



Legislation Text

File #: 14-0128, **Version:** 1

Recommendation to adopt resolution authorizing City Manager to execute a contract and all necessary amendments, including term extensions, with the Zoll Medical Corporation, of Chelmsford, MA (not an MBE, WBE, SBE or Local), for the purchase of five 12-Lead electrocardiogram units, batteries and accessories, in an amount not to exceed \$155,928, inclusive of tax. (Citywide)

The Long Beach Fire Department (LBFD) is requesting City Council approval to execute a contract with Zoll Medical Corporation (Zoll) to purchase five 12-Lead electrocardiogram (EKG) units, batteries, and accessories for the LBFD.

Zoll currently supplies the LBFD with 12-Lead EKG units that it utilizes in providing emergency medical services. Purchasing new monitors from Zoll allows for the continued standardization of equipment and compatibility with current monitors, on which all paramedics have been trained. Parts and accessories will also be compatible, allowing for the stocking of only one brand of supplies and the flexibility to quickly interchange EKG units and replacement parts when necessary. The new equipment will allow LBFD to continue to effectively identify 9-1-1 cardiac patients and transport them to a ST Elevation Myocardial Infarction (STEMI) Receiving Center hospital for definitive diagnosis and treatment, thus improving patient outcome. Additionally, the equipment is necessary for LBFD to implement its Electronic Patient Care Reporting program.

Zoll does not use regional distributors and is the sole manufacturer and source for their products. Therefore, no useful purpose would be served by advertising for bids, and to do so would be deemed as an unnecessary expenditure of public funds and staff time.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process when authorized by a Resolution of the City Council.

This matter was reviewed by Deputy City Attorney Gary J. Anderson on January 29, 2014 and by Budget Management Officer Victoria Bell on February 3, 2014.

City Council action on this matter is requested on February 18, 2014, to expedite the purchase of the recommended equipment.

The total cost for this purchase is \$155,928. The LBFD's existing General Fund budget includes sufficient appropriations for the purchase, as well as related operating, maintenance, and replacement costs. There is no local job impact associated with this recommendation.

Approve recommendation.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ZOLL MEDICAL CORPORATION, WITHOUT ADVERTISING FOR BIDS, FOR THE PURCHASE OF FIVE 12-LEAD ELECTROCARDIOGRAM DEFIBRILLATOR UNITS, BATTERIES AND ACCESSORIES IN AN AMOUNT NOT TO EXCEED \$155,928

MICHAEL A. DUREE
FIRE CHIEF

JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:

PATRICK H. WEST
CITY MANAGER