# OFFICE OF THE CITY ATTORNEY CHARLES PARKIN, City Attorney 411 West Ocean Boulevard, 9th Floor Long Beach. CA 90802

#### RESOLUTION NO. RES-21-0118

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH CONFIRMING, FOLLOWING HEARING, THE ANNUAL REPORT OF THE ZAFERIA BUSINESS ASSOCIATION, CONTINUING THE LEVY OF ANNUAL ASSESSMENT AS SET FORTH IN SAID REPORT AND SETTING FORTH OTHER RELATED MATTERS

WHEREAS, pursuant to Section 36533 of the California Streets and Highways Code, the Zaferia Business Association has caused a Report to be prepared for October 1, 202 through September 30, 2022 relating to the Zaferia Parking and Business Improvement Area ("ZPBIA"); and

WHEREAS, said Report contains, among other things, all matters required to be included by the above cited Section 36533; and

WHEREAS, on October 5, 2020 at 5:00 p.m., the City Council conducted a public hearing relating to that Report in accordance with its Resolution of Intention No. RES-21-0109, adopted September 14, 2021, at which public hearing all interested persons were afforded a full opportunity to appear and be heard on all matters relating to the Report; and

WHEREAS, a majority protest not having been received, it is the City Council's desire to confirm the Report as originally filed and impose and continue the levy of the Annual Assessment without change to the basis and method of levying the assessment;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. A public hearing having been conducted on October 5, 2021, at 5:00 p.m., and all persons having been afforded an opportunity to appear and be

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	heard, t	heard, the City Council hereby confirms the Report of the Zaferia Business Association,						
	previous	previously filed and approved by Resolution No. RES-21-0109, adopted September 14,						
	2021, aı	2021, and declares that this resolution shall constitute the levy of the Assessment,						
	without	without change to the assessment methodology, for the period October 1, 2021 through						
	September 30, 2022 as more specifically set forth in Exhibit "A".							
	Section 2. This resolution shall take effect immediately upon its adoption							
	by the City Council, and the City Clerk shall certify the vote adopting this resolution.							
	I hereby certify that the foregoing resolution was adopted by the City							
	Council	of the City of L	ong Beach at its meeting	of	October 5	, 2021,		
	by the fo	ollowing vote:						
	Ayes: Councilmembers:		Zendejas, Allen, Price, Supernaw,					
				Saro, Uranga, Austin, Richardson.				
		Noes:	Councilmembers:	None.				
		Absent:	Councilmembers:	Mungo.				
		Recusal(s):	Councilmembers	None.				
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	:			UJ . L	Zity Clerk			
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**EXHIBIT** "A"

ARW:bg A21-03765 (09-16-2021) 01311471.DOCX



## 2021-2022 Annual Report Zaferia Parking and Business Improvement Area

SUBMITTED BY ZAFERIA BUSINESS ASSOCIATION JUNE 23, 2021

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#### **DISTRICT OVERVIEW**

#### **District Background**

Conceived by a coalition of business owners located along Anaheim Street, the Zaferia Parking and Business Improvement Area (formerly known as the East Anaheim Street Parking and Business Improvement Area) (the "District") is a benefit assessment district whose goal is to provide a more attractive and vibrant business environment in the Zaferia business area, including a sidewalk cleanliness program, marketing and promotions of our members and the general Zaferia area, and support of local programs.

The organization overseeing the management of the District is the Zaferia Business Association (ZBA), an IRS 501 C-6, tax-exempt organization.

The mission of the Zaferia Business Association is to promote, enhance, and represent the business members of the Zaferia district.

#### Zaferia Parking and Business Improvement Area Boundary

The District is bounded by Junipero Avenue to the west, Pacific Coast Highway to the east, 11<sup>th</sup> Street to the south, and 14<sup>th</sup> Street to the north. Historically, this area is known as Zaferia.



#### **Proposed Changes**

The ZBA Board of Directors proposes no changes to the district boundary for 2021-2022.

#### **District Advisory Board**

OFFICERS		TERMS
President Madison Mooney	Executive Director - Long Beach Playhouse Theatres	2021 – 2023
<b>Vice President</b> Zain Ramjan	Owner – Sani-Tec Janitorial Supplies and Coastline Car Wash	2021 – 2023
Secretary Dean Lockwood	Director of Development & Community Outreach - Su Casa – Ending Domestic Violence	2020 – 2022
Treasurer Lisa Lowe	President and Creative Director – Ore' Originals	2020 – 2022

#### **DIRECTORS**

2021 - 2023Alan Gomez Owner - Commodity

2020 - 2022Tokotah Ashcraft Director of Community Engagement and Programs -

Compound

2020 - 2022 Jennifer Little Owner - The Park Hotel

#### **District Personnel**

Director director@zaferia.org Kristine Hammond (562) 305-7102

Part-time, Independent Contractor

**Member Outreach Coordinator** 

outreach@zaferia.org Tracy Ames (562) 668-6762

Part-time, Independent Contractor

#### METHOD OF ASSESSMENT

Assessments are calculated as follows:

- Type 1 Businesses: Retail, recreation and entertainment, unique businesses, and banking institutions, shall pay annual assessment fees of:
  - Base fee: \$300 per year except that secondary licensees in these classes are exempt;
  - Employee Fee: \$15 per employee up to \$300 maximum.
- Type 2 Businesses: Service, vending, professional, wholesale, contractor, manufacturing and miscellaneous mobile, shall pay annual assessment fees of:
  - Base Fee: \$200 per year except that secondary licensees in these classes shall pay a base fee of \$120;
  - Employee Fee: \$15 per employee up to \$300 maximum.
- Type 3 Businesses: Non-residential space rental businesses shall pay an annual assessmentfee of:
  - o Base Fee: \$120 per year;
  - o Employee Fee: not applicable.
- Type 4 Businesses: Non-profit businesses shall pay an annual assessment fee of:
  - Base Fee: \$100 per year;
  - Employee Fee: not applicable.

