



**BARBARA FERRER, Ph.D., M.P.H., M.Ed.**  
Director

**MUNTU DAVIS, M.D., M.P.H.**  
County Health Officer

**MEGAN McCLAIRE, M.S.P.H.**  
Chief Deputy Director

**RITA SINGHAL, M.D., M.P.H.**  
Director, Disease Control Bureau

**MARIO J. PÉREZ, M.P.H.**  
Director, Division of HIV and STD Programs  
600 South Commonwealth Avenue, 10th Floor  
Los Angeles, CA 90005  
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[www.publichealth.lacounty.gov](http://www.publichealth.lacounty.gov)

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Fifth District

August 4, 2022

**35820**

Kelly Colopy, Director, Department of Health & Human Services  
City of Long Beach  
2525 Grand Avenue  
Long Beach, California 90815

Dear Ms. Colopy:

**FULLY EXECUTED CHANGE NOTICE: CONTRACT NO. PH-004116, HIV TESTING SERVICES – SEXUAL & SOCIAL NETWORKS**

Enclosed is your agency’s fully executed Change Notice which reflect revisions made to the *HIV Testing Services Provider Pay-for-Performance Guidelines* Attachment for the above-mentioned contract. All other terms and conditions of the Contract remain unchanged and in full effect.

If you have any questions regarding your contracts, please contact Valerie Ramirez of my staff, at [varamirez@ph.lacounty.gov](mailto:varamirez@ph.lacounty.gov).

Very truly yours,

*Monique Collins*

Monique Collins, M.P.H., Chief  
Contract Administration

MC:vr

R:\CAD\Contract Development and Processing\Development of Contracts\2022\Change Notices\HTS to change PFP attachment\Fully Executed\CLB\CLB HTS SSN PFP Attachment Rev CN FE Letter.docx

ec: Thomas Modica (CLB) Linda F. Tatum (CLB) Sarady C. Kong (CLB)  
Paulina Zamudio Sine Yohannes Chron (CAD)



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**AMENDMENT NUMBER: 1**

July 14, 2022

**35820**

Kelly Colopy, Director, Department of Health & Human Services  
City of Long Beach  
2525 Grand Avenue  
Long Beach, California 90815

Dear Ms. Colopy:

**SUBJECT: CHANGE NOTICE TO CONTRACT NUMBER PH-004116 WITH  
CITY OF LONG BEACH**

On January 1, 2020, City of Long Beach, entered into contract number PH-004116 with the County of Los Angeles Department of Public Health (Public Health) for the provision of HIV Testing Services – Social and Sexual Networks.

The Director of Public Health authorizes the revisions to Attachment I – HIV Testing Services Provider Pay-for-Performance Guidelines, which has been replaced by Attachment I – REVISED outlined in the attached, effective on the date of execution.

These Contract changes are permitted by Paragraph 8. ALTERATION OF TERMS/AMENDMENTS, Subparagraph 8.D, which states:

“8.D. Notwithstanding Paragraph 8.A., in instances where the County's Board of Supervisors has delegated authority to the Director to amend this Contract to permit modifications or within budget categories within each budget , as reflected in Exhibit C, and corresponding adjustment of the scope of work tasks and/or activities and/or allow for changes to hours of operation, changes to service locations, and/or correction of errors in the Contract’s terms and conditions, a written Change Notice shall be signed by the

Director and Contractor, as authorized by the County's Board of Supervisors. The executed Change Notice shall be incorporated into and become part of this Contract."

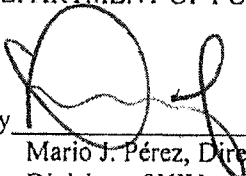
Upon execution and return by City of Long Beach of this Change Notice, it will be signed by the Director of the Division of HIV and STD Programs (DHSP) and incorporated into Contract Number PH-004116. All other terms and conditions of the Contract remain unchanged and in full effect.

This Change Notice format has been approved by County Counsel.

If you have any questions, please contact Monique Collins, DHSP Contract Administration, at (213) 351-1115.

NOTED AND APPROVED BY:

DEPARTMENT OF PUBLIC HEALTH

By   
Mario J. Pérez, Director  
Division of HIV and STD Programs

MJP:vr

Attachment

CITY OF LONG BEACH

By   
Signature

Thomas B. Modica  
Print Name

Title City Manager

APPROVED AS TO FORM

July 21, 2022

CHARLES PARKIN, City Attorney

By   
TAYLOR M. ANDERSON  
DEPUTY CITY ATTORNEY

**PAY FOR PERFORMANCE GUIDELINES**

(Updated July 2022)

Payment for services provided shall be subject to the Pay for Performance provisions described below.

Providers will qualify for additional reimbursement incentives if performance on each of the performance measurements – number of HIV tests, new HIV positivity rate, linkage to care, and partner services – meets or exceeds the pre-established threshold for compliance as indicated in the chart.

Providers will receive additional reimbursement to their Base budget (cost reimbursement) from the Pay for Performance budget. The Pay for Performance budget will be submitted by providers and paid, as applicable, quarterly.

The performance measure, payment schedule, and threshold for compliance are as follows:

Performance Measure Name	Performance Measure*	Rate of Reimbursement – Percent of PFP Budget	Threshold for Compliance
Number of HIV Tests	# of Tests indicated in Scope of Work (SOW)	20%	50% of tests in SOW
New HIV Positivity Rate	1.0% of # of Tests indicated in SOW	40%	Must meet measure
Documented Linkage to Medical Care for HIV positive testers	90%	20%	Must meet measure
	80%	15%	Must meet measure
	70%	10%	Must meet measure
Documented Linkage to PrEP Services for High-Risk Negatives	80%	20%	Must meet measure
	75%	15%	Must meet measure

*\*Performance Measures and rates of reimbursement may change, as determined by DHSP.*

**High-Risk Negative Testers** are clients that report the following: MSM reporting sex without a condom; MSM reporting meth use; Black and Latina cisgender heterosexual women; Injection drug users; Youth (13-29 years old); Transgender persons; All testers reporting having sex with an HIV-positive partner; All testers reporting Injection Drug Use

Data for the performance measures will be verified by DHSP’s data management system. It is the provider’s responsibility to ensure that all data is accurate and submitted to DHSP in a timely manner to ensure accurate analysis.

DHSP reserves the right to adjust reimbursement if data verification activities result in changes in the performance measure based on data reported by the end of the reporting period.

**Base Budget (Cost Reimbursement) and Pay for Performance Budget**

Each HIV testing program’s Budget is comprised of two (2) budgets- a Base Budget (Cost Reimbursement) and a Pay for Performance Budget. The combination of the two (2) budgets comprises the total program budget, or maximum obligation. The Pay for Performance Budget comprises 30% of the total program budget.