



CITY OF LONG BEACH
DEPARTMENT OF FINANCIAL MANAGEMENT

RES-26

333 WEST OCEAN BOULEVARD • LONG BEACH, CALIFORNIA 90802

July 6, 2004

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

SUBJECT: Resolution to Authorize a Contract With Wondries Fleet Group to Purchase Safety Vehicles (Citywide)

DISCUSSION

The Fleet Services Bureau is requesting authorization to purchase 55 Police-certified sedans as scheduled replacements for Fiscal Year 2004 that are past their normal life and/or mileage. All the sedans recommended for replacement are in deteriorating condition. The average life of police sedans is four years or 95,000 miles. These vehicles operate 24 hours a day, 7 days a week, and must be able to respond quickly to calls for service. In addition, one Fire command unit, with an expected life of nine years, is also required.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council. The Fleet Services Bureau investigated various procurement options and learned that the County of Los Angeles had recently completed a competitive bid process for safety vehicles and has a contract with Wondries Fleet Group, which meets the City's needs. Purchasing the safety vehicles through the City of Los Angeles' contract will expedite this acquisition at a competitive price.

Units to be purchased will be Ford Crown Victoria models. The unit price for the 34 black and white police vehicles and 3 Marine vehicles under the contract is \$22,495 plus tax and \$5 State tire fee for a total of \$24,355 each. The unit price for the 18 solid sedans is \$21,913 plus tax and \$5 state tire fee for a total of \$23,725 each. The Fire Suburban is \$37,186 plus tax for a total of \$40,253. Due to the volume of purchases by Los Angeles County, these costs are below the purchase price the City paid two years ago for Police- and Fire-certified vehicles. The combined purchase amount is \$1,368,485.

The Three-Year Financial Strategic Plan called for a reduction in the number of fleet vehicles Citywide. The recent Fleet Study, conducted by the City Auditor and an

HONORABLE MAYOR AND CITY COUNCIL

July 6, 2004

Page 2

outside contractor, identified vehicles for reduction and none of the units referenced above were considered for elimination from the Fleet. In addition, both the Contractor and the City Auditor emphasized the importance of maintaining the City's long-term vehicle replacement plan in order to reduce the age of the fleet and decrease maintenance and parts costs. The replacement plan also decreases the amount of spare vehicles required to offset equipment breakdowns. The City has not purchased any police units since 2002.

However, the Fleet Study did identify police solid sedan units as possible candidates to downsize to smaller size sedans such as a Taurus. The Police Chief recommends not downsizing these units since it would limit his options and flexibility for deployment on a routine business basis as well as in emergencies. The City operates a pro-active detective bureau that not only conducts investigations but also serves search warrants and makes arrests, including outside the City. A full size sedan is essential for transporting prisoners, collecting evidence, and conveying equipment. In emergencies, full-size vehicles are used to transport multiple officers in full gear and equipment.

Only the Crown Victoria model is rated as police-certified for pursuit purposes. The cost differential between the police-certified full-size sedan and a mid-size Taurus (not police-rated) is approximately \$6,000 per unit. Additional costs would also be incurred by not being able to reuse the light bars, dash equipment, center consoles, brackets for computer terminals, and setena cages that are made for a full-size vehicle. The Whelen light bars cost \$1,900 each and last up to 14 years and are able to be reused several times. Agencies that use smaller vehicles for police purposes also have specialized transportation units that require additional dedicated staffing around the clock.

These vehicles are available under the Cooperative Purchase Agreement Provision of Los Angeles County Purchase Order No. 31014705. Wondries Fleet Group can provide delivery within 15 days of approval.

This matter was reviewed by Senior Deputy City Attorney Donna F. Gwin on June 8, 2004 and by Budget Management Officer David Wodynski on June 10, 2004.

TIMING CONSIDERATIONS

City Council action to adopt the attached Resolution and award the contract concurrently is requested on July 6, 2004 to ensure that safety vehicles are purchased in an expeditious manner to better serve the community and begin realizing immediate maintenance cost savings.

HONORABLE MAYOR AND CITY COUNCIL

July 6, 2004

Page 3


FISCAL IMPACT

The cost of the contract in the amount of \$1,368,485 is budgeted in the Fleet Services Fund (IS 386) in the Department of Long Beach Energy (EN).

IT IS RECOMMENDED THAT THE CITY COUNCIL:

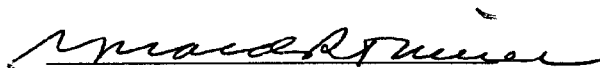
Adopt the attached Resolution authorizing the City Manager to execute a contract with Wondries Fleet Group, for the purchase of 56 safety vehicles pursuant to the County of Los Angeles Purchase Order No. 31014705, on the same terms and conditions as are afforded to the County of Los Angeles in an amount not to exceed \$1,368,485.

Respectfully submitted,



MICHAEL A. KILLEBREW
ACTING DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:



GERALD R. MILLER
CITY MANAGER

RST:JV:cm
Resolution-Safety Vehicles

Attachment