

C-48

November 17, 2020

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents and amendments, with Cellco Partnership dba Verizon Wireless (Verizon), of Annapolis Junction, MD for providing mobile devices and cellular and data service plans, on the same terms and conditions afforded to the State of Utah, through the National Association of State Procