



Legislation Details (With Text)

File #:	21-0105	Version:	1	Name:	TI - Agrmnt w/Carahsoft Technology Corp. for licensing/maintenance of ServiceNow
Type:	Resolution	Status:		Status:	Adopted
File created:	1/25/2021	In control:		In control:	City Council
On agenda:	2/9/2021	Final action:		Final action:	2/9/2021
Title:	Recommendation to adopt resolution authorizing City Manager, or designee, to execute an agreement, and any necessary documents including necessary amendments, with Carahsoft Technology Corporation, of Reston, VA, for annual licensing and maintenance of the City's service management application, ServiceNow, in an annual amount of \$110,565, with a 20 percent contingency in the amount of \$22,113, for a total annual contract amount not to exceed \$132,678, for a period of three years, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)				
Sponsors:	Technology and Innovation				
Indexes:					
Code sections:					
Attachments:	1. 020921-C-7sr&att.pdf, 2. RES-21-0010.pdf				

Date	Ver.	Action By	Action	Result
2/9/2021	1	City Council	approve recommendation and adopt	Pass

Recommendation to adopt resolution authorizing City Manager, or designee, to execute an agreement, and any necessary documents including necessary amendments, with Carahsoft Technology Corporation, of Reston, VA, for annual licensing and maintenance of the City's service management application, ServiceNow, in an annual amount of \$110,565, with a 20 percent contingency in the amount of \$22,113, for a total annual contract amount not to exceed \$132,678, for a period of three years, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

City Council approval is requested to enter into a contract with Carahsoft Technology Corporation (Carahsoft), for annual licensing and maintenance of the City's service management application, ServiceNow.

On January 10, 2017, the City Council adopted Specifications RFP TI16-112 and awarded a contract (Agreement No. 34520) to Carahsoft for one-time implementation and ongoing annual licensing and maintenance of ServiceNow, a technology service management application. The first year contract was in an amount not to exceed \$303,515, and subsequent years in an annual amount not to exceed \$68,040, with the option to renew for two additional one-year periods (Carahsoft agreement).

On June 11, 2019, the City Council authorized an amendment to the Carahsoft agreement to increase the annual amount from \$68,040 to \$110,565, with a 20 percent contingency in the amount of \$22,113, for a total annual contract amount not to exceed \$132,678. This increase allowed for the purchase of additional ServiceNow licenses to accommodate growth in

system usage following go-live of the Tyler Munis Enterprise Resource Planning System (LB COAST) and the corresponding increase in technical and application support requests in ServiceNow workflow. All extensions to the Carahsoft agreement have been exhausted and the contract will terminate on February 28, 2021.

As the City's current technology service management application, ServiceNow allows City employees and elected officials to submit technology service and equipment requests to the Technology and Innovation (TI) Department, receive real-time request updates, and search knowledge bases to resolve issues quickly. ServiceNow is the backbone of TI operations as the system of record for service and equipment requests as well as a technology asset inventory system. Based on Carahsoft being the only provider for ServiceNow, TI seeks to enter into a new contract with Carahsoft for the continued licensing and maintenance of ServiceNow.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process, if accompanied by a Resolution adopted by the City Council. Carahsoft is the sole authorized vendor for ServiceNow contracts with public entities nationwide. Therefore, no useful purpose would be served by advertising for bids, and to do so would constitute an unnecessary use of staff time and expenditure of public funds.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on January 19, 2021, Business Services Bureau Manager Tara Yeats on January 15, 2021 and by Budget Management Officer Rhutu Amin Gharib on January 20, 2021.

City Council action is requested on February 16, 2021, to ensure the City's annual licensing and maintenance for ServiceNow may be renewed prior to the expiration date of February 28, 2021.

The total annual contract amount will not exceed \$132,678, which encompasses annual licensing and maintenance costs of \$110,565, and a 20 percent contingency in the amount of \$22,113. Sufficient funds are budgeted in the General Services Fund Group in the Technology and Innovation Department. Costs for annual licensing and maintenance of ServiceNow are recovered from client departments through the annual TI Memorandum of Understanding (MOU). This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

Approve recommendation.

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LEA D. ERIKSEN
DIRECTOR OF TECHNOLOGY AND INNOVATION

APPROVED:

THOMAS B. MODICA
CITY MANAGER