



Legislation Text

File #: 17-1103, **Version:** 1

Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract with Derotic Emergency Equipment, of El Dorado Hills, CA, for the purchase of six Seagrave Marander II fire pumpers, with related equipment and accessories, on the same terms and conditions afforded to the Houston-Galveston Area Council of Governments of Houston, TX, in an amount of \$4,554,633, plus \$24,500 in inspection and processing fees; authorize a 5 percent contingency in the amount of \$227,732, for a total amount not to exceed \$4,806,865, inclusive of all taxes and fees. (Citywide)

City Council approval is requested to enter into a contract with Derotic Emergency Equipment for the purchase of six Seagrave Marauder II fire pumpers, for a total amount of \$4,806,865, for use by the Fire Department in regular operations.

These units are replacing six fire pumpers that are 16 years old and have an average of 110,000 miles. The new fire pumpers were authorized in the approved FY 17 replacement plan. The contingency fee is needed to cover price variations that may occur during the 12-month build-out period and is exclusive of one-time processing and inspection fees.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Fleet Services Bureau and the Purchasing Division of the Department of Financial Management investigated procurement options, and the HGAC agreement with Seagrave Fire Apparatus, LLC, of Clintonville, WI (not a SBE, MBE, WBE, or Local), was determined to provide the best discounted price while allowing for timely acquisition and delivery. Derotic Emergency Equipment is Seagrave's local distributor. The HGAC contract was competitively bid and offers the best available pricing. There are no dealers for this type of equipment in Long Beach. Service, parts, and warranty support will be provided by Southern California Fleet Services, Inc., in Corona, CA.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on November 8, 2017 and by Assistant Finance Director Lea Eriksen on November 7, 2017.

SUSTAINABILITY

These new fire pumpers are in full compliance with State of California and local district air quality regulations.

City Council action is requested on December 5, 2017, to ensure the contract is in place expeditiously.

The cost of the six fire pumpers will not exceed \$4,806,865, inclusive of a 5 percent contingency of \$227,732 and \$24,500 in one-time processing and inspection fees. All costs are budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM) and are fully funded through regular capital replacement charges collected from the Fire Department (FD) through the Fleet monthly billing process. There is no local job impact associated with this recommendation.

Approve recommendation.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO PURCHASE SIX SEAGRAVE FIRE PUMPERS WITH RELATED EQUIPMENT AND ACCESSORIES THROUGH THE CONTRACT BETWEEN HOUSTON-GALVESTON AREA COUNCIL OF GOVERNMENTS AND DEROTIC EMERGENCY EQUIPMENT

JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:

PATRICK H. WEST
CITY MANAGER