

City of Long Beach

Transaction Document No. 60 to Master Purchase Agreement No. 28280
28280

Dell Marketing L.P. ("Dell") and the City of Long Beach ("Buyer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 28280, wherein Buyer will purchase from Dell and Dell will sell to Buyer various computer equipment substantially specified in Exhibit A in an amount not to exceed \$516,133.00

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

DELL MARKETING L.P.

October 1, 2021

By Chunmin Shun

Officer's Title Contract Administrator

October 1, 2021

By Alissa Sauges

Officer's Title Contract Administrator

"Dell"

CITY OF LONG BEACH

October 8, 2021

By Linda J. Tatum

City Manager
EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER.

"Buyer"

This Transaction Document No. 60 is hereby approved as to form on

October 7, 2021.

CHARLES PARKIN, City Attorney

By Erin Weesner-McKinley

Erin Weesner-McKinley
Deputy City Attorney

Exhibit A



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

Quote No.	1031027603889.1	Sales Rep	Catherine Weber
Total	\$99,850.00	Phone	(800) 456-3355, 6180424
Customer #	140642061	Email	Catherine_L_Weber@Dell.com
Quoted On	Sep. 15, 2021	Billing To	PAYABLE ACCOUNTS PAYABLE
Expires by	Sep. 29, 2021		CITY OF LONG BEACH
Contract Code	70137		333 W OCEAN BLVD FL 12
			LONG BEACH, CA 90802-7972

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Catherine Weber

Shipping Group

Shipping To	Shipping Method
CASON LEE 411 W OCEAN BLVD 7TH FL LONG BEACH, CA 90802-4511 (562) 570-5553	Not available

Product	Unit Price	Quantity	Subtotal
CA LONG BEACH CA MAINT 9/30/21-9/29/22	\$99,850.00	1	\$99,850.00
	Subtotal:		\$99,850.00
	Shipping:		\$0.00
	Estimated Tax:		\$0.00
	Total:		\$99,850.00

City of Long Beach

Transaction Document No. 60 to Master Purchase Agreement No. 28280

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IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

DELL MARKETING L.P.

October 1, 2021

By [Signature]

Officer's Title Contract Administrator

October 1, 2021

By [Signature]

Officer's Title Contract Administrator

"Dell"

CITY OF LONG BEACH

_____, 2021

By _____
City Manager

"Buyer"

This Transaction Document No. 60 is hereby approved as to form on

_____, 2021.

CHARLES PARKIN, City Attorney

By _____
Erin Weesner-McKinley
Deputy City Attorney

Shipping Group Details

Shipping To

CASON LEE
 411 W OCEAN BLVD
 7TH FL
 LONG BEACH, CA 90802-4511
 (562) 570-5553

Shipping Method

Not available

	Quantity	Subtotal
CA LONG BEACH CA MAINT 9/30/21-9/29/22	1	\$99,850.00
Contract # 70137		

Description	SKU	Unit Price	Quantity	Subtotal
CA LONG BEACH CA MAINT 9/30/21-9/29/22	AB796470	-	1	-

Subtotal:	\$99,850.00
Shipping:	\$0.00
Estimated Tax:	\$0.00
Total:	\$99,850.00

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringspecificterms ("Offer Specific Terms").

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For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

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OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.



A quote for your consideration

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To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

Quote No.	3000096551456.1
Total	\$121,684.48
Customer #	140642061
Quoted On	Aug. 30, 2021
Expires by	Sep. 30, 2021
Contract Name	Dell Standard Terms and Conditions
Contract Code	C000000006563
Customer Agreement #	Dell Standard Terms and Conditions

Sales Rep	Catherine Weber
Phone	(800) 456-3355, 6180424
Email	Catherine_L_Weber@Dell.com
Billing To	DEPT RECEIVING DEPT CITY OF LONG BEACH 411 W OCEAN BLVD 7TH FL LONG BEACH, CA 90802-4511

