



Legislation Details (With Text)

**File #:** 18-0481      **Version:** 1      **Name:** ED - Pacific Gateway Providers  
**Type:** Contract      **Status:** CCIS  
**File created:** 5/24/2018      **In control:** City Council  
**On agenda:** 6/12/2018      **Final action:** 6/12/2018

**Title:** Recommendation to authorize City Manager, or designee, to execute all documents, and any needed subsequent amendments, with various Pacific Gateway service and product providers for training and employment services to residents, to increase the total amount by \$4,750,000, for a revised total aggregate amount not to exceed \$4,850,000, and to extend for one additional one-year period, with an option to renew for two additional one-year periods. (Citywide)

**Sponsors:** Economic Development

**Indexes:**

**Code sections:**

**Attachments:** 1. 061218-R-21sr&att.pdf

Date	Ver.	Action By	Action	Result
6/12/2018	1	City Council	approve recommendation	Pass

Recommendation to authorize City Manager, or designee, to execute all documents, and any needed subsequent amendments, with various Pacific Gateway service and product providers for training and employment services to residents, to increase the total amount by \$4,750,000, for a revised total aggregate amount not to exceed \$4,850,000, and to extend for one additional one-year period, with an option to renew for two additional one-year periods. (Citywide)

Pacific Gateway administers the Federal Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City. Those funds support job training programs and business services delivered by the Career Transition Center, Harbor Gateway WorkSource Center, and selected community-based organizations to assist local residents acquire skills leading to employment in high-demand occupations with local employers.

Pacific Gateway utilizes labor market information, industry feedback and trends to monitor hiring needs, and to ensure that local skill training design and investments are in industries that will most quickly improve, leading to re-employment for residents. For training programs that are not part of Pacific Gateway initiatives connected with local colleges and universities, customers are required by WIOA to select training providers procured and/or approved through the State’s Eligible Training Provider List (ETPL). Vendors under this State list are exempt from other local procurement, as well as employers participating in On-the-Job Training (OJT), and Customized Training (CT) programs, as mandated by WIOA. Once customers select a vendor from the State list, or when an employer engages in an OJT or CT program, Pacific Gateway initiates an agreement and a Blanket Purchase Order (BPO) to accommodate costs of training. Once the BPO is anticipated to exceed \$100,000, Pacific Gateway obtains City Council approval to initiate an increase in the BPO and, as applicable, a full contract.

Additionally, Pacific Gateway currently administers the Strengthening Working Families Initiative (Initiative), approved by the City Council on October 4, 2016. As one of the primary program goals of the Initiative, paid childcare services will be provided to job seekers during their participation in the program. A list of local childcare providers that participants may choose to utilize is attached (Exhibit A). However, the Initiative allows for participation of any childcare provider found in the State's approved Childcare Facility Directory Website.

Pacific Gateway will continue to partner with these various training and service providers outlined below, based on customer demand. Pacific Gateway requests contract or BPO increases and renewals for the coming months for existing vendors with current agreements with the City.

