



Legislation Text

File #: 07-0296, Version: 1

Recommendation to authorize City Manager to execute an agreement with Alliant Insurance Services (Alliant) in the amount of \$50,000 to provide broker services for insurance purchasing and authorize City Manager to extend the agreement for two additional, one-year periods, with contractual increases to \$52,500 for the second year and \$55,000 for the third year. (Citywide)

In October 2005, the Department of Human Resources conducted a RFP for brokerage services relating to the purchase of insurance for general liability, airport liability, property, excess workers' compensation services and other miscellaneous policies. The City received three (3) proposals from three (3) different brokerages.

After an intensive interview process, the City chose Alliant, who was the incumbent broker on record. Alliant has provided insurance brokerage service for 18 years, during which time the City has received excellent service and has not seen any increases in fees.

City Council action is requested to authorize an agreement in the amount of \$50,000 with Alliant Insurance Services, formerly Driver Alliant Insurance Services. As California's largest public agency broker serving over 300 public entities, Alliant is uniquely qualified to serve the City in purchasing appropriate insurance.

This matter was reviewed by Deputy City Attorney Lori Conway on March 7, 2007 and Budget and Performance Management Bureau Manager Dave Wodynski on March 9, 2007.

The proposed agreement will enable Alliant to market the City's line of insurance for the upcoming renewals on July 1, 2007. Accordingly, City Council action is requested at the April 3, 2007 City Council meeting.

The total amount of the agreement is \$50,000 and is budgeted in the Insurance Fund (IS 390) in the Department of Human Resources.

Approve recommendation.

KEN WALKER, ACTING DIRECTOR
DEPARTMENT OF HUMAN RESOURCES

NAME
TITLE

APPROVED:

GERALD R. MILLER
CITY MANAGER