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Catherine Weber

Shipping Group

Shipping To	Shipping Method
JAMES ALLEN CITY OF LONG BEACH 411 W OCEAN BLVD 7TH FL LONG BEACH, CA 90802 (562) 570-5556	Standard Delivery

Product	Unit Price	Quantity	Subtotal
LONG BEACH CTY BMC PERP LIC/MAINT/RNWL	\$121,684.48	1	\$121,684.48

Subtotal:	\$121,684.48
Shipping:	\$0.00
Non-Taxable Amount:	\$121,684.48
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00

Total:	\$121,684.48
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Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Shipping Group Details

Shipping To

JAMES ALLEN
 CITY OF LONG BEACH
 411 W OCEAN BLVD
 7TH FL
 LONG BEACH, CA 90802
 (562) 570-5556

Shipping Method

Standard Delivery

LONG BEACH CTY BMC PERP LIC/MAINT/RNWL

Estimated delivery if purchased today:
 Sep. 24, 2021
 Contract # C000000006563
 Customer Agreement # Dell Standard Terms and Conditions

	Quantity	Subtotal
\$121,684.48	1	\$121,684.48

Description

LONG BEACH CTY BMC PERP LIC/MAINT/RNWL

SKU	Unit Price	Quantity	Subtotal
AB738091	-	1	-

Subtotal:	\$121,684.48
Shipping:	\$0.00
Estimated Tax:	\$0.00
<hr/>	
Total:	\$121,684.48

Important Notes

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A quote for your consideration

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To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

Quote No. 1028455011502.1
Total \$66,435.00
Customer # 752385
Quoted On Sep. 09, 2021
Expires by Sep. 30, 2021
Contract Code 70137
Customer Agreement # Dell Standard Terms and Conditions

Sales Rep Catherine Weber
Phone (800) 456-3355, 6180424
Email Catherine_L_Weber@Dell.com
Billing To RECEIVING DEPT
CITY OF LONG BEACH
411 W OCEAN BLVD
7TH FL
LONG BEACH, CA 90802-4511

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Catherine Weber

Shipping Group

Shipping To	Shipping Method
SAM MARRERO CITY OF LONG BEACH LOWER LEVEL 333 W OCEAN BLVD LONG BEACH, CA 90802-4681 (562) 570-5102	Standard Delivery

Product	Unit Price	Quantity	Subtotal
VLA SYMANTEC PROTECTION SUITE ENT ED SUB LIC 500 PLUS LICENSES	\$14.99	4000	\$59,960.00
VLA SYMANTEC ENDPOINT SEC ENT HYBRID SUB LIC W/ SUP 500 PLUS DEVICES	\$12.95	500	\$6,475.00
Subtotal:			\$66,435.00
Shipping:			\$0.00
Estimated Tax:			\$0.00
Total:			\$66,435.00

Shipping Group Details

Shipping To

SAM MARRERO
 CITY OF LONG BEACH
 LOWER LEVEL
 333 W OCEAN BLVD
 LONG BEACH, CA 90802-4681
 (562) 570-5102

Shipping Method

Standard Delivery

			Quantity	Subtotal
VLA SYMANTEC PROTECTION SUITE ENT ED SUB LIC 500 PLUS LICENSES		\$14.99	4000	\$59,960.00
Contract # 70137				
Customer Agreement # Dell Standard Terms and Conditions				

Description	SKU	Unit Price	Quantity	Subtotal
VLA SYMANTEC PROTECTION SUITE ENT ED SUB LIC 500 PLUS LICENSES	AB789881	-	4000	-

			Quantity	Subtotal
VLA SYMANTEC ENDPOINT SEC ENT HYBRID SUB LIC W/ SUP 500 PLUS DEVICES		\$12.95	500	\$6,475.00
Contract # 70137				
Customer Agreement # Dell Standard Terms and Conditions				

Description	SKU	Unit Price	Quantity	Subtotal
VLA SYMANTEC ENDPOINT SEC ENT HYBRID SUB LIC W/ SUP 500 PLUS DEVICES	AB789886	-	500	-

Subtotal:	\$66,435.00
Shipping:	\$0.00
Estimated Tax:	\$0.00
<hr/>	
Total:	\$66,435.00

