

C-11

May 10, 2022

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Mallory Safety and Supply, LLC, of Longview, Washington, for a cyber security assessment, on the same terms and conditions afforded to the County of Fairfax, Virginia, in a total amount not to exceed \$160,933, until the County of Fairfax, Virginia, contract expires on September 30, 2023, with the option to renew for as long as the County of Fairfax, Virginia is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Mallory Safety and Supply, LLC (Mallory Safety), for the purchase and delivering of a cyber security assessment. The Long Beach Police Department (LBPD) is looking to improve its cyber security posture. Cyber events could place the department at a disadvantage in its ability to protect life and ensure the safety of community members. The cyber security assessment will identify these vulnerabilities and suggest solutions to remediate information technology security defense gaps and ensure compliance with National Institute of Standards and Technology regulations.

LBPD researched procurement options for public safety and emergency preparedness equipment and related services and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City of Long Beach (City) reviewed the contract options and determined that the contract between the County of Fairfax, Virginia, with Mallory Safety provided the best value to the City.

Mallory Safety was selected based on their competitive pricing, service level, and breadth of product offerings. Mallory Safety has partnered with Clear Cloud Solutions, Inc., to provide the technical expertise to complete the requested cyber security assessment for LBPD. Clear Cloud Solution's approach is founded on their highly relevant project experience, successful past performance, and expertise in delivering similar security systems for local government. Their team of industry experts possesses a vast knowledge of security planning, system design, engineering, and system integration.

The Urban Areas Security Initiative (UASI) grant program provides financial assistance to address the unique multidisciplinary planning, operations, equipment, training, and

exercise needs of high-threat, high-density urban areas. It also assists in building and sustaining capabilities to prevent, protect against, respond to, and recover from threats or acts of terrorism. The UASI 2020 grant program will fund this vital cyber security assessment as part of the grant awarded to the City on May 4, 2021.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Arturo D. Sanchez on March 30, 2022, Purchasing Agent Michelle Wilson on March 29, 2022, and by Budget Management Officer Nader Kaamoush on April 8, 2022.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on May 10, 2022 to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total amount of the contract will not exceed \$160,933. The contract costs will be offset by UASI 2020 grant funding that is currently budgeted in the General Grants Fund Group in the Police Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



WALLY HEBEISH
CHIEF OF POLICE



LEA D. ERIKSEN
DIRECTOR OF TECHNOLOGY AND INNOVATION

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH MALLORY SAFETY AND SUPPLY, LLC TO PURCHASE A CYBER SECURITY ASSESSMENT ON THE SAME TERMS AND CONDITIONS THROUGH THEIR CONTRACT WITH COUNTY OF FAIRFAX, VIRGINIA, IN AN ANNUAL AMOUNT NOT TO EXCEED \$160,933

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase a cyber security assessment; and

WHEREAS, Cyber events could place the department at a disadvantage in its ability to protect life and ensure the safety of community members; and

WHEREAS, the cyber security assessment will identify these vulnerabilities and suggest solutions to remediate information technology security defense gaps and ensure compliance with National Institute of Standards and Technology regulations; and

WHEREAS, the Police Department researched procurement options for public safety and emergency preparedness equipment and related services and discovered other agencies had completed an open, fair, transparent, and competitive procurement process; and

WHEREAS, the City reviewed the contract options and determined that the contract between the County of Fairfax, Virginia, with Mallory Safety and Supply, LLC provided the best value to the City; and

1 WHEREAS, Mallory Safety and Supply, LLC has partnered with Clear
2 Cloud Solutions, Inc. to provide the technical expertise to complete the requested cyber
3 security assessment for the Long Beach Police Department; and

4 WHEREAS, Clear Cloud Solution’s approach is founded on their highly
5 relevant project experience, successful past performance and expertise in delivering
6 similar security systems for local Government; and

7 WHEREAS, Clear Cloud Solution’s team of industry experts possess a vast
8 knowledge of security planning, system design, engineering, and system integration; and

9 WHEREAS, the Urban Areas Security Initiative (UASI) grant program
10 provides financial assistance to address the unique multidisciplinary planning, operations
11 equipment, training and exercise needs of high-threat, high-density, urban areas, as well
12 as assists in building and sustaining capabilities to prevent, protect against, respond to,
13 and recover from threats or acts of terrorism; and

14 WHEREAS, the UASI 2020 grant program will fund this vital cyber security
15 assessment as part of the grant awarded to the City of Long Beach on May 4, 2021; and

16 WHEREAS, the County of Fairfax, Virginia has a CONTRACT for the
17 purchase of a cyber security assessment, Contract No. 4400008495 (“Fairfax Contract”);
18 and

19 WHEREAS, the City’s participation in the Fairfax Contract will facilitate the
20 City’s ability to purchase as well as provide considerable cost benefits to the City; and

21 WHEREAS, if the City had to utilize a formal bid process rather than
22 participate in the Fairfax Contract considerably more funds would be required;

23 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
24 follows:

25 Section 1. The above recitals are true and correct and are incorporated
26 herein by this reference.

27 Section 2. The City Manager or designee is hereby authorized to enter
28 an agreement with Mallory Safety and Supply, LLC to purchase a cyber security

1 assessment, of the same type and kind identified in the County of Fairfax, Virginia
2 Contract except as modified by mutual agreement of the City and Mallory Safety and
3 Supply, LLC and the purchase by the City shall be on the same terms and conditions
4 afforded to the County of Fairfax, Virginia in an amount not to exceed One Hundred
5 Sixty-Thousand Nine Hundred Thirty-Three Dollars (\$160,933), until the County of
6 Fairfax, Virginia, contract expires on September 30, 2023, with the option to renew for as
7 long as the County of Fairfax, Virginia Contract is in effect, at the discretion of the City
8 Manager.

9 Section 3. This resolution shall take effect immediately upon its adoption
10 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

11 I hereby certify that the foregoing resolution was adopted by the City
12 Council of the City of Long Beach at its meeting of _____, 2022,
13 by the following vote:

14
15 Ayes: Councilmembers: _____

16 _____

17 _____

18 _____

19 Noes: Councilmembers: _____

20 _____

21 Absent: Councilmembers: _____

22 _____

23 Recusal(s): Councilmembers: _____

24 _____

25 _____

26 _____

City Clerk

27 _____

28 _____