

C-15

August 2, 2022

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary amendments, with The Terminix International Company Limited Partnership (Terminix International), of Memphis, TN, for pest control products and services, on the same terms and conditions afforded to the University of Nebraska, through Omnia Partners, in a total annual amount not to exceed \$200,000, until the University of Nebraska contract expires on April 8, 2026, with the option to renew for as long as the University of Nebraska contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Terminix International to provide pest control products and services. The City of Long Beach (City) has many facilities that require periodic pest control products and services. This contract will ensure our facilities will meet our standards.

The Purchasing Division of the Financial Management Department researched procurement options for pest control products and services and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between the University of Nebraska, through Omnia Partners, and Terminix International, provided the best value to the City.

Terminix International was selected based on their competitive pricing, service level, and breadth of product offerings. Terminix International has years of experience servicing multiple clients across the nation and has the resources and equipment to provide the services the City requires at a reasonable cost.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from

other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on June 30, 2022, Purchasing Agent Michelle Wilson on July 5, 2022, and by Revenue Management Officer Geraldine Alejo on July 12, 2022.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on August 2, 2022, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total annual contract amount will not exceed \$200,000, and services will be used citywide. The contract cost is budgeted across various fund groups and departments. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER

DIRECTOR OF FINANCIAL MANAGEMENT

ATTACHMENT – RESOLUTION

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE A CONTRACT WITH THE TERMINIX INTERNATIONAL COMPANY LIMITED PARTNERSHIP, FOR PEST CONTROL PRODUCTS AND SERVICES, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE UNIVERSITY OF NEBRASKA THROUGH OMNIA PARTNERS, IN AN ANNUAL AMOUNT NOT TO EXCEED \$200,000, UNTIL THE UNIVERSITY OF NEBRASKA CONTRACT EXPIRES ON APRIL 8, 2026, WITH THE OPTION TO RENEW FOR AS LONG AS THE UNIVERSITY OF NEBRASKA CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City Manager to enter into a contract on behalf of the City, in writing or otherwise, without advertising for bids, for services, supplies, materials, equipment or labor, with other government agencies, when authorized by resolution; and

WHEREAS, the City requires pest control products and services; and

WHEREAS, the University of Nebraska through Omnia Partners, has a contract with The Terminix International Company Limited Partnership for pest control products and services, Contract No. 3280-20-7210-01 (“University of Nebraska Contract”); and

WHEREAS, the City’s participation in the University of Nebraska Contract will facilitate timely acquisition of the pest control products and services as well as provide

1 considerable cost benefits to the City; and

2 WHEREAS, if the City had to go to formal bid rather than participate in the
3 University of Nebraska Contract considerably more funds would be required;

4 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
5 follows:

6 Section 1. The City Manager or designee is hereby authorized to enter an
7 agreement with The Terminix International Company Limited Partnership for pest control
8 products and services, of the same kind identified in the University of Nebraska Contract
9 in an annual amount not to exceed Two Hundred Thousand Dollars (\$200,000), until
10 University of Nebraska Contract No. 3280-20-7210-01 expires on April 8, 2026, with the
11 option to renew for as long as University of Nebraska Contract No. 3280-20-7210-01 is in
12 effect, at the discretion of the City Manager.

13 Section 2. This resolution shall take effect immediately upon its adoption
14 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

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I hereby certify that the foregoing resolution was adopted by the City Council
of the City of Long Beach at its meeting of _____, 2022 by the
following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers _____

City Clerk