



Legislation Text

File #: 21-1159, **Version:** 1

Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract, and any necessary documents including subsequent amendments, with Gordian Group, Inc., of Greenville, SC, to provide Job Order Contracting program and software support, in a total amount not to exceed \$1,000,000, for a period of two years, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

City Council approval is requested to enter into a contract with the Gordian Group, Inc. (Gordian), to provide Job Order Contracting (JOC) program and software support.

The Gordian JOC system, which utilizes a competitively bid firm-price master contract, is a comprehensive procurement system designed to help public agencies provide routine construction services in a more timely and cost-efficient manner than the traditional design/bid/build method of contracting. It is also used for emergency services. This contract with Gordian includes licensing for use of their proprietary system. Gordian provides these services to numerous public agencies throughout Southern California for their JOC programs on a sole source basis, including Los Angeles Department of Public Works, Orange County Department of Public Works, Los Angeles Community College District, City of Irvine, City of Fresno, City of Santa Barbara, and the Los Angeles Unified School District.

The Gordian JOC program is a highly specialized and proprietary solution consisting of:

- e-Gordian - A web-based JOC application configured to meet the City of Long Beach's (City) specific needs.
- A construction Task Catalog with over 380,000 tasks customized to the City, with task prices based on the local cost of labor, materials, and equipment.
- Implementation services and support materials to train City and construction contractor staff to properly utilize the system.
- Ongoing technical maintenance and support services during the term of the contract, including 24/7 toll-free software support. The City has a designated account representative to provide training and resolve any challenges in developing JOC proposals with the contractors.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process when authorized by a Resolution adopted by the City Council.

The Gordian JOC program software is highly specialized and consists of access to a web-

based Construction Task Order catalog of more than 380,000 tasks. This software will allow City Capital Project Coordinators and the JOC contractors to generate a JOC proposal and track the changes in the system. The task catalogs are unique to the City's needs and are updated several times a year. A competitive procurement process for these services is not feasible because Gordian is the only company that provides JOC program support that is both comprehensive and highly integrated and no comparable level of services exists in the market.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on October 21, 2021, Business Services Bureau Manager Tara Mortensen on October 19, 2021, and by Budget Management Officer Nader Kaamoush on October 22, 2021.

City Council action to adopt a Resolution and award a contract concurrently is requested on November 9, 2021, to ensure the contract is in place expeditiously.

The total contract amount will not exceed \$1,000,000. The cost for workorders to be completed under each JOC contract, and the associated Gordian fees, will be paid by various projects utilizing the JOC contracts. No appropriation increase is necessary at this time. Any work not currently budgeted will only proceed at such time that appropriations have been approved by the City Council. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. The local job impact will not be known until each individual JOC project has commenced.

Approve recommendation.

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ERIC LOPEZ
DIRECTOR OF PUBLIC WORKS

APPROVED:

THOMAS B. MODICA
CITY MANAGER