigid steel conduit | 79 % |
| | 2 | Rigid steel conduit couplings & elbows, galvanized | 70 % |
| | 3 | Rigid steel conduit nipples | 70 % |
| | 4 | E.M.T. fittings | 72 % |
| | 5 | E.M.T. conduit | 76 % |
| | 6 | Flexible steel conduit | 70 % |
| | 7 | Liquid tight flexible steel conduit | 70 % |
| | 8 | Aluminum flexible conduit | 47 % |
| | 9 | Plastic conduit | 76 % |
| | 10 | Plastic conduit fittings | 72 % |
| | 11 | Minerallac conduit products | 63 % |
| | 12 | Wiremold conduit | 21 % |
| | 13 | T & B fittings, seal tight | 61 % |

## BID SECTION

| SECTION | A | CONDUIT AND FITTINGS (continued) – DESCRIPTION | DISCOUNT |
|---|---|---|---|
| ITEM # | 14 | Steel City fittings | 64 % |
| | 15 | Powerstrut | 71 % |
| | 16 | Regal conduit fittings | 71 % |
| | 17 | Circle AW products | 40 % |
| | 18 | Dottie products | 55 % |
| | 19 | Hoffman enclosures | 55 % |
| | 20 | Killark products | 50 % |
| | 21 | Midwest conduit fittings | 50 % |
| | 22 | Myers hubs & fittings | 55 % |
| | 23 | O.Z. Gedney products | 40 % |
| | 24 | Panduit | 36 % |
| | 25 | Power Strut products | 61 % |
| | 26 | Bridgeport conduit | 71 % |
| | 27 | Regal conduit fitting | 76 % |
| | 28 | Minerallac | 68 % |

| SECTION | B | WIRE – DESCRIPTION | DISCOUNT |
|---|---|---|---|
| ITEM # | 1 | THHN wire | 61 % |
| | 2 | XHHW wire | 61 % |
| | 3 | USE and RHH-RHW wire | 61 % |
| | 4 | MTW wire | 64 % |

## BID SECTION

| SECTION | B | WIRE – DESCRIPTION (continued) | DISCOUNT |
|---|---|---|---|
| ITEM # | 5 | Communication cable | 40 % |
| | 6 | SJ, SO, wire (portable cord) | 60 % |
| | 7 | Electronic cable | 35 % |
| | 8 | Fittings | 55 % |
| | 9 | Bare Copper | 60 % |
| | 10 | Extension cords | 61 % |
| | 11 | Cable, 19 strand, 50 amp, 600 volt CPS or 3 or 2/0 SI-58073 GE | 61 % |

| SECTION | C | WIRING DEVICES | DISCOUNT |
|---|---|---|---|
| ITEM # | 1 | Outlet boxes | 82 % |
| | 2 | Russel Stoll devices | 52 % |
| | 3 | RACO Inc. products | 56 % |
| | 4 | Weather-proof boxes – QUOTE ON BRANDS BELOW: | |
| | | a. Perfect Line | 62 % |
| | | b. RACO Inc. | 65 % |
| | 5 | Wiring devices – QUOTE ON BRANDS BELOW: | |
| | | a. Hubbell | 60 % |
| | | b. Leviton | 56 % |
| | 6 | Edwards signaling devices | 22 % |

## BID SECTION

| SECTION | D | GROUNDING/LKUGS/CONNECTORS/TERMINAL BLOCKS | DISCOUNT |
|---|---|---|---|
| ITEM # | 1 | Ground rods | 52 % |
| | 2 | Ground clamps | 46 % |
| | 3 | Lugs and connectors, Dottie | 42 % |

| SECTION | E | LIGHT FIXTURES & BALLASTS | DISCOUNT |
|---|---|---|---|
| ITEM # | 1 | Lighting fixtures – QUOTE ON BRANDS BELOW: | |
| | | a. Halo | 47 % |
| | | b. Lithonia | 47 % |
| | | c. Hubbell | 38 % |
| | 2 | Holophane lighting fixtures | 25 % |
| | 3 | Jefferson Transformers | 36 % |
| | | **Ballasts HID & Fluorescent** | |
| | 4 | HID ballasts - QUOTE ON BRAND BELOW: | |
| | | a. Advance | 71 % |
| | 5 | Fluorescent ballasts - QUOTE ON BRAND BELOW: | |
| | | a. Advance | 71 % |
| | 6 | HID fixtures | 41 % |
| | 7 | Compact fluorescent fixtures | 40 % |
| | 8 | Capri Lite lighting | 40 % |
| | 9 | Dual Lite emergency lighting | 40 % |
| | 10 | Intermatic | 35 % |

