

Long Beach Water Department and The Gualco Group, Inc.:
A Proven Water Supply, Conservation & Sustainability
Partnership



The Gualco Group, Inc.

Team Assigned

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A Quick Refresher

- ✓ Full-service government relations/public affairs consulting and lobbying firm
- ✓ Statewide focus
- ✓ Robust ethnic diversity among our professional and support staff
- ✓ Top-tier advocacy innovator and Third House leader
- ✓ Water, natural resources, the environment, and the budget process are key areas
- ✓ Represent clients before Executive and Legislative branches of State government: absolutely critical to clients' success

Long Beach Water Department and The Gualco Group, Inc.

Working Together

- ✓ **Our collaborative relationship began in 2018**
- ✓ **LBWD water management expertise, interests, and needs aggressively promoted by TGG, Inc.**
- ✓ **TGG, Inc. has personal connections with key water policy makers and regulators**
- ✓ **Work closely with LBWD Team to monitor, track strategic legislative, state budget and regulatory directions/actions**
- ✓ **Focus on targeted outcomes**
- ✓ **Continue to closely work with ACWA, CMUA, CSDA, regional and urban water agencies, including regular ACWA and CMUA-convened lobbyists meetings**

California State Legislature



Working Together

2020 Legislative & Regulatory Overview

- ✓ **COVID-19 Truncated Session**
- ✓ **Climate Resiliency/Jobs Creation Bond Attempted**
- ✓ **Plethora of Executive Orders**
- ✓ **Continuous research and monitoring of grants and loans through engagement with senior executives and program managers at SWRCB, DWR, DF&W**
- ✓ **Quarterly written loan and grant briefings**
- ✓ **Weekly updates and regular issuance of "Water Whirled"**

Working Together

2021 Forecast

Legislative Activities

Process Adaptation Given COVID
Legislature Asserting Itself
Economic Recovery/Stimulus
Climate/Water Bond Proposals
PSPS Impacts
Wildfire Prevention & Mitigation
Housing/Homelessness
Grid Management
Special Elections/Departures for DC

Regulatory Activities

Water Resilience Portfolio Initiative
Human Right To Water/DAC
Implementation of EO's
COVID Impact on Services/Operations
Water Bond Implementation
PFAS/PFOS
Shutoffs/Back Billing Protocols



2020 Election Results – as of November 19th

SEMI-FINAL



Unprocessed ballots remaining to be counted statewide: 318,948
Secretary of State will certify election results by December 11, 2020

Senate balance of power: 31-9
+2 Democrat Senators

(*Holly Mitchell to assume her seat on the LA County Board of Supervisors which will trigger a spring special election)



Assembly: 60-19-1
+1 Republican Member

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Long Beach State Legislative Delegation

2021– 2022 Session

The Honorable Lena Gonzalez, 33rd State Senate District (2030)

The Honorable Tom Umberg, 34th State Senate District (2026)

The Honorable Steven Bradford, 35th State Senate District (2024)

The Honorable Anthony Rendon, Speaker, 63rd Assembly District (2024)

The Honorable Mike A. Gipson, 64th Assembly District (2026)

The Honorable Patrick O'Donnell, 70th Assembly District (2026)

From The
Gualco
Group, Inc.
Team

Thank You