- <u>Type 5 Businesses</u>: Home-based businesses that voluntarily choose to be a member of the organization shall pay an annual assessment fee of:
  - Base Fee: \$100 per year;
  - o Employee Fee: not applicable.

Residential property rental is exempt from the assessment.

#### **Proposed Changes**

The ZBA Board of Directors proposes no changes to the method and basis of levying the assessment.

#### **Consumer Price Index Adjustment**

The ZBA Board of Directors is not requesting a Consumer Price Index adjustment for the 2021-2022 contract year.

#### **BUDGET**

#### **Projected Budget**

The ZBA Board of Directors is conservatively anticipating a 10% decrease in assessment revenue from the last pre-COVID term of FY 2019–2020 due to the continuing negative economic effects of the 2020 Stay-at-Home Order relating to COVID-19.

### ZBA Budget Overview: ZBA FY 2021-2022 October 2021 - September 2022

Income	
Member Assessments	 127,800.00
Total Income	\$ 127,800.00
Gross Profit	\$ 127,800.00
Expenses	
Administrative Expense	
Accounting	3,060.00
Annual Mailing	1,250.00
Cell Phone	780.00
Dues & Memberships	4.00
Franchise Tax Board	10.00
Hardware Purchases	500.00
Insurance	2,100.00
Management Fee	37,065.00
Member Appreciation	250.00
Member Outreach Coordinator	12,000.00

Office Supplies Postage Professional Services		430.00 225.00 500.00
Rent & Parking		500.00
Rent		1,308.00
Total Rent & Parking	\$	1,308.00
Software Fees	*	1,368.00
Total Administrative Expense	\$	60,850.00
Program Expense		
Events		20,000.00
Food & Drinks		
BOD Meetings		300.00
Member Meetings		1,200.00
Member Socials		1,500.00
Total Food & Drinks	\$	3,000.00
Marketing		
Advertising Merchandise		2,000.00
Social Media Marketing		11,100.00
Total Marketing	\$	13,100.00
Member Support		6,468.00
Pole Banners & Maintenance		8,300.00
Sponsorship		1,000.00
Streetscape and Cleanliness		37,806.00
Water		876.00
Total Streetscape and Cleanliness	\$	38,682.00
Website		1,400.00
Total Program Expense	\$	91,950.00
Total Expenses	\$	152,800.00
Net Operating Income	\$	25,000.00
Net Income	-\$	25,000.00

#### **Surplus or Deficit Carryover**

The ZBA had approximately \$25,000 in surplus carryover for the fiscal year ending September 30, 2020. This surplus was due to the prohibition of in-person events due to COVID-19 restrictions that were originally factored into the 2019-2020 budget. This surplus carryover is factored into the 2021-2022 fiscal year budget as reflected in the negative net income.

Of additional note: The ZBA Board of Directors had conservatively anticipated a 20% decrease in assessment revenue for fiscal year 2020-2021 due to the continuing negative economic effects of the 2020 Stay-at-Home Order relating to COVID-19. However, to date we are tracking at an average 10% decrease in assessment revenue.

#### **Contributions from Other Sources**

The ZBA is not anticipating any monetary contributions from any other sources for the coming fiscal year.

#### ZAFERIA BUSINESS ASSOCIATION PROGRAM

#### 2021 - 2022 Program

#### Cleanliness

The ZBA will continue to manage our cleanliness program. Weeds, trash, gum, and stickers continue to be an ongoing issue in the district. Compounded with an increase in the homeless population in our area, the ZBA is making attempts to keep ahead of this issue by working closely with our cleaning contractor, our members, and the City. The ZBA's new Member Outreach Coordinator will assist with reporting and follow-up in this area.

#### **Support of Area Events**

The ZBA Board of Directors intends to financially support area events for the 2021-2022 fiscal year, as reflected in the proposed budget. In prior years, the ZBA supported with funding and promotion the Happy Sundays multi-venue free music, open to the public event on the last Sunday of August. It is our goal to develop this program into a monthly, single-venue program that will culminate into the larger, one-day event in August 2022.

The ZBA has also previously supported with funding and promotion of the Open Art Studio Tour in October. This event includes several artists' studios on the city-wide tour. It is free and open to the public. The ZBA has also previously supported with funding and promotion the annual Orizaba Park Halloween Party for area children, providing games and candy in a safe environment. It is free and open to the public. The ZBA Board of Directors will continue to review all requests for support on an individual basis.

It is our hope that the City of Long Beach Special Events & Filming Department will move forward with another "Beach Streets" weekend event on the E. Anaheim St. corridor sometime during the 2021-2022 fiscal year. The ZBA will support this event in whatever manner we can.

#### Member & Area Marketing & Promotion

The ZBA will continue with our robust social media program and will continue to provide a district website, <u>www.zaferia.org</u>, which includes a directory of members and provides the opportunity for members to share promotions, events, and be highlighted.

#### **Member Representation & Communication**

The ZBA will continue to support and participate in the Council of Business Associations (COBA) and relay information about City programs and topics of interest to ZBA members by way of email communications and the Member Resources page on our website. The ZBA's new Member Outreach Coordinator will assist with reporting and follow-up in this area.

#### **Member Support**

The ZBA will provide support to members on an as-needed basis with assistance on City fees within the limitations of the proposed budget.