

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 AGREEMENT

2 **33728**

3 THIS AGREEMENT is made and entered, in duplicate, as of December 12,
4 2014 for reference purposes only, pursuant to a minute order adopted by the City Council
5 of the City of Long Beach at its meeting on December 2, 2014, by and between PACIFIC
6 MUNICIPAL CONSULTANTS DBA PMC, a California corporation, with a place of
7 business at 2729 Prospect Park Drive, Suite 220, Rancho Cordova, California 95670
8 ("Consultant"), and the CITY OF LONG BEACH, a municipal corporation ("City").

9 WHEREAS, the City requires specialized services requiring unique skills to
10 be performed in connection with as-needed on-call planning consulting services
11 ("Project"); and

12 WHEREAS, City has selected Consultant in accordance with City's
13 administrative procedures and City has determined that Consultant and its employees
14 are qualified, licensed, if so required, and experienced in performing these specialized
15 services; and

16 WHEREAS, City desires to have Consultant perform these specialized
17 services, and Consultant is willing and able to do so on the terms and conditions in this
18 Agreement;

19 NOW, THEREFORE, in consideration of the mutual terms, covenants, and
20 conditions in this Agreement, the parties agree as follows:

21 1. SCOPE OF WORK OR SERVICES.

22 A. Consultant shall furnish specialized services more particularly
23 described in Exhibit "A", attached to this Agreement and incorporated by this
24 reference, in accordance with the standards of the profession, and City shall pay
25 for these services in the manner described below, not to exceed One Hundred
26 Fifty Thousand Dollars (\$150,000), at the rates or charges shown in Exhibit "B".

27 B. The City's obligation to pay the sum stated above for any one
28 fiscal year shall be contingent upon the City Council of the City appropriating the

1 necessary funds for such payment by the City in each fiscal year during the term
2 of this Agreement. For the purposes of this Section, a fiscal year commences on
3 October 1 of the year and continues through September 30 of the following year.
4 In the event that the City Council of the City fails to appropriate the necessary
5 funds for any fiscal year, then, and in that event, the Agreement will terminate at
6 no additional cost or obligation to the City.

7 C. Consultant may select the time and place of performance for
8 these services provided, however, that access to City documents, records, and the
9 like, if needed by Consultant, shall be available only during City's normal business
10 hours and provided that milestones for performance, if any, are met.

11 D. Consultant has requested to receive regular payments. City
12 shall pay Consultant in due course of payments following receipt from Consultant
13 and approval by City of invoices showing the services or task performed, the time
14 expended (if billing is hourly), and the name of the Project. Consultant shall certify
15 on the invoices that Consultant has performed the services in full conformance
16 with this Agreement and is entitled to receive payment. Each invoice shall be
17 accompanied by a progress report indicating the progress to date of services
18 performed and covered by the invoice, including a brief statement of any Project
19 problems and potential causes of delay in performance, and listing those services
20 that are projected for performance by Consultant during the next invoice cycle.
21 Where billing is done and payment is made on an hourly basis, the parties
22 acknowledge that this arrangement is either customary practice for Consultant's
23 profession, industry, or business, or is necessary to satisfy audit and legal
24 requirements which may arise due to the fact that City is a municipality.

25 E. Consultant represents that Consultant has obtained all
26 necessary information on conditions and circumstances that may affect its
27 performance and has conducted site visits, if necessary.

28 F. CAUTION: Consultant shall not begin work until this

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1 Agreement has been signed by both parties and until Consultant's evidence of
2 insurance has been delivered to and approved by the City.

3 2. TERM. The term of this Agreement shall commence at midnight on
4 January 1, 2015, and shall terminate at 11:59 p.m. on December 31, 2016, unless sooner
5 terminated as provided in this Agreement, or unless the services or the Project is
6 completed sooner.

7 3. COORDINATION AND ORGANIZATION.

