# City of Long Beach 28325

## Transaction Document No. 34 to Master Purchase Agreement No. 28325

Xerox Corporation ("Xerox") and the City of Long Beach ("Customer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 28325, wherein Buyer will purchase from Xerox and Xerox will sell to Buyer printers, controllers, supplies and maintenance in an amount not to exceed \$544,408 plus tax, if any, for the period October 1, 2023 to September 30, 2028.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

September 26 , 2023	XEROX CORPORATION By AMM WAT	
	Officer's Title Finance Director	<del> </del>
, 2023	Ву	<del></del>
	Officer's Title	
	"Xerox"	EXECUTED PURSUANT TO SECTION 301 OF
	CITY OF LONG BEACH	THE CITY CHARTER.
October 10 , 2023	By Sinda J. Jahrn City Manager	<u> </u>
	"Buyer"	
This Transaction Document No. October 10 , 2023.	34 is hereby approved as to form o	n
	DAWN MCINTOSH, City Attorney	,
	By Deputy City Attorney	

## Lease Pricing PROPOSAL



Presented to City of Long Beach By Marcia Quo-Schmidt On 9/8/2023

State or Local Government Negotiated Contract: 072822900

#### Solution

Product Description  Item	Agreement Information		Trade Information	Requested Install Date
1. VR4100 (VERSANT 4100 PRESS)  - GBCADVPP (Gbc Adv Punch Pro - Third Party )  - Advanced Ohcf  - Crease/2 Side Trmr  - Envelope Sup Kit  - Pr Book Mkr Fin  - Sq Fold Trimmer  - Prd Rdy Interposer  - Prd Rdy 2/3 Punch  - Duplo 870 with 5 years of service  - Titan 220 cutter with 5 years of service  - Mutoh ValueJet XPJ 1641SR PRO  - Mutoh ValueCut VC2 1800	Lease Term: Purchase Option:	60 months FMV	- Xerox V3100 S/N 8AA147064 Trade-In as of Payment 57	10/6/2023
VR41NXPRO (NX PRO W/WIN10)     Customer Ed     Analyst Services	Lease Term: Purchase Option:	60 months FMV	- Xerox V3100 FFPS S/N 8BP812058 Trade-In as of Payment 57	10/6/2023
3. B9125 (PRIMELINK B9125)  - Msi Bypass  - 2 Tray Over Size Hcf  - Pr Booklet Maker  - Customer Ed  - Analyst Services	Lease Term: Purchase Option:	60 months FMV	- Xerox 120 MFF S/N TB7003775 Trade-In as of Payment 58	10/6/2023
4. B91EFI (EFI PRINT SRV NX ONE)  - Impose With Lac  - Nx One Station Optn  - Customer Ed  - Analyst Services	Lease Term: Purchase Option:	60 months FMV	None	10/6/2023

All information in this proposal is considered confidential and is for the sole use of City of Long Beach. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 10/8/2023.

For any questions, please contact me at (714)658-4943

# Lease Pricing PROPOSAL



## Monthly Pricing

,ltem	Lease	Print Charges			Maintenance Plan Features	
	Minimum Payment	Meter	Volume Band	Per Print Rate		
1. VR4100	\$6,330.19	1: Color Impressions	All Prints	\$0.0371	- Consumable Supplies Included for all prints - Pricing Fixed for Term	
		2: Black and White Impressions	All Prints	\$0.0108		
		3: Color Large Impressions	All Prints	\$0.0039		
		4: Extra Long Impressions	All Prints	\$0.0271		
2. VR41NXPRO	\$1,008.00	N/A	N/A	N/A	- Full Service Maintenance Included	
3. B9125	\$1,324.81	1: Black and White Impressions	All Prints	\$0.0039	- Consumable Supplies Included for all prints - Pricing Fixed for Term	
4. B91EFI	\$410.46	N/A	N/A	N/A	- Full Service Maintenance Included	
Total .	\$9,073.46	Minimum Payments (Excluding Applicable Taxes)				

\$9,073.46 x 60 months = 544,407.60



### XEROX CORPORATION

## Certificate of Secretary

- I, Flor M. Colón, Secretary of Xerox Corporation, a New York corporation (the "Company") DO HEREBY CERTIFY that:
- 1. The following is a true and correct copy of an excerpt from a resolution duly adopted at a meeting of the Board of Directors of the Company duly held and convened on December 7, 2011, at which meeting a duly constituted quorum of the Board of Directors was present and acting throughout and that such resolution has not been modified, rescinded or revoked and is at present in full force and effect:

RESOLVED, that [...] the President, any Vice President, the Treasurer, the Controller and any Manager or Director of any group1 division or department of the Company, be, and each of them severally is, empowered to (i) execute and deliver in the name and on behalf of the Company all agreements, contracts, bids, instruments of conveyance or encumbrance, leases, bonds, consents, certificates (including any noncollusion certificates required by any governmental entity, department, agency or official}, releases, powers of attorney and other documents which may be necessary or desirable in and relating to the ordinary conduct of the business of the group, division or department which he serves in that capacity (all of the foregoing collectively referred to as "Agreements") (ii) perform under agreements or cause to be performed, the Company's obligations under all such Agreements; and (iii) from time to time delegate their authority under this resolution to such employees of the Company and subject to such terms, conditions and limitations as they determine to be advisable, the execution and delivery of any such delegation to be conclusive evidence of such determination.

2. Chaley A. Henderson is, as of the date hereof, a Finance Director of the Company and is authorized to act under the above resolution.

IN WITNESS WHEREOF, the undersigned has executed this Certificate and affixed the corporate seal of the Company hereto this 4<sup>th</sup> day of May, 2023.

Flor M. Colón Secretary

