



Honorable Robert Garcia
Mayor, City of Long Beach

Honorable Members of City Council
City of Long Beach

October 14, 2021

Dear Mayor Garcia and Members of the City Council:

On behalf of the Long Beach Economic Partnership (LBEP), I'm writing to support Molina Healthcare of California's (MHC) bid to continue providing healthcare to Medi-Cal recipients in the County of Los Angeles as the Primary Contracted Commercial Plan. Since opening its doors in 1980, MHC has provided and still provides LA County's Medi-Cal patients with high-quality, patient-oriented health coverage, resulting in better health outcomes for residents across the region. I hope you similarly see the value in offering support for MHC to continue providing care to patients in its home County as the company responds to the state's RFP.

The LBEP is an economic development collaborative composed of cross-sector leaders from private and public sectors as well as educational institutions and non-profit partners. The LBEP's mission is to be a catalyst for economic opportunity for residents, workers, small business and the private sector. As one of our largest employers and long-time institutions, MHC provides important health care access as well as a vital economic catalyst for the region.

Founded in Long Beach, MHC has deep ties to the City of Long Beach and the County of Los Angeles. It has been recognized over many years as a trusted partner providing excellent care for the County's Medi-Cal population. MHC continuously demonstrates its commitment to care for all patients, to support physicians, and to close the gap in social determinants of health for vulnerable populations.

It is important to note that MHC is the only privately operated Medi-Cal Managed Care Organization headquartered in Los Angeles County. We're

proud that Molina has chosen Long Beach as its home and are grateful for the commitment from both the company and its employees to our city.

The organization employs more than 2,500 individuals that live in the County, with more than 1,000 of these employees and their families residing in the City of Long Beach. Their investment in Long Beach and Los Angeles County is significant, important, and not taken for granted. The economic impact of these families, along with Molina's significant real estate footprint in Long Beach, greatly contribute to our economic vitality – through both thousands of direct and indirect jobs and tax revenue to support our general fund and city's operations.

Beyond the significant economic impact of the company in the City of Long Beach, the organization has stepped up tremendously throughout the Covid-19 pandemic to provide support and resources to communities across the County in its facilitation of vaccines to vulnerable and hard-to-reach populations, PPE donations, and additional volunteer and monetary support for community-based organizations.

We are proud to partner with and support this homegrown company. On behalf of the Long Beach Economic Partnership, thank you for your favorable consideration of MHC's bid to continue to serve Los Angeles residents.

Sincerely,

A handwritten signature in dark ink, appearing to read "Randal Hernandez", with a stylized, cursive script.

Randal Hernandez
Board Chair
Long Beach Economic Partnership