8 A. Consultant shall coordinate its performance with City's
9 representative, if any, named in Exhibit "C", attached to this Agreement and
10 incorporated by this reference. Consultant shall advise and inform City's
11 representative of the work in progress on the Project in sufficient detail so as to
12 assist City's representative in making presentations and in holding meetings on
13 the Project. City shall furnish to Consultant information or materials, if any,
14 described in Exhibit "D" attached to this Agreement and incorporated by this
15 reference, and shall perform any other tasks described in the Exhibit.

16 B. The parties acknowledge that a substantial inducement to City
17 for entering this Agreement was and is the reputation and skill of Consultant's key
18 employee, Philip O. Carter. City shall have the right to approve any person
19 proposed by Consultant to replace that key employee.

20 4. INDEPENDENT CONTRACTOR. In performing its services,
21 Consultant is and shall act as an independent contractor and not an employee,
22 representative, or agent of City. Consultant shall have control of Consultant's work and
23 the manner in which it is performed. Consultant shall be free to contract for similar
24 services to be performed for others during this Agreement provided, however, that
25 Consultant acts in accordance with Section 9 and Section 11 of this Agreement.
26 Consultant acknowledges and agrees that a) City will not withhold taxes of any kind from
27 Consultant's compensation, b) City will not secure workers' compensation or pay
28 unemployment insurance to, for or on Consultant's behalf, and c) City will not provide and

1 Consultant is not entitled to any of the usual and customary rights, benefits or privileges
2 of City employees. Consultant expressly warrants that neither Consultant nor any of
3 Consultant's employees or agents shall represent themselves to be employees or agents
4 of City.

5 5. INSURANCE.

6 A. As a condition precedent to the effectiveness of this
7 Agreement, Consultant shall procure and maintain, at Consultant's expense for the
8 duration of this Agreement, from insurance companies that are admitted to write
9 insurance in California and have ratings of or equivalent to A:V by A.M. Best
10 Company or from authorized non-admitted insurance companies subject to
11 Section 1763 of the California Insurance Code and that have ratings of or
12 equivalent to A:VIII by A.M. Best Company the following insurance:

13 (a) Commercial general liability insurance (equivalent in scope to
14 ISO form CG 00 01 11 85 or CG 00 01 10 93) in an amount not less than
15 \$1,000,000 per each occurrence and \$2,000,000 general aggregate. This
16 coverage shall include but not be limited to broad form contractual liability,
17 cross liability, independent contractors liability, and products and
18 completed operations liability. The City, its boards and commissions, and
19 their officials, employees and agents shall be named as additional
20 insureds by endorsement (on City's endorsement form or on an
21 endorsement equivalent in scope to ISO form CG 20 10 11 85 or CG 20
22 26 11 85 or both CG 20 10 07 04 and CG 20 37 07 04 or both CG 20 33
23 07 04 and CG 20 37 07 04), and this insurance shall contain no special
24 limitations on the scope of protection given to the City, its boards and
25 commissions, and their officials, employees and agents. This policy shall
26 be endorsed to state that the insurer waives its right of subrogation
27 against City, its boards and commissions, and their officials, employees
28 and agents.

1 (b) Workers' Compensation insurance as required by the California
2 Labor Code and employer's liability insurance in an amount not less than
3 \$1,000,000. This policy shall be endorsed to state that the insurer waives
4 its right of subrogation against City, its boards and commissions, and their
5 officials, employees and agents.

6 (c) Professional liability or errors and omissions insurance in an
7 amount not less than \$1,000,000 per claim.

8 (d) Commercial automobile liability insurance (equivalent in scope
9 to ISO form CA 00 01 06 92), covering Auto Symbol 1 (Any Auto) in an
10 amount not less than \$500,000 combined single limit per accident.

11 B. Any self-insurance program, self-insured retention, or
12 deductible must be separately approved in writing by City's Risk Manager or
13 designee and shall protect City, its officials, employees and agents in the same
14 manner and to the same extent as they would have been protected had the policy
15 or policies not contained retention or deductible provisions.

