

C-19

December 15, 2020

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract with Galls, LLC, of Cerritos, CA, for furnishing and delivering police equipment, supplies, and accessories, on the same terms and conditions afforded to the City of Los Angeles, in an annual amount not to exceed \$500,000, until the City of Los Angeles contract expires on January 31, 2021, with the option to renew for three additional one-year periods, at the discretion of the City Manager; and,

Increase appropriations in the General Grants Fund Group in the Police Department by \$245,246, offset by grant revenue. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Galls, LLC, for the purchase and delivery of police equipment, supplies, and accessories.

The Long Beach Police Department (LBPD), along with the Purchasing Division in the Financial Management Department, researched procurement options and learned that the City of Los Angeles completed a competitive procurement process to purchase police equipment, supplies, and accessories, and awarded a contract to Galls, LLC, that meets the City of Long Beach's (City) needs. This agreement will allow the City to obtain competitive pricing due to increased buying power and access to a wide variety of specialized equipment. This contract will meet the LBPD's safety and quality standards, and approval is requested to ensure service continuity.

City Charter 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

This matter was reviewed by Deputy City Attorney Sarah E. Green on November 18, 2020, Business Services Bureau Manager Tara Yeats on November 12, 2020, and by Budget Management Officer Rhutu Amin Gharib on November 29, 2020.

TIMING CONSIDERATIONS

City Council action is requested on December 15, 2020, to ensure the agreement with Galls is in place expeditiously.

FISCAL IMPACT

The total annual cost of the Galls equipment contract will not exceed \$500,000, of which \$238,254 is budgeted in the General Fund Group, \$9,000 in the Tidelands Operating Fund Group, and \$7,500 in the Tidelands Area Fund Group in the Police Department. The remaining \$245,246 is unbudgeted, therefore an appropriation increase is requested in the General Grants Fund Group in the Police Department, offset by grant revenue. The unbudgeted portion of the contract will be requested as part of the periodic budget adjustments during the life of the contract, offset by previously received grant revenue that is eligible for these types of expenditures. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ROBERT G. LUNA
CHIEF OF POLICE

ATTACHMENT - RESOLUTION

LB:mccd

APPROVED:



THOMAS B. MODICA
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4511

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH GALLS, LLC, TO FURNISH AND DELIVER POLICE EQUIPMENT, SUPPLIES, AND ACCESSORIES, THROUGH THEIR CONTRACT WITH THE CITY OF LOS ANGELES IN AN ANNUAL AMOUNT NOT TO EXCEED \$500,000

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase police equipment, supplies, and accessories; and

WHEREAS, the Long Beach Police Department ("LBPD"), along with the Purchasing Division in the Financial Management Department, researched procurement options and learned that the City of Los Angeles completed a competitive procurement process to purchase police equipment, supplies, and accessories; and

WHEREAS, Galls, LLC was awarded a contract with the City of Los Angeles for the purchase of these police equipment, supplies, and accessories, Contract No. 59463 ("LA Contract"), that meets the City's needs; and

WHEREAS, the LA Contract also meets LBPD's safety and quality standards, and approval is requested to ensure service continuity; and

WHEREAS, the City's participation in the LA Contract will facilitate the City's ability to purchase the police equipment, supplies, and accessories as well as provide considerable cost benefits to the City; and

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CHARLES PARKIN, City Attorney
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1 WHEREAS, if the City had to utilize a formal bid process rather than
2 participate in the LA Contract considerably more funds would be required;

3 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
4 follows:

5 Section 1. The above recitals are true and correct and are incorporated
6 herein by this reference.

7 Section 2. The City Manager or designee is hereby authorized to enter
8 an agreement with Galls, LLC to purchase police equipment, supplies, and accessories,
9 of the same type and kind identified in the LA Contract except as modified by mutual
10 agreement of the City and Galls, LLC, and the purchase by the City shall be on the same
11 terms and conditions afforded to the City of Los Angeles in an annual amount not to
12 exceed Five Hundred Thousand Dollars (\$500,000), until the LA Contract expires on
13 January 31, 2021, with the option to renew for three (3) additional one-year periods, at
14 the discretion of the City Manager.

15 Section 3. This resolution shall take effect immediately upon its adoption
16 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2020, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk

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