



CITY OF LONG BEACH

R-22

DEPARTMENT OF TECHNOLOGY SERVICES

333 WEST OCEAN BOULEVARD • LONG BEACH, CA 90802 • (562) 570-6455 FAX (562) 570-5270

January 17, 2012

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution to Participate in the Western States Contracting Alliance Participating Addenda with Sprint/Nextel (State of California Master Service Agreement #7-10-70-15), Verizon (State of California Master Service Agreement #7-10-70-16), and AT&T (State of California Master Service Agreement #7-11-70-17); and authorize the City Manager to execute agreements with Sprint/Nextel, Verizon, and AT&T to provide cellular broadband services and modems for three years in an aggregate amount not to exceed \$382,000 annually. (Citywide)

DISCUSSION

The Technology Services Department (TSD) is responsible for administering cellular broadband modem service for the City of Long Beach's mobile workforce. City building inspectors were the first to use broadband modems to access inspection data using laptop computers in the field. Other City departments with similar field requirements have since benefited from the use of this technology. The Police Department (PD) upgraded their mobile data computer system in 2006 to ruggedized laptop computers to enable more of the officers' work to be completed in the field. By using cellular data modems, officers are able to remotely access the City's network allowing them to write reports, research computerized records, retrieve investigative database information and photographs, and access other City-related applications from the field.

Currently, the City has over 565 cellular data modems deployed, of which approximately 60 percent are used by PD. As bandwidth capabilities continue to improve, the use of cellular data technology will continue to grow, enabling the use of more City applications from the field. For example, we anticipate using this technology to enable remote video surveillance cameras to connect to the City network.

In July 2011, a Request for Proposals (RFP) for cellular broadband equipment and services was advertised on the City website, notifying 416 potential businesses to secure the most favorable pricing for this acquisition. Of those, 34 downloaded the RFP via the electronic bid system. The RFP document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at www.longbeach.gov/purchasing. An RFP announcement was also included in the Purchasing Division's weekly update on Open Bid Opportunities, which is sent to 30 local, minority and women's business groups. In response, proposals were received from Sprint/Nextel, AT&T and Verizon. Of the three proposals, none were Minority-owned Business Enterprises (MBEs), none were Woman-owned Business Enterprises (WBEs), none were Small Business Enterprises (SBEs), and none were Long Beach Businesses (Local).

With the assistance of PD representatives, TSD staff evaluated the three responses based on network coverage, cost, ability to meet state Department of Justice security requirements, and experience providing services to similar clients. Upon completion of the evaluation, it was determined that all providers met the City's requirements, with the level of service coverage provided by each vendor varying within the City's service area.

The State of California Department of General Services has executed Participating Addendum No. 7-10-70-15 with Sprint Nextel, Addendum No. 7-10-70-16 with Verizon, and Addendum No. 7-11-70-17; under the Western States Contracting Alliance (WSCA) cooperating purchase agreement for wireless products and services.

Section 1802 of the City Charter permits the City to participate in joint and cooperative purchasing agreements by adoption of a Resolution of the City Council authorizing purchases under contracts entered into by other governmental agencies, such as the WSCA agreement. The proposed Resolution allows purchases under the WSCA agreement for as long as it is in effect, and the City's participation may be terminated at any time with 30 days prior written notice.

This matter was reviewed by Deputy City Attorney Gary Anderson on December 15, 2011 and by Budget Management Officer Victoria Bell on December 27, 2011.

TIMING CONSIDERATIONS

The existing agreement for these services will expire on February 1, 2012. City Council action is requested on January 17, 2012 to allow the City to continue to use this technology and avoid service disruption.

FISCAL IMPACT

Total aggregate expenditures for this service will not exceed \$382,000 annually. Costs for cellular broadband services are passed through to client departments via the Technology Services MOU. Sufficient funds are budgeted in the General Services Fund (IS 385) and in the Technology Services Department (TS) as well as client department budgets to support this activity. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



CURTIS TANI
DIRECTOR OF TECHNOLOGY SERVICES

Attachment

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE
CITY OF LONG BEACH AUTHORIZING THE CITY TO
EXECUTE AN AGREEMENT TO PURCHASE CELLULAR
BROADBAND SERVICES AND MODEMS THROUGH THE
CONTRACTS BETWEEN SPRINT/NEXTEL, VERIZON AND
AT&T WITH THE STATE OF CALIFORNIA

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits
the City to participate in joint cooperative purchasing of services, supplies, materials,
equipment, and labor with other government agencies by purchasing under their contracts
on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City of Long Beach desires to purchase cellular broadband
services and modems from Sprint/Nextel, Verizon and AT&T; and

WHEREAS, the State of California ("State") has a contract for the purchase
of Sprint/Nextel services known as State of California Master Service Agreement No. 7-
10-70-15 ("Price Contract"); and

WHEREAS, the State has a contract for the purchase of Verizon services
known as Price Contract No. 7-10-70-16; and

WHEREAS, the State has a contract for the purchase of AT&T services
known as Price Contract No. 7-10-70-17; and

WHEREAS, City's participation in the Price Contracts will facilitate
acquisition of cellular broadband services and modems as well as provide considerable
cost benefits to the City; and

WHEREAS, if the City had to go to formal bid rather than participate in the
Price Contracts considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 follows:

2 Section 1. The above recitals are true and correct and are incorporated
3 herein by this reference.

4 Section 2. The City Manager of the City of Long Beach is hereby
5 authorized to enter into an agreement with Sprint/Nextel, Verizon and AT&T for the
6 purchase of cellular broadband services and modems as ordered by the City of Long
7 Beach, pursuant to the Price Contracts. The purchase by the City of Long Beach shall be
8 on the same terms and conditions afforded to the State, in an amount not to exceed
9 Three Hundred Eighty-Two Thousand Dollars (\$382,000.00) annually for a period of
10 three (3) years.

11 Section 3. This resolution shall take effect immediately upon its adoption
12 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

13 I hereby certify that the foregoing resolution was adopted by the City
14 Council of the City of Long Beach at its meeting of _____, 2012 by
15 the following vote:

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17 Ayes: Councilmembers: _____
18 _____
19 _____
20 _____

21 Noes: Councilmembers: _____
22 _____

23 Absent: Councilmembers: _____
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27 _____

City Clerk

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