16 C. Each insurance policy shall be endorsed to state that
17 coverage shall not be reduced, non-renewed, or canceled except after thirty (30)
18 days prior written notice to City, shall be primary and not contributing to any other
19 insurance or self-insurance maintained by City, and shall be endorsed to state that
20 coverage maintained by City shall be excess to and shall not contribute to
21 insurance or self-insurance maintained by Consultant. Consultant shall notify the
22 City in writing within five (5) days after any insurance has been voided by the
23 insurer or cancelled by the insured.

24 D. If this coverage is written on a "claims made" basis, it must
25 provide for an extended reporting period of not less than one hundred eighty (180)
26 days, commencing on the date this Agreement expires or is terminated, unless
27 Consultant guarantees that Consultant will provide to the City evidence of
28 uninterrupted, continuing coverage for a period of not less than three (3) years,

1 commencing on the date this Agreement expires or is terminated.

2 E. Consultant shall require that all subconsultants or contractors
3 which Consultant uses in the performance of these services maintain insurance in
4 compliance with this Section unless otherwise agreed in writing by City's Risk
5 Manager or designee.

6 F. Prior to the start of performance, Consultant shall deliver to
7 City certificates of insurance and the endorsements for approval as to sufficiency
8 and form. In addition, Consultant, shall, within thirty (30) days prior to expiration of
9 the insurance, furnish to City certificates of insurance and endorsements
10 evidencing renewal of the insurance. City reserves the right to require complete
11 certified copies of all policies of Consultant and Consultant's subconsultants and
12 contractors, at any time. Consultant shall make available to City's Risk Manager
13 or designee all books, records and other information relating to this insurance,
14 during normal business hours.

15 G. Any modification or waiver of these insurance requirements
16 shall only be made with the approval of City's Risk Manager or designee. Not
17 more frequently than once a year, the City's Risk Manager or designee may
18 require that Consultant, Consultant's subconsultants and contractors change the
19 amount, scope or types of coverages required in this Section if, in his or her sole
20 opinion, the amount, scope, or types of coverages are not adequate.

21 H. The procuring or existence of insurance shall not be
22 construed or deemed as a limitation on liability relating to Consultant's
23 performance or as full performance of or compliance with the indemnification
24 provisions of this Agreement.

25 6. ASSIGNMENT AND SUBCONTRACTING. This Agreement
26 contemplates the personal services of Consultant and Consultant's employees, and the
27 parties acknowledge that a substantial inducement to City for entering this Agreement
28 was and is the professional reputation and competence of Consultant and Consultant's

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1 employees. Consultant shall not assign its rights or delegate its duties under this
2 Agreement, or any interest in this Agreement, or any portion of it, without the prior
3 approval of City, except that Consultant may with the prior approval of the City Manager
4 of City, assign any moneys due or to become due the Consultant under this Agreement.
5 Any attempted assignment or delegation shall be void, and any assignee or delegate
6 shall acquire no right or interest by reason of an attempted assignment or delegation.
7 Furthermore, Consultant shall not subcontract any portion of its performance without the
8 prior approval of the City Manager or designee, or substitute an approved subconsultant
9 or contractor without approval prior to the substitution. Nothing stated in this Section
10 shall prevent Consultant from employing as many employees as Consultant deems
11 necessary for performance of this Agreement.

12 7. CONFLICT OF INTEREST. Consultant, by executing this
13 Agreement, certifies that, at the time Consultant executes this Agreement and for its
14 duration, Consultant does not and will not perform services for any other client which
15 would create a conflict, whether monetary or otherwise, as between the interests of City
16 and the interests of that other client. And, Consultant shall obtain similar certifications
17 from Consultant's employees, subconsultants and contractors.

18 8. MATERIALS. Consultant shall furnish all labor and supervision,
19 supplies, materials, tools, machinery, equipment, appliances, transportation, and services
20 necessary to or used in the performance of Consultant's obligations under this
21 Agreement, except as stated in Exhibit "D".

