



CITY OF LONG BEACH

R-16

DEPARTMENT OF FINANCIAL MANAGEMENT

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August 7, 2012

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt Specifications No. PA-02012 Rebid and award contracts to CelPlan Technologies, Inc., of Reston, VA (not an MBE, WBE, SBE or Local), Siemens Industry, Inc., of Cypress, CA (not an MBE, WBE, SBE or Local), and Pacific Services, Inc., of San Clemente, CA (WBE, SBE), for furnishing and delivering video surveillance cameras and related system components, in a total annual amount not to exceed \$175,000, for the period of one year, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to authorize the City Manager to enter into annual contracts for furnishing and delivering video surveillance cameras and related system components. Over the past several years, the City of Long Beach has deployed video surveillance cameras to enhance public safety in our community. These cameras have proven to be a cost-effective tool for preventing, deterring and investigating crimes.

In September 2010, the Technology Services Department (TSD) assumed responsibility for the technical support of the cameras and telecommunications infrastructure connecting the cameras to the City's network. TSD has continued to repair and maintain the existing cameras, as well as install new cameras at various locations throughout the City's facilities, parks and the public right-of-way. As funding is identified, TSD, in collaboration with the Long Beach Police Department, plans to continue to maintain current systems and expand the use of video surveillance cameras across the City.

The bid was advertised in the Press-Telegram on May 1, 2012, and 200 potential bidders specializing in technology hardware for video camera systems were notified of the bid opportunity. Of those bidders, 26 downloaded the bid via our electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at: www.longbeach.gov/purchasing. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 30 local, minority and women-owned business groups. Four bids were received on May 11, 2012. Of those four bidders, none were Minority-owned Business Enterprises (MBEs), one was a Women-owned Business Enterprise (WBE), one was a certified Small Business Enterprise (SBE), and one was a Long Beach business

HONORABLE MAYOR AND CITY COUNCIL

August 7, 2012

Page 2

(Local). CelPlan Technologies, Inc., of Reston, VA (not an MBE, WBE, SBE or Local), Siemens Industry, Inc., of Cypress, CA (not an MBE, WBE, SBE or Local), and Pacific Services, Inc., of San Clemente, CA (WBE, SBE), are the lowest responsible bidders.

Local Business Outreach

In effort to align with our outreach goal, Long Beach businesses were encouraged to submit bids for City contracts. The Purchasing Division also assisted businesses with registering on the Bids Online database to download the bid specifications. Through outreach, 20 Long Beach vendors were contacted to submit bids, of which two downloaded the bid and one submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Gary J. Anderson and by Budget Management Officer Victoria Bell on July 19, 2012.

TIMING CONSIDERATIONS

City Council action is requested on August 7, 2012 to ensure the proposed contracts are in place expeditiously.

FISCAL IMPACT

The estimated combined annual amount of these contracts not to exceed \$175,000 is budgeted in the General Services Fund (IS 385) in the Technology Services Department (TS) to support this activity. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT



CURTIS TANI
DIRECTOR OF TECHNOLOGY SERVICES

APPROVED:



PATRICK H. WEST
CITY MANAGER