



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

333 West Ocean Boulevard 6<sup>th</sup> Floor • Long Beach, CA 90802 • (562) 570-5400 • Fax (562) 570-5414

December 8, 2015

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach

California

## RECOMMENDATION:

Adopt a Resolution authorizing the City Manager to execute all documents necessary to amend Contract No. 34014 with Atlantic Machinery, Inc., of Silver Spring, MD, for the purchase of two additional Schwarze Model A7000 CNG Regenerative Air Sweepers, for an additional amount of \$638,764, for a total contract amount not to exceed \$1,916,292, inclusive of taxes and fees. (Citywide)

## DISCUSSION

City Council approval is requested to authorize the City Manager to execute amendments to the contract with Atlantic Machinery, Inc., for the purchase of two additional Schwarze A7 CNG-fueled Regenerative Air Sweepers. Procurement of an additional two units will expedite replacement of the sweeper fleet that is four years past its economic replacement lifecycle. This has become necessary as breakdowns are increasing rapidly, resulting in increased downtime and higher maintenance costs, now averaging \$47,000 annually per unit. Since these sweepers take approximately eight months to procure, near-term action is recommended.

On June 16, 2015, the City Council adopted Resolution No. 15-0076, authorizing the City Manager to execute a contract with Atlantic Machinery, Inc., for the purchase of four Schwarze Model A7000 Regenerative Air Sweepers, under the same terms and conditions afforded to the National Joint Powers Alliance (NJPA), of Staples, MN.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase, or otherwise obtain services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis, when authorized by a Resolution of the City Council.

The Fleet Services Bureau and Purchasing Division of the Department of Financial Management investigated procurement options, and NJPA's agreement with Atlantic Machinery, Inc., of Silver Springs, MD (a SBE, not a DBE, MBE, WBE or Local), was determined to provide the best discounted price while allowing for timely acquisition and delivery. All of NJPA's contracts are competitively bid and offer the best available pricing.

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There are no local dealers for this type of equipment in Long Beach. Service, parts and warranty support will be provided by Municipal Maintenance Equipment, of Placentia, CA.

This matter was reviewed by Deputy City Attorney Amy R. Webber on November 23, 2015 and by Budget Operations Administrator Grace Yoon on November 18, 2015.

### SUSTAINABILITY

These street sweepers are compliant with the State of California and local district air quality regulations, which require the use of alternative fuel sweepers to reduce air toxic and criteria pollutant emissions. Additionally, these sweepers meet local air quality regulations for particulate matter reduction and control.

### TIMING CONSIDERATIONS

City Council action is requested to adopt the attached Resolution and authorize the City Manager to execute an amendment to Contract No. 34014 on December 8, 2015, to ensure that the purchase of the new sweepers can take place expeditiously.

### FISCAL IMPACT

The cost of this contract will not exceed \$1,916,292, and is budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM). The contract cost is collected through monthly replacement charges billed to the Public Works Department (PW) in the General Fund (GF). There is no local job impact associated with this recommendation.

### SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

JG:DB:PM  
K:\Exec\Council Letters\Fleet Services\12-08-15 ccl - Amend Contract with Atlantic Machinery final.docx

ATTACHMENT

APPROVED:



PATRICK H. WEST  
CITY MANAGER

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
333 West Ocean Boulevard, 11th Floor  
Long Beach, CA 90802-4664

1 RESOLUTION NO.

2  
3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER TO EXECUTE AN AMENDMENT TO  
6 CONTRACT NO. 34014 WITH ATLANTIC MACHINERY,  
7 INC. FOR THE PURCHASE OF TWO (2) ADDITIONAL  
8 SCHWARZE MODEL A7000 CNG REGENERATIVE AIR  
9 SWEEPERS WITH RELATED EQUIPMENT AND  
10 ACCESSORIES, THROUGH THE NATIONAL JOINT  
11 POWERS ALLIANCE (NJPA)

12  
13 WHEREAS, the Charter of the City of Long Beach (the "City"), Section  
14 1802, permits the City to purchase services, supplies, materials, equipment and labor  
15 with other government agencies by purchasing under their contracts on a voluntary and  
16 selective basis when authorized by resolution; and

17 WHEREAS, the City and Atlantic Machinery entered into Contract No.  
18 34014 pursuant to Resolution No. RES-15-0076; and

19 WHEREAS, the City desires to purchase two (2) additional Schwarze model  
20 A7000 CNG regenerative air sweepers, with related equipment and accessories, from  
21 Atlantic Machinery, under National Joint Powers Alliance (NJPA) Contract No. 022014;

22 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
23 follows:

24 Section 1. The above recitals are true and correct and are incorporated  
25 herein by this reference.

26 Section 2. The City Manager of the City is hereby authorized to execute  
27 an amendment to Contract No. 34014 with Atlantic Machinery, Inc. for the purchase of  
28 two (2) additional A7000 CNG regenerative air sweepers, with related equipment and

1 accessories, of the same type and kind identified in the NJPA Contract in an amount not  
2 to exceed Six Hundred Thirty-Eight Thousand Seven Hundred Sixty-Four Dollars  
3 (\$638,764), including tax, on the same terms and conditions as the NJPA Contract, for a  
4 total contract amount not to exceed One Million Nine Hundred Sixteen Thousand Two  
5 Hundred Ninety-Two Dollars (\$1,916,292).

6 Section 3. This resolution shall take effect immediately upon its adoption  
7 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

8 I hereby certify that the foregoing resolution was adopted by the City  
9 Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2015,  
10 by the following vote:

11  
12 Ayes: Councilmembers: \_\_\_\_\_  
13 \_\_\_\_\_  
14 \_\_\_\_\_

15  
16 Noes: Councilmembers: \_\_\_\_\_  
17 \_\_\_\_\_

18 Absent: Councilmembers: \_\_\_\_\_  
19 \_\_\_\_\_

20  
21  
22 \_\_\_\_\_  
23 City Clerk

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