| SECTION | E | LIGHT FIXTURES & BALLASTS | DISCOUNT |
|---|---|---|---|
| | | **Ballasts HID & Fluorescent (continued)** | |
| ITEM # | 11 | Lightolier | 30 % |
| | 12 | Lutron products | 25 % |
| | 13 | Paragon time switches | 25 % |
| | 14 | Precision multi-controls | 40 % |
| | 15 | Prescolite lighting | 20 % |
| | 16 | Progress lighting | 40 % |
| | 17 | STONCO lighting | 40 % |
| | 18 | Tork Time switches & photo controls | 25 % |
| | 19 | Wellmade lighting | 40 % |
| | 20 | Kenal lighting | 35 % |

| SECTION | F | DISTRIBUTION EQUIPMENT | DISCOUNT |
|---|---|---|---|
| ITEM # | 1 | Safety switches – QUOTE ON BRANDS BELOW: | |
| | | a. Cutler-Hammer | 60 % |
| | | b. G.E. | 60 % |
| | | c. Square D | 25 % |
| | 2 | Industrial circuit breakers – QUOTE ON BRANDS BELOW: | |
| | | a. Cutler-Hammer | 50 % |
| | | b. G.E. | 42 % |
| | | c. Square D | 40 % |

## BID SECTION

| SECTION | F | DISTRIBUTION EQUIPMENT (continued) | DISCOUNT |
|---|---|---|---|
| ITEM # | 3 | Load centers – QUOTE ON BRANDS BELOW: | |
| | | a. Cutler-Hammer | 50 % |
| | | b. G.E. | 50 % |
| | | c. Square D | 36 % |
| | 4 | Panel boards – QUOTE ON BRANDS BELOW: | |
| | | a. Cutler-Hammer | 60 % |
| | | b. G.E. | 60 % |
| | | c. Square D | 36 % |
| | 5 | Power transformers – QUOTE ON BRANDS BELOW: | |
| | | a. Cutler-Hammer | 50 % |
| | | b. G.E. | 50 % |
| | | c. Square D | 50 % |
| | 6 | ITE products | 35 % |

| SECTION | G | MISCELLANEOUS | DISCOUNT |
|---|---|---|---|
| ITEM # | 1 | Carol portable cords | 77 % |
| | 2 | Wire connectors – QUOTE ON BRANDS BELOW: | |
| | | a. Burndy | 50 % |
| | | b. Ideal | 30 % |
| | | c. T & B | 35 % |
| | 3 | Buss fuses | 60 % |

## BID SECTION

| SECTION | G | MISCELLANEOUS (continued) | DISCOUNT |
|---|---|---|---|
| ITEM # | 4 | Gould-Shawmut fuses | 60 % |
| | 5 | Little fuse | 60 % |
| | 6 | Cutler-Hammer relays and motor controls | 22 % |
| | 7 | Allen Bradley motor controls | 12 % |
| | 8 | Appleton products | 50 % |
| | 9 | Tape – QUOTE ON BRANDS BELOW: | |
| | | a. Okonite | 30 % |
| | | b. Plymouth | 30 % |
| | 10 | 3M electrical tape | 25 % |
| | 11 | Unistrut channel & hardware | 60 % |
| | 12 | Batteries, dry cell | 50 % |
| | 13 | BRK electronics | 35 % |
| | 14 | Ilsco products | 52 % |
| | 15 | Maglite | 36 % |
| | 16 | McGill manufacturing products | 35 % |
| | 17 | Brady industrial | 31 % |
| | 18 | Klien products | 25 % |
| | 19 | CRC products | 20 % |
| | 20 | Miscellaneous electrical supplies | 25 % |

REFERENCES

1) PACIFIC UTILITY PRODUCTS
2430 RAILROAD ST.
CORONA, CA. 92880
PH. 714-666-0227 FAX 714-666-0715
CONTACT: PAOLO

2) JMG SECURITY SYSTEMS
17150 NEWHOPE ST. SUITE 109
FOUNTAIN VALLEY, CA. 92708
PH. 714-545-8882 FAX 714-545-0352
CONTACT: JERI

3) CITY OF RIVERSIDE
3900 MAIN ST. CITY HALL
FINANCE DEPT./ PURCHASING DIV
RIVERSIDE, CA. 92522
PH. 951-826-5561 FAX 951-826-5878
CONTACT: SHEREE

4) CASCO GROUP INC.
17719 VALLEY VIEW
CERRITOS, CA. 90703
PH. 800-537-3415 FAX 714-522-8264
CONTACT: BRUCE

5) FIRE CALL INC.
15744 CALIFORNIA
PARAMOUNT, CA. 90723
PH. 562-630-1354 FAX 562-630-0918
CONTACT: LILLY