



Legislation Details (With Text)

**File #:** 18-0868      **Version:** 1      **Name:** FD/FM - Zoll Medical Corp  
**Type:** Resolution      **Status:** Adopted  
**File created:** 9/13/2018      **In control:** City Council  
**On agenda:** 10/2/2018      **Final action:** 10/2/2018

**Title:** Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract, and any necessary amendments, with Zoll Medical Corporation, of Chelmsford, MA, for furnishing and delivering 12-lead electrocardiogram units, automated external defibrillators, and related accessories, supplies, and repair services, in an annual amount of \$300,000, and authorize a 10 percent contingency in the amount of \$30,000, for a total annual amount not to exceed \$330,000, for a period of two years, with the option to renew for three additional one-year periods, at the discretion of the City Manager. (Citywide)

**Sponsors:** Fire, Financial Management

**Indexes:**

**Code sections:**

**Attachments:** 1. 100218-C-13sr&att.pdf, 2. RES-18-0150.pdf

Date	Ver.	Action By	Action	Result
10/2/2018	1	City Council	approve recommendation and adopt	Pass

Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract, and any necessary amendments, with Zoll Medical Corporation, of Chelmsford, MA, for furnishing and delivering 12-lead electrocardiogram units, automated external defibrillators, and related accessories, supplies, and repair services, in an annual amount of \$300,000, and authorize a 10 percent contingency in the amount of \$30,000, for a total annual amount not to exceed \$330,000, for a period of two years, with the option to renew for three additional one-year periods, at the discretion of the City Manager. (Citywide)

City Council approval is requested to enter into a contract with Zoll Medical Corporation (Zoll), for furnishing and delivering 12-lead electrocardiogram (EKG) units, automated external defibrillators (AEDs), and related accessories, supplies, and repair services on an as-needed basis for the Long Beach Fire Department (LBFD).

Zoll currently supplies the LBFD with 12-lead EKG units and AEDs that are utilized for providing emergency medical services. Purchasing new equipment and related supplies from Zoll allows for the continued standardization of equipment and compatibility with current equipment, on which emergency response personnel have been trained. Parts and accessories will also be compatible, allowing for the stocking of only one brand of supplies and the flexibility to quickly interchange units and replacement parts when necessary. Zoll does not use regional distributors and is the sole manufacturer and source for its products.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a

competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on September 5, 2018 and by Budget Analysis Officer Julissa José-Murray on September 12, 2018.

City Council action is requested on October 2, 2018, to ensure the contract is in place expeditiously.

The total cost of the contract for the purchase of 12-lead EKG units and AEDs, inclusive of the 10 percent contingency, will not exceed \$330,000 annually. There is sufficient appropriation in the General Fund (GF) in the Fire Department (FD) for these purchases, as well as related operating, maintenance and replacement costs of this equipment. There is no local job impact associated with this recommendation.

Approve recommendation.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ZOLL MEDICAL CORPORATION, WITHOUT ADVERTISING FOR BIDS, FOR THE PURCHASE OF 12-LEAD ELECTROCARDIOGRAM UNITS, AUTOMATED EXTERNAL DEFIBRILLATORS, AND RELATED EQUIPMENT, SUPPLIES, AND REPAIR SERVICES, IN AN ANNUAL AMOUNT NOT TO EXCEED \$330,000

MICHAEL A. DUREE  
FIRE CHIEF

JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:

PATRICK H. WEST  
CITY MANAGER