22 9. OWNERSHIP OF DATA. All materials, information and data
23 prepared, developed, or assembled by Consultant or furnished to Consultant in
24 connection with this Agreement, including but not limited to documents, estimates,
25 calculations, studies, maps, graphs, charts, computer disks, computer source
26 documentation, samples, models, reports, summaries, drawings, designs, notes, plans,
27 information, material, and memorandum ("Data") shall be the exclusive property of City.
28 Data shall be given to City, and City shall have the unrestricted right to use and disclose

1 the Data in any manner and for any purpose without payment of further compensation to
2 Consultant. Copies of Data may be retained by Consultant but Consultant warrants that
3 Data shall not be made available to any person or entity for use without the prior approval
4 of City. This warranty shall survive termination of this Agreement for five (5) years.

5 10. TERMINATION. Either party shall have the right to terminate this
6 Agreement for any reason or no reason at any time by giving fifteen (15) calendar days
7 prior written notice to the other party. In the event of termination under this Section, City
8 shall pay Consultant for services satisfactorily performed and costs incurred up to the
9 effective date of termination for which Consultant has not been previously paid. The
10 procedures for payment in Section 1.B. with regard to invoices shall apply. On the
11 effective date of termination, Consultant shall deliver to City all Data developed or
12 accumulated in the performance of this Agreement, whether in draft or final form, or in
13 process. And, Consultant acknowledges and agrees that City's obligation to make final
14 payment is conditioned on Consultant's delivery of the Data to the City.

15 11. CONFIDENTIALITY. Consultant shall keep the Data confidential
16 and shall not disclose the Data or use the Data directly or indirectly other than in the
17 course of performing its services, during the term of this Agreement and for five (5) years
18 following expiration or termination of this Agreement. In addition, Consultant shall keep
19 confidential all information, whether written, oral, or visual, obtained by any means
20 whatsoever in the course of performing its services for the same period of time.
21 Consultant shall not disclose any or all of the Data to any third party, or use it for
22 Consultant's own benefit or the benefit of others except for the purpose of this
23 Agreement.

24 12. BREACH OF CONFIDENTIALITY. Consultant shall not be liable for
25 a breach of confidentiality with respect to Data that: (a) Consultant demonstrates
26 Consultant knew prior to the time City disclosed it; or (b) is or becomes publicly available
27 without breach of this Agreement by Consultant; or (c) a third party who has a right to
28 disclose does so to Consultant without restrictions on further disclosure; or (d) must be

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1 disclosed pursuant to subpoena or court order.

2 13. ADDITIONAL COSTS AND REDESIGN.

3 A. Any costs incurred by the City due to Consultant's failure to
4 meet the standards required by the scope of work or Consultant's failure to
5 perform fully the tasks described in the scope of work which, in either case,
6 causes the City to request that Consultant perform again all or part of the Scope of
7 Work shall be at the sole cost of Consultant and City shall not pay any additional
8 compensation to Consultant for its re-performance.

9 B. If the Project involves construction and the scope of work
10 requires Consultant to prepare plans and specifications with an estimate of the
11 cost of construction, then Consultant may be required to modify the plans and
12 specifications, any construction documents relating to the plans and specifications,
13 and Consultant's estimate, at no cost to City, when the lowest bid for construction
14 received by City exceeds by more than ten percent (10%) Consultant's estimate.
15 This modification shall be submitted in a timely fashion to allow City to receive new
16 bids within four (4) months after the date on which the original plans and
17 specifications were submitted by Consultant.

18 14. AMENDMENT. This Agreement, including all Exhibits, shall not be
19 amended, nor any provision or breach waived, except in writing signed by the parties
20 which expressly refers to this Agreement.

21 15. LAW. This Agreement shall be governed by and construed pursuant
22 to the laws of the State of California (except those provisions of California law pertaining
23 to conflicts of laws). Consultant shall comply with all laws, ordinances, rules and
24 regulations of and obtain all permits, licenses, and certificates required by all federal,
25 state and local governmental authorities.

