

CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

333 West Ocean Boulevard 6th Floor • Long Beach, CA 90802 • (562) 570-6845 • Fax (562) 570-5836

December 18, 2012

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager to execute a contract and all necessary amendments with Zoll Medical Corporation, of Chelmsford, MA (not an MBE, WBE, SBE or Local), for the purchase of 12-Lead electrocardiogram units, batteries and accessories, in an amount not to exceed \$373,573, including tax. (Citywide)

DISCUSSION

City Council approval is being requested to authorize the City Manager or designee to enter into a contract with Zoll Medical Corporation (Zoll) to purchase eleven 12-Lead electrocardiogram (EKG) units, batteries and accessories for the Long Beach Fire Department (LBFD).

Zoll currently supplies the LBFD with the 12-Lead EKG units that it utilizes in providing emergency medical services. Purchasing new monitors from Zoll allows for the continued standardization of equipment and compatibility with current monitors, on which all paramedics have been trained. Parts and accessories will also be compatible, allowing for the stocking of only one brand of supplies and the flexibility to quickly interchange EKG units and replacement parts when necessary. The new equipment will allow the LBFD to continue to effectively identify 9-1-1 cardiac patients and transport them to an ST Elevation Myocardial Infarction (STEMI) Receiving Center hospital for definitive diagnosis and treatment, thus improving patient outcome. Additionally, the equipment will help the LBFD meet Federal and State mandates, which require all patient care records to be in electronic format by 2014.

Zoll Medical Corporation does not use regional distributors and is the sole manufacturer and source for their products. Therefore, no useful purpose would be served by advertising for bids and to do so would be deemed as an unnecessary expenditure of public funds and staff time.

The City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process when authorized by a Resolution of the City Council.

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December 18, 2012

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This matter was reviewed by Deputy City Attorney Amy R. Webber and Budget Management Officer Victoria Bell on December 3, 2012.

TIMING CONSIDERATIONS

City Council action to adopt the attached Resolution and approve this contract is requested on December 18, 2012, to expedite the purchase of the recommended equipment.

FISCAL IMPACT

The total cost for this purchase is \$373,573. The Fire Department's existing General Fund budget includes sufficient appropriations for the purchase, as well as related operating, maintenance, and replacement costs. There is no local job impact associated with this recommendation.

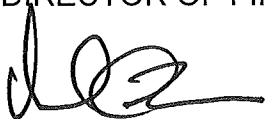
SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT




MICHAEL A. DUREE
FIRE CHIEF

JG:ES:MK
K:\Exec\COUNCIL LETTERS\PURCHASING\12-18-12 ccl - ZOLL MEDICAL - RESO.DOC

ATTACHMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ZOLL MEDICAL CORPORATION, WITHOUT ADVERTISING FOR BIDS, FOR THE PURCHASE OF ELEVEN 12-LEAD ELECTROCARDIOGRAM DEFIBRILLATOR UNITS, BATTERIES AND ACCESSORIES IN AN AMOUNT NOT TO EXCEED \$373,573

WHEREAS, the Long Beach Fire Department currently utilizes 12-lead electrocardiogram units supplied by Zoll Medical Corporation to provide emergency medical services; and

WHEREAS, the Long Beach Fire Department requires additional units, parts and accessories compatible with their current models and monitors, on which all Long Beach paramedics have been trained; and

WHEREAS, the additional units will streamline the identification and treatment of cardiac patients in order to improve their care, and will assist the Long Beach Fire Department in meeting federal and state reporting mandates; and

WHEREAS, Zoll Medical Corporation is the sole manufacturer and source for their products; and

WHEREAS, as a result, no useful purpose would be served by advertising for bids for 12-lead electrocardiogram defibrillator units, parts and accessories, and to do so would constitute an idle and useless act and an unnecessary expenditure of public funds;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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Section 1. The City Manager is hereby authorized to enter a contract, without advertising for bids, with Zoll Medical Corporation for the purchase of eleven 12-lead electrocardiogram defibrillator units, batteries and accessories for a period of one (1) year in an amount not to exceed \$373,573. If the sole source status of Zoll Medical Corporation changes, City shall publicly bid instead of extending the contract.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 20__ by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk