



## Legislation Text

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**File #:** 14-0573, **Version:** 1

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Recommendation to adopt resolution authorizing City Manager to execute a contract with Zoll Medical Corporation, of Chelmsford, MA, for the purchase of 12-Lead electrocardiogram units, batteries and accessories, in an amount not to exceed \$557,919 for a period of one year, with the option of renewing for three additional one-year periods, at the discretion of the City Manager. (Citywide)

City Council approval is requested to enter into an annual contract with Zoll Medical Corporation (Zoll), not an MBE, WBE, SBE, or Local, to purchase 17, 12-Lead electrocardiogram (EKG) units, batteries, and accessories for the Long Beach Fire Department (LBFD).

Zoll currently supplies LBFD with 12-Lead EKG units that it utilizes in providing emergency medical services. Purchasing new monitors from Zoll allows for the continued standardization of equipment and compatibility with current monitors, on which all paramedics have been trained. Parts and accessories will also be compatible, allowing for the stocking of only one brand of supplies and the flexibility to quickly interchange EKG units and replacement parts when necessary. The new equipment will allow LBFD to continue to effectively identify 9-1-1 cardiac patients and transport them to a ST Elevation Myocardial Infarction (STEMI) Receiving Center hospital for definitive diagnosis and treatment, thus improving patient outcome. The LBFD currently has a need to purchase 17 EKG units. These will replace existing units that are nearing the end of their useful lives and ensure that all ambulances and fire engines continue to be equipped with the necessary paramedic assessment equipment. In subsequent years, it will be necessary to purchase five EKG units annually.

Zoll does not use regional distributors and is the sole manufacturer and source for their products. Therefore, no useful purpose would be served by advertising for bids, and to do so would be deemed as an unnecessary expenditure of public funds and staff time.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Kendra Carney and Budget Analysis Officer Grace Yoon on July 14, 2014.

City Council action on this matter is requested on August 5, 2014, to expedite the purchase of

the recommended equipment.

The total cost for the initial purchase is \$557,919. Expenditures in subsequent years are estimated to be approximately \$175,000 annually. The LBFD's existing budget includes sufficient appropriations for the purchase, as well as related operating, maintenance, and replacement costs. There is no local job impact associated with this recommendation.

Approve recommendation.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ZOII MEDICAL CORPORATION, WITHOUT ADVERTISING FOR BIDS, FOR THE PURCHASE OF 12-LEAD ELECTROCARDIOGRAM DEFIBRILLATOR UNITS, BATTERIES AND ACCESSORIES IN AN AMOUNT NOT TO EXCEED \$557,919

MICHAEL DUREE  
FIRE CHIEF

JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:

PATRICK H. WEST  
CITY MANAGER