26 16. ENTIRE AGREEMENT. This Agreement, including all Exhibits,
27 constitutes the entire understanding between the parties and supersedes all other
28 agreements, oral or written, with respect to the subject matter in this Agreement.

1 17. INDEMNITY.

2 A. Consultant shall indemnify, protect and hold harmless City, its
3 Boards, Commissions, and their officials, employees and agents (“Indemnified
4 Parties”), from and against any and all liability, claims, demands, damage, loss,
5 obligations, causes of action, proceedings, awards, fines, judgments, penalties,
6 costs and expenses, including attorneys’ fees, court costs, expert and witness
7 fees, and other costs and fees of litigation, arising or alleged to have arisen, in
8 whole or in part, out of or in connection with (1) Consultant’s breach or failure to
9 comply with any of its obligations contained in this Agreement, or (2) negligent or
10 willful acts, errors, omissions or misrepresentations committed by Consultant, its
11 officers, employees, agents, subcontractors, or anyone under Consultant’s control,
12 in the performance of work or services under this Agreement (collectively “Claims”
13 or individually “Claim”).

14 B. In addition to Consultant’s duty to indemnify, Consultant shall
15 have a separate and wholly independent duty to defend Indemnified Parties at
16 Consultant’s expense by legal counsel approved by City, from and against all
17 Claims, and shall continue this defense until the Claims are resolved, whether by
18 settlement, judgment or otherwise. No finding or judgment of negligence, fault,
19 breach, or the like on the part of Consultant shall be required for the duty to defend
20 to arise. City shall notify Consultant of any Claim, shall tender the defense of the
21 Claim to Consultant, and shall assist Consultant, as may be reasonably requested,
22 in the defense.

23 C. If a court of competent jurisdiction determines that a Claim
24 was caused by the sole negligence or willful misconduct of Indemnified Parties,
25 Consultant’s costs of defense and indemnity shall be (1) reimbursed in full if the
26 court determines sole negligence by the Indemnified Parties, or (2) reduced by the
27 percentage of willful misconduct attributed by the court to the Indemnified Parties.

28 D. To the extent this Agreement is a professional service

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1 agreement for work or services performed by a design professional (architect,
2 landscape architect, professional engineer or professional land surveyor), the
3 provisions of this Section regarding Consultant's duty to defend and indemnify
4 shall be limited as provided in California Civil Code Section 2782.8, and shall
5 apply only to Claims that arise out of, pertain to, or relate to the negligence,
6 recklessness, or willful misconduct of the Consultant.

7 E. The provisions of this Section shall survive the expiration or
8 termination of this Agreement.

9 18. AMBIGUITY. In the event of any conflict or ambiguity between this
10 Agreement and any Exhibit, the provisions of this Agreement shall govern.

11 19. NONDISCRIMINATION.

12 A. In connection with performance of this Agreement and subject
13 to applicable rules and regulations, Consultant shall not discriminate against any
14 employee or applicant for employment because of race, religion, national origin,
15 color, age, sex, sexual orientation, gender identity, AIDS, HIV status, handicap, or
16 disability. Consultant shall ensure that applicants are employed, and that
17 employees are treated during their employment, without regard to these bases.
18 These actions shall include, but not be limited to, the following: employment,
19 upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or
20 termination, rates of pay or other forms of compensation, and selection for training,
21 including apprenticeship.

22 B. It is the policy of City to encourage the participation of
23 Disadvantaged, Minority and Women-owned Business Enterprises in City's
24 procurement process, and Consultant agrees to use its best efforts to carry out
25 this policy in its use of subconsultants and contractors to the fullest extent
26 consistent with the efficient performance of this Agreement. Consultant may rely
27 on written representations by subconsultants and contractors regarding their
28 status. Consultant shall report to City in May and in December or, in the case of

1 short-term agreements, prior to invoicing for final payment, the names of all
2 subconsultants and contractors hired by Consultant for this Project and information
3 on whether or not they are a Disadvantaged, Minority or Women-Owned Business
4 Enterprise, as defined in Section 8 of the Small Business Act (15 U.S.C. Sec.
5 637).

