



## Legislation Text

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**File #:** 19-0087, **Version:** 1

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Recommendation to adopt Specifications No. RFP PR18-130 and award a contract to Bellingham Marine Industries, Inc., of Dixon, CA, to upgrade the fire suppression system for Shoreline Marina, in an amount of \$497,081, and with a 15 percent contingency in the amount of \$74,562, for a total contract amount not to exceed \$571,643, for a period of one year, with the option to renew for one additional one-year period; and, authorize City Manager, or designee, to execute all documents necessary to enter into the contract, including any necessary amendments. (District 2)

City Council approval is requested to enter into a contract with Bellingham Marine Industries, Inc. (Bellingham), for the rehabilitation of the fire suppression system for Shoreline Marina. Given the importance of the safety to our boating community, the City of Long Beach (City) has identified Shoreline Marina as requiring an update to the fire suppression system, which was last upgraded in 2007, to meet the City Fire Code requirements. The requested action will ensure the safety level and quality of Shoreline Marina is up to Code and further enhance recreation boating in Long Beach.

In an effort to control costs and increase safety, an engineering consultant was hired to assist with the Request for Proposals (RFP) process. As result, new specifications were developed that identified a more accurate depiction of the services required for the upgrade to the existing fire suppression system at Shoreline Marina. The contract illustrates the upgraded requirement in accordance to the City Fire Code, as well as the optional and supplemental tasks to be completed on an as-needed basis. The optional and supplemental tasks include future safety measures and development, installation and establishment to the existing fire suppression system.

The RFP was advertised in the Long Beach Press-Telegram on August 28, 2018, and 278 potential proposers specializing in marina fire suppression systems were notified of the RFP opportunity. Of those proposers, 19 downloaded the RFP via the City's electronic bid system. The RFP document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing). A RFP announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 28 local, minority, and women-owned business groups. One proposal was received on October 11, 2018. The proposal was not from a Minority-owned Business Enterprise (MBE), Women-owned Business Enterprise (WBE), certified Small Business Enterprise (SBE), or Long Beach business (Local). Bellingham Marine Industries, Inc., of Dixon, CA (not a MBE, WBE, SBE, or Local), was the sole responsible bidder.

### Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit proposals for City contracts. The Purchasing Division also assists businesses with registering on the PlanetBids database to download RFP specifications. Through outreach, 28 Long Beach vendors were notified to submit proposals, of which none downloaded or submitted a proposal. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Linda T. Vu on January 3, 2019 and by Budget Management Officer Rhutu Amin Gharib on January 16, 2019.

City Council action to adopt Specifications No. RFP PR18-130 and award a contract concurrently is requested on February 5, 2019, to ensure a contract is in place expeditiously.

The total annual contract will not exceed \$571,643. Sufficient funds are budgeted in the Marina Fund (TF 403) in the Parks, Recreation and Marine Department (PR), offset by funds in the State of California, Division of Boating and Waterways (DBW) reserve fund. There is no local job impact associated with this recommendation.

Approve recommendation.

GERARDO MOUET  
DIRECTOR OF PARKS, RECREATION AND MARINE

APPROVED:

PATRICK H. WEST  
CITY MANAGER