Important Notes

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A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

Quote No.	3000098277951.1	Sales Rep	Catherine Weber
Total	\$162,990.00	Phone	(800) 456-3355, 6180424
Customer #	140642061	Email	Catherine_L_Weber@Dell.com
Quoted On	Sep. 13, 2021	Billing To	SERVICES ADMINISTRATION
Expires by	Oct. 13, 2021		SERVICES
Contract Name	Dell Standard Terms and Conditions		CITY OF LONG BEACH
Contract Code	C000000006563		411 W OCEAN BLVD
Customer Agreement #	Dell Standard Terms and Conditions		7TH FL
			LONG BEACH, CA 90802

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Catherine Weber

Shipping Group

Shipping To	Shipping Method
JOHN DANKHA CITY OF LONG BEACH 411 W OCEAN BLVD TECHNOLOY&INNOV DEPT LONG BEACH, CA 90802 (562) 570-6976	Standard Delivery

Product	Unit Price	Quantity	Subtotal
CA LONG BEACH BMC MNT RNWL 9/30/21-9/29/22	\$162,990.00	1	\$162,990.00

Subtotal:	\$162,990.00
Shipping:	\$0.00
Non-Taxable Amount:	\$162,990.00
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00

Total:	\$162,990.00
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Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Shipping Group Details

Shipping To

JOHN DANKHA
 CITY OF LONG BEACH
 411 W OCEAN BLVD
 TECHNOLOY&INNOV DEPT
 LONG BEACH, CA 90802
 (562) 570-6976

Shipping Method

Standard Delivery

	Quantity	Subtotal
CA LONG BEACH BMC MNT RNWL 9/30/21-9/29/22	1	\$162,990.00

Estimated delivery if purchased today:
 Oct. 07, 2021
 Contract # C000000006563
 Customer Agreement # Dell Standard Terms and Conditions

Description	SKU	Unit Price	Quantity	Subtotal
CA LONG BEACH BMC MNT RNWL 9/30/21-9/29/22	AB791808	-	1	-

Subtotal:	\$162,990.00
Shipping:	\$0.00
Estimated Tax:	\$0.00
Total:	\$162,990.00

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Dell Customer Confidential

Quotation

Customer:

City of Long Beach

Dell Microsoft Licensing Specialist: Sam Andrews, sam.andrews@dell.com

Date of Issue: 9/14/2021

Quote expiration: 10/5/2021

Master Agreement: 8084445

Enrollments		October 1, 2021 Payment	Year 3 (January 1, 2022) Payment	
7818426		\$65,172.60	\$260,690.40	

Quote to move licenses that exist on your MPSA contract into your EA on 10/1/2021 (MSPA coverage expires 9/30/2021)
(MPSA coverages ends 9/22 for Win)

City of Long Beach

Move of MPSA licenses into the EA

Program	Part Number	Item Description	Monthly Unit Price	Unit Price	Quantity	Extended Price
YEAR 2 (10/1/2021 to 12/31/2021) 3 months						
Additional Products Subscriptions (pro-rated 3 months)						
Enterprise Agreement	MQM-00001	AzureActiveDrctryPremP1GCC ShrdSvr ALNG SubsVL MVL PerUsr	\$ 4.47	\$ 13.41	4860	\$ 65,172.60
						\$ -
						\$ -
						Year-2 price <u>\$ 65,172.60</u>
						(PO due 10/1/2021)

YEAR 3 (1/1/2022 to 12/31/2022)						
Additional Products Subscriptions						
Enterprise Agreement	MQM-00001	AzureActiveDrctryPremP1GCC ShrdSvr ALNG SubsVL MVL PerUsr	\$ 4.47	\$ 53.64	4860	\$ 260,690.40
						\$ -
						Year-3 price <u>\$ 260,690.40</u>
						(will auto-bill with your year-3 invoice on 1/1/22)

This quantity is the quantity expiring on MPSA on 9/30/2021

(This will be added to the year-3 installment quote that I'll be preparing shortly for you)