6 20. EQUAL BENEFITS ORDINANCE. Unless otherwise exempted in
7 accordance with the provisions of the Ordinance, this Agreement is subject to the
8 applicable provisions of the Equal Benefits Ordinance (EBO), section 2.73 et seq. of the
9 Long Beach Municipal Code, as amended from time to time.

10 A. During the performance of this Agreement, the Consultant
11 certifies and represents that the Consultant will comply with the EBO. The
12 Consultant agrees to post the following statement in conspicuous places at its
13 place of business available to employees and applicants for employment:

14 "During the performance of a contract with the City of Long Beach,
15 the Consultant will provide equal benefits to employees with spouses and its
16 employees with domestic partners. Additional information about the City of
17 Long Beach's Equal Benefits Ordinance may be obtained from the City of
18 Long Beach Business Services Division at 562-570-6200."

19 B. The failure of the Consultant to comply with the EBO will be
20 deemed to be a material breach of the Agreement by the City.

21 C. If the Consultant fails to comply with the EBO, the City may
22 cancel, terminate or suspend the Agreement, in whole or in part, and monies due
23 or to become due under the Agreement may be retained by the City. The City
24 may also pursue any and all other remedies at law or in equity for any breach.

25 D. Failure to comply with the EBO may be used as evidence
26 against the Consultant in actions taken pursuant to the provisions of Long Beach
27 Municipal Code 2.93 et seq., Contractor Responsibility.

28 E. If the City determines that the Consultant has set up or used

1 its contracting entity for the purpose of evading the intent of the EBO, the City may
2 terminate the Agreement on behalf of the City. Violation of this provision may be
3 used as evidence against the Consultant in actions taken pursuant to the
4 provisions of Long Beach Municipal Code section 2.93 et seq., Contractor
5 Responsibility.

6 21. NOTICES. Any notice or approval required by this Agreement shall
7 be in writing and personally delivered or deposited in the U.S. Postal Service, first class,
8 postage prepaid, addressed to Consultant at the address first stated above, and to the
9 City at 333 West Ocean Boulevard, Long Beach, California 90802, Attn: City Manager
10 with a copy to the City Engineer at the same address. Notice of change of address shall
11 be given in the same manner as stated for other notices. Notice shall be deemed given
12 on the date deposited in the mail or on the date personal delivery is made, whichever
13 occurs first.

14 22. COPYRIGHTS AND PATENT RIGHTS.

15 A. Consultant shall place the following copyright protection on all
16 Data: © City of Long Beach, California ____, inserting the appropriate year.

17 B. City reserves the exclusive right to seek and obtain a patent
18 or copyright registration on any Data or other result arising from Consultant's
19 performance of this Agreement. By executing this Agreement, Consultant assigns
20 any ownership interest Consultant may have in the Data to the City.

21 C. Consultant warrants that the Data does not violate or infringe
22 any patent, copyright, trade secret or other proprietary right of any other party.
23 Consultant agrees to and shall protect, defend, indemnify and hold City, its officials
24 and employees harmless from any and all claims, demands, damages, loss,
25 liability, causes of action, costs or expenses (including reasonable attorneys' fees)
26 whether or not reduced to judgment, arising from any breach or alleged breach of
27 this warranty.

28 23. COVENANT AGAINST CONTINGENT FEES. Consultant warrants

1 that Consultant has not employed or retained any entity or person to solicit or obtain this
2 Agreement and that Consultant has not paid or agreed to pay any entity or person any
3 fee, commission, or other monies based on or from the award of this Agreement. If
4 Consultant breaches this warranty, City shall have the right to terminate this Agreement
5 immediately notwithstanding the provisions of Section 10 or, in its discretion, to deduct
6 from payments due under this Agreement or otherwise recover the full amount of the fee,
7 commission, or other monies.

