



# CITY OF LONG BEACH

# R-10

DEPARTMENT OF ECONOMIC AND PROPERTY DEVELOPMENT

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November 10, 2015

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Authorize the City Manager to execute contracts with various One-Stop Career Center Service Providers, in support of strategies that provide training and employment services to residents, for a total amount not to exceed \$2,115,000; and to execute any needed subsequent amendments. (Citywide)

## DISCUSSION

Pacific Gateway Workforce Investment Network (Pacific Gateway) administers the federal Workforce Investment Act (WIA) / Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City. These funds support job training programs and business services delivered by the Career Transition Center, Youth Opportunity Center, Harbor WorkSource Center, and selected community-based organizations, to assist local residents in acquiring skills leading to employment in high-demand occupations with local employers.

Additionally, Pacific Gateway utilizes labor market information, industry feedback and trends to monitor hiring needs, and to ensure that local skill training design and investments are in industries that will most quickly improve, leading to re-employment for residents. For training programs that are not part of Pacific Gateway initiatives connected with local colleges and universities, customers are required by WIA/WIOA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL). Pacific Gateway anticipates continuous partnership with those training providers, including on-the-job and customized training providers, outlined on Attachment A, based on customer demand.

This matter was reviewed by Deputy City Attorney Kendra Carney on October 23, 2015 and by Budget Management Officer Victoria Bell on October 21, 2015.

## TIMING CONSIDERATIONS

City Council action is requested on November 10, 2015, in order to facilitate processing of required documents.

HONORABLE MAYOR AND CITY COUNCIL

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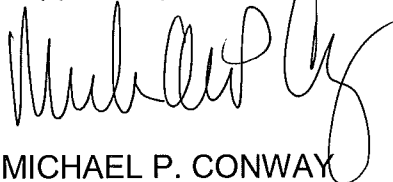
FISCAL IMPACT

Sufficient WIA grant funding is currently appropriated in the Community Development Grants Fund (SR 150) in the Human Resources Department (HR). Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



MICHAEL P. CONWAY  
DIRECTOR OF ECONOMIC &  
PROPERTY DEVELOPMENT

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ATTACHMENT A: Anticipated Training Providers

APPROVED:



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PATRICK H. WEST  
CITY MANAGER

**ATTACHMENT A**

SERVICE PROVIDER	PRIMARY AREA OF INSTRUCTION / SERVICES	CURRENT CONTRACT / BPO TERMS	REQUESTED AMENDMENT / NEW TERMS	NEW CONTRACT / BPO TERMS
New Horizons Computer Learning Centers of Southern California	<ul style="list-style-type: none"> <li>▪ MS Office Specialist</li> <li>▪ CISCO Certified Database Administrator</li> <li>▪ MCTS MS Windows Junior Server Administrator</li> </ul>	7/1/14 – 6/30/15 \$350,000	New: 1 Year New: \$250,000	10/1/15 – 9/30/16 \$250,000
Professional Career Institute	<ul style="list-style-type: none"> <li>▪ Office Management Systems</li> <li>▪ Medical Billing</li> <li>▪ Medical Assistant</li> <li>▪ Computer Networking</li> </ul>	1/1/15 – 12/31/15 \$150,000	New: 1 Year New: \$235,000	1/1/16 – 12/31/16 \$235,000
Goodwill Serving the People of Los Angeles County	<ul style="list-style-type: none"> <li>▪ Loss Prevention</li> <li>▪ Certified Nursing Aide/Home Health Aide</li> </ul>	1/1/15 – 12/31/15 \$95,000	New: 1 Year New: \$180,000	1/1/16 – 12/31/16 \$180,000
RWM Fiber Optics	<ul style="list-style-type: none"> <li>▪ Fiber Optics Installation</li> </ul>	1/1/15 – 12/31/15 \$95,000	New: 1 Year New: \$150,000	1/1/16 – 12/31/16 \$150,000
Regents of the University of California Los Angeles	<ul style="list-style-type: none"> <li>▪ Paralegal Studies</li> <li>▪ Business Administration</li> <li>▪ Public Relations</li> <li>▪ HR Management</li> <li>▪ Early Childhood (Basic)</li> </ul>	1/1/15 – 12/31/15 \$175,000	New: 1 Year New: \$150,000	1/1/16 – 12/31/16 \$150,000
California State University Long Beach	<ul style="list-style-type: none"> <li>▪ Global Logistics</li> <li>▪ Emergency Medical Technician</li> <li>▪ EKG Technician</li> </ul>	2/1/15 – 1/31/16 \$120,000	New: 1 Year New: \$150,000	1/1/16 – 12/31/16 \$150,000
Homestead Schools	<ul style="list-style-type: none"> <li>▪ Licensed Vocational Nursing</li> </ul>	7/1/14 – 6/30/15 \$95,000	New: 1 Year New: \$150,000	10/1/15 – 9/30/16 \$150,000
Bassett Adult Schools	<ul style="list-style-type: none"> <li>▪ Security Guard</li> <li>▪ Water Technology</li> <li>▪ Physical Therapy Aide</li> <li>▪ HVAC/Electrician Trainee</li> </ul>	7/1/14 – 6/30/15 \$150,000	New: 1 Year New: \$150,000	10/1/15 – 9/30/16 \$150,000

SERVICE PROVIDER	PRIMARY AREAS OF INSTRUCTION / SERVICES	CURRENT CONTRACT / BPO TERMS	REQUESTED AMENDMENT / NEW TERMS	NEW CONTRACT / BPO TERMS
Los Angeles Chapter National Tooling and Machining Association Training Center Trust	<ul style="list-style-type: none"> <li>▪ CNC Machine Operator</li> <li>▪ Inspection Training</li> <li>▪ Mastercam Programming</li> </ul>	7/1/14 – 6/30/15 \$95,000	New: 1 Year New: \$150,000	10/1/15 – 9/30/15 \$150,000
California State University Long Beach Dominguez Hills	<ul style="list-style-type: none"> <li>▪ Meeting and Event Planning</li> <li>▪ Convergence media</li> <li>▪ EKG Technician</li> <li>▪ HR Management</li> <li>▪ Project Management</li> </ul>	10/1/14 – 9/30/15 \$130,000	New: 1 Year Add: \$125,000	10/1/15 – 9/30/16 \$125,000
College of Instrument Technology	<ul style="list-style-type: none"> <li>▪ Truck Driving</li> <li>▪ Heavy Equipment Operation</li> </ul>	7/1/14 – 6/30/15 \$195,000	New: 1 Year New: \$125,000	1/1/16 – 12/31/16 \$125,000
Los Angeles Unified School District – Harbor Occupational Center	<ul style="list-style-type: none"> <li>▪ Diesel Mechanic</li> <li>▪ Accounting Clerk</li> <li>▪ Medical Office Assistant</li> <li>▪ Air Conditioning Technician</li> </ul>	10/1/14 – 9/30/15 \$95,000	New: 1 Year New: \$95,000	10/1/15 – 9/30/16 \$125,000
Pacific Harbor Lines	<ul style="list-style-type: none"> <li>▪ Locomotive Engineers</li> </ul>	None	New: 1 Year New: \$175,000	10/1/15 – 9/30/16
<b>Total Amount Requested:</b>				<b>\$2,115,000</b>