Service Provider	Primary Area of Instruction / Training / Services	Current Contract/ BPO Terms	Requested amendment/ New Terms	New Contract/BPO Terms
AAA Institute	<ul style="list-style-type: none"> <li>▪ Adobe Premiere PRO</li> <li>▪ CISCO Networking Level I &amp; Level II</li> </ul>	01/01/17 - 12/29/18 \$129,998 BPEP17000040	New: 2 Years New: \$175,000	12/30/18 - 12/29/20 \$175,000
ABC Unified School District	<ul style="list-style-type: none"> <li>▪ Accounting Clerk</li> <li>▪ Medical Assistant</li> </ul>	10/15/16 - 10/14/18 \$112,866 BPEP17000015	New: 2 Years New: \$175,000	10/15/18 - 10/14/20 \$175,000
Academy Security Training	<ul style="list-style-type: none"> <li>▪ Security Guard</li> </ul>	None	New: 2 years New: \$195,000	04/01/18 - 03/31/20 \$195,000
American Career College	<ul style="list-style-type: none"> <li>▪ Dental Assisting</li> <li>▪ Medical Assistant</li> </ul>	10/15/16 - 10/14/18 \$100,000 BPEP17000008	New: 2 Years New: \$195,000	10/15/18 - 10/14/20 \$195,000
Angeles College	<ul style="list-style-type: none"> <li>▪ Medical Assistant</li> <li>▪ Vocational Nursing</li> </ul>	10/15/16 - 10/14/18 \$100,000 BPEP17000009	New: 2 Years New: \$195,000	10/15/18 - 10/14/20 \$195,000
Bassett Unified School District	<ul style="list-style-type: none"> <li>▪ HVAC</li> <li>▪ Medical Insurance Billing and Coding</li> </ul>	01/01/17 - 12/29/18 \$100,000 BPEP17000039	New: 2 Years New: \$195,000	12/30/18 - 12/29/20 \$195,000
CAS & Son Group	<ul style="list-style-type: none"> <li>▪ Security Guard</li> </ul>	None	New: 2 years New: \$175,000	04/01/18 - 03/31/20 \$175,000
Castle Worldwide	<ul style="list-style-type: none"> <li>▪ National Work Readiness</li> </ul>	None	New: 2 years New: \$195,000	04/01/18 - 03/31/20 \$195,000
Creation World	<ul style="list-style-type: none"> <li>▪ Integrated Environmental Training</li> </ul>	None	New: 2 years New: \$195,000	04/01/18 - 03/31/20 \$195,000
Crescent College	<ul style="list-style-type: none"> <li>▪ Business Office Administration</li> <li>▪ Certified Phlebotomy Technician</li> </ul>	01/01/17 - 12/29/18 \$111,490 BPEP17000028	New: 2 Years New: \$195,000	12/30/18 - 12/29/20 \$195,000
Downey Adult School	<ul style="list-style-type: none"> <li>▪ Accounting/Book keeping</li> <li>▪ Medical Biller/Coder</li> </ul>	10/15/16 - 10/14/18 \$108,298 BPEP17000003	New: 2 Years New: \$195,000	10/15/18 - 10/14/20 \$195,000
<b>Service Provider</b>	Primary Area of Instruction / Training / Services	<b>Current Contract/ BPO Terms</b>	<b>Requested amendment/ New Terms</b>	<b>New Contract/BPO Terms</b>

El Camino Community College District	▪ US Coast Guard STCW Basic Safety & Proficiency in Survival ▪ Manufacturing Technician	12/01/16 - 11/30/18 \$110,075 BPEP17000020	New: 2 Years New: \$195,000	11/31/18 - 11/30/20 \$195,000
Goodwill Serving the People of Southern Los Angeles County	▪ Healthcare Training Program ▪ Loss Prevention Training Program	01/01/17 - 12/30/18 \$195,000 BPEP17000014	New: 2 Years New: \$195,000	12/31/18 - 12/30/20 \$195,000
Loyola Marymount University	▪ Clinical Medical Assistant ▪ Human Resources Management	12/30/17 - 12/29/18 \$100,000 BPEP18000008	New: 2 Years New: \$195,000	12/30/18 - 12/29/20 \$195,000
NATEC international	▪ Integrated Environmental Training	None	New: 2 years New: \$195,000	04/01/18 - 03/31/20 \$195,000
Nurses Development Center, Inc.	▪ Vocational Training ▪ Nursing Assistant	10/01/17 - 09/30/18 \$100,000 BPEP18000001	New: 2 Years New: \$400,000	10/01/17 - 09/30/20 \$400,000
Pacific Harbor Lines	▪ Assistant Engineer	08/15/17 - 8/14/18 \$95,000 BPEP17000079	New: 2 Years New: \$195,000	08/15/18 - 08/14/20 \$195,000
West Los Angeles College/Los Angeles Community College District	▪ Certified Cisco Network Associate ▪ A+ Computer Repair Technician	01/01/17 - 12/30/18 \$195,000 BPEP17000035	New: 2 Years New: \$195,000	12/31/18 - 12/30/20 \$195,000
Veterans Youth Career Collaborative	▪ Integrated Environmental Training	02/12/18 - 02/11/19 \$100,000 BPEP18000017	Add: 1 Year Add: \$95,000	02/12/18 - 02/11/20 \$195,000
Various Childcare Provider Partners (Refer to Exhibit A for Local List)	▪ Childcare hours to participants of Strengthening Working Families Initiative	None	New: 14 Months New: \$1,000,000	04/1/18 - 6/30/20 \$1,000,000
<b>TOTAL</b>			<b>\$ 4,750,000</b>	<b>\$4,850,000</b>

This matter was reviewed by Deputy City Attorney Amy R. Webber on May 15, 2018 and by Budget Analysis Officer Julissa José-Murray on May 23, 2018.

City Council action is requested on June 12, 2018, to facilitate processing of required documents.

Sufficient WIOA grant funding is currently appropriated in the Community Development Grants Fund (SR 150) in the Economic Development Department (ED). Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

Approve recommendation.

JOHN KEISLER  
DIRECTOR OF ECONOMIC DEVELOPMENT

APPROVED:

PATRICK H. WEST  
CITY MANAGER