8 24. WAIVER. The acceptance of any services or the payment of any
9 money by City shall not operate as a waiver of any provision of this Agreement or of any
10 right to damages or indemnity stated in this Agreement. The waiver of any breach of this
11 Agreement shall not constitute a waiver of any other or subsequent breach of this
12 Agreement.

13 25. CONTINUATION. Termination or expiration of this Agreement shall
14 not affect rights or liabilities of the parties which accrued pursuant to Sections 7, 10, 11,
15 17, 19, 22, and 28 prior to termination or expiration of this Agreement.

16 26. TAX REPORTING. As required by federal and state law, City is
17 obligated to and will report the payment of compensation to Consultant on Form 1099-
18 Misc. Consultant shall be solely responsible for payment of all federal and state taxes
19 resulting from payments under this Agreement. Consultant shall submit Consultant's
20 Employer Identification Number (EIN), or Consultant's Social Security Number if
21 Consultant does not have an EIN, in writing to City's Accounts Payable, Department of
22 Financial Management. Consultant acknowledges and agrees that City has no obligation
23 to pay Consultant until Consultant provides one of these numbers.

24 27. ADVERTISING. Consultant shall not use the name of City, its
25 officials or employees in any advertising or solicitation for business or as a reference,
26 without the prior approval of the City Manager or designee.

27 28. AUDIT. City shall have the right at all reasonable times during the
28 term of this Agreement and for a period of five (5) years after termination or expiration of

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OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 this Agreement to examine, audit, inspect, review, extract information from, and copy all
2 books, records, accounts, and other documents of Consultant relating to this Agreement.

3 29. THIRD PARTY BENEFICIARY. This Agreement is not intended or
4 designed to or entered for the purpose of creating any benefit or right for any person or
5 entity of any kind that is not a party to this Agreement.

6 IN WITNESS WHEREOF, the parties have caused this document to be duly
7 executed with all formalities required by law as of the date first stated above.

8 PACIFIC MUNICIPAL CONSULTANTS
9 DBA PMC, a California corporation
10 December 29, 2014 By [Signature]
11 Name Philip O. Carter
12 Title President

13 December 30 2014 By [Signature]
14 Name Jennifer Leboeuf
15 Title Secretary

"Consultant"

16 CITY OF LONG BEACH, a municipal
17 corporation
18 Jan 30 2015 By [Signature]
19 City Manager

EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER.

"City" Assistant City Manager

20 This Agreement is approved as to form on 1/6
21 2015.

22 CHARLES PARKIN, City Attorney
23 By [Signature]
24 Deputy

EXHIBIT “A”

Scope of Work

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City of Long Beach
Purchasing Division
333 West Ocean Boulevard, 7th Floor
Long Beach, CA 90802

1. OVERVIEW OF PROJECT

The City of Long Beach, Department of Development Services, desires to engage the services of one or more professional planning consulting firms to assist in the preparation of specific plans, special studies, updates to the Zoning code, peer review of development proposal, and other similar tasks. The City invites consulting firms experienced in planning consulting to submit qualifications and fee proposals.

2. ACRONYMS/DEFINITIONS

For purposes of this RFP, the following acronyms/definitions will be used:

Awarded Consultant	The organization/individual that is awarded and has an approved contract with the City of Long Beach, California for the services identified in this RFP.
City	The City of Long Beach and any department or agency identified herein.
Consultant	Organization/individual submitting a proposal in response to this RFP.
Department / Division	City of Long Beach, Department of Development Services
Evaluation Committee	An independent committee comprised solely of representatives of the City established to review proposals submitted in response to the RFP, score the proposals, and select a Consultant.
May	Indicates something that is not mandatory but permissible.
RFP	Request for Proposals.
Shall / Must	Indicates a mandatory requirement. Failure to meet a mandatory requirement may result in the rejection of a proposal as non-responsive.
Should	Indicates something that is recommended but not mandatory. If the Consultant fails to provide recommended information, the City may, at its sole option, ask the Consultant to provide the information or evaluate the proposal without the information.
Subcontractor	Third party not directly employed by the Consultant who will provide services identified in this RFP.



