



CITY OF LONG BEACH

R-20

DEPARTMENT OF TECHNOLOGY SERVICES

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February 9, 2010

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach

California

RECOMMENDATION:

Authorize the City Manager to execute agreements and all related documents with recommended firms, including six Long Beach businesses, to provide as-needed professional and technical services related to system analysis, system development, system implementation, project management, and technical support in an aggregate amount not to exceed \$675,000 in total expenditure per year for three years, and authorize the City Manager to execute amendments to renew and extend the term. (Citywide)

DISCUSSION

The City of Long Beach leverages new technology to reduce costs, increase efficiency, and improve service delivery. To facilitate the adoption of new technology, the Department of Technology Services uses professional and technical services from private sector firms on a project basis to assist in upgrading, replacing, and implementing information and communications systems.

This sourcing strategy is cost-effective and responsive to our customer departments' needs. It allows Technology Services to quickly acquire the specific technical expertise required for a project, while not incurring ongoing fixed costs once it is complete and the specific skills are no longer needed. Additionally, it provides a mechanism to rapidly address critical temporary support responsibilities for production systems.

A request for proposal (RFP) for professional and technical services was issued on October 30, 2009. Due to specific requirements of Geographic Information Systems, a separate RFP for these services was also issued on October 30, 2009. The RFP documents were made available on the Purchasing Division's website at www.longbeach.gov/purchasing and were also sent to 869 registered vendors, including 114 Long Beach businesses. Among the combined total of 53 responses received from potential vendors, 17 indicated they are minority or women-owned, and six are Long Beach businesses. Based on the review of proposals received, the following companies, including six Long Beach businesses, are recommended based on pricing, experience and qualifications:

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AMN (Long Beach business)	Outsource Technical
Commercial Programming	Pacific Technical Staffing
C3G (Long Beach business)	Pinson Tech (Long Beach business)
Delta Computer Consulting	RBF Consulting
Dudek	Segula
DW Consulting	Slade Design (Long Beach business)
Farallon Geographics	STI
Fred Darland	Technology Associates
Image Cat (Long Beach business)	The Ryte Professionals
Ingenious	3DI
Ispace	Total Network Solutions (Long Beach business)
Milestone Software	22 nd Century Technologies
NSG	Urban Roads

Multiple agreements are recommended to ensure a pool of qualified candidates is readily available for the Technology Services Department to quickly deliver technical services as they are needed.

This matter was reviewed by Deputy City Attorney Gary Anderson on January 21, 2010 and by Budget and Performance Bureau Manager David Wodynski on January 22, 2010.

TIMING CONSIDERATIONS

Since current agreements will expire on March 1, 2010, City Council action on this matter is requested on February 9, 2010 to ensure that projects can proceed on schedule.

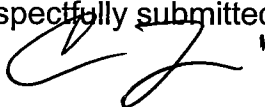
FISCAL IMPACT

Annual expenditures will not exceed \$675,000. Expenditures for these as-needed services will be made within existing departmental appropriations. Sufficient funding has been budgeted in the General Services Fund (IS 385) in the Technology Services Department (TS) to support this activity.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



CURTIS TANI
DIRECTOR OF TECHNOLOGY SERVICES

CT:jf

APPROVED:


PATRICK H. WEST
CITY MANAGER