City of Long Beach
Purchasing Division
333 West Ocean Boulevard, 7th Floor
Long Beach, CA 90802

3. SCOPE OF PROJECT

The City of Long Beach (City), Department of Development Services (Development Services), is seeking proposals from qualified consulting firms to assist with specialized planning services, including specific plans, special studies, peer reviews, Zoning code updates and other similar tasks. The City may incorporate a form-based code as part of its future development strategy and additional consideration will be given to firms which have form-based code experience.

The selected consulting firm(s) will be placed on an on-call list and will enter into a contract for a period of twenty-four (24) months with two annual renewal options at the discretion of the City. The contract terms will not exceed forty-eight (48) months. The selected consulting firms will be expected to follow procedures as required by the City and its municipal code and by State law, as applicable, for the development and preparation of planning documents. In addition, the firms will be expected to coordinate and participate in the public review process with Development Services including, but not limited to, public outreach and community meetings with business and neighborhood groups and community stakeholders, study sessions, and public hearings before the Planning Commission and City Council.

Selected consulting firms may be required to provide a range of services similar, but not limited to, the services described in this section. The on-call list may be utilized by the Planning, Housing and Community Improvement, and Neighborhood Services Bureaus in the Department of Development Services. Submitted proposals should focus on and identify recently completed and current or on-going assignments related to planning services and client references for those assignments.

Development Services will use consultants from the on-call list in ways best suited to each individual project. In some instances, Development Services will select an on-call consultant directly from the on-call list and in other instances Development Services may request bids from multiple consultants on the on-call list prior to awarding a project.

EXHIBIT "B"

Rates or Charges

10 COST PROPOSAL

PMC 2014-2015 Rate Schedule

Comprehensive Planning Services		Sustainability	
Project Director/Advisor	\$180 – \$225	Project Director/Advisor	\$180 – \$225
Principal Planner	\$150 – \$180	Principal Climate Change Analyst	\$145 – \$165
Project Manager	\$130 – \$150	Program Manager	\$130 – \$160
Assistant Project Manager	\$120 – \$130	Conservation & Resource Planning	
Senior Planner	\$120 – \$150	Project Director/Advisor	\$180 – \$225
Land Use Planner	\$120 – \$130	Senior Conservation Planner	\$110 – \$125
Associate Planner	\$95 – \$120	Conservation Planner	\$95 – \$120
Assistant Planner	\$75 – \$95	Meeting Facilitation	
Planning Technician	\$65 – \$75	Facilitation Services	\$115 – \$175
Urban Design & Revitalization		Housing & Redevelopment	
Project Director/Advisor	\$180 – \$225	Project Manager	\$125 – \$150
Senior Urban Designer	\$165 – \$180	Senior Housing Planner	\$95 – \$115
Urban Designer	\$105 – \$130	Associate Housing Planner	\$80 – \$90
GIS		Grant Technician	\$75 – \$80
Senior GIS Analyst	\$120 – \$145	Management Services	
GIS Analyst	\$95 – \$115	Principal	\$225 – \$275
Public Outreach		Associate Principal	\$195 – \$225
Project Director/Advisor	\$180 – \$225	Senior Associate	\$180 – \$225
Senior Public Information Officer	\$120 – \$150	Grant Writing	
Public Information Officer	\$90 – \$120	Principal Grant Writer	\$80 – \$125
Public Engagement Coordinator	\$90 – \$120	Assistant Grant Specialist	\$70 – \$90
SMARA Services		Administrative Services	
Geologist	\$150 – \$185	Technical Editor	\$85 – \$125
Senior Inspector	\$120 – \$150	Administrative Support	\$65 – \$95
Associate Inspector	\$100 – \$120	Creative Services	
		Graphics Production Manager	\$125 – \$145
		Graphic/Web Designer	\$80 – \$115

EXHIBIT “C”

City’s Representative:

Steve Gerhardt, Acting Planning Officer

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EXHIBIT “D”

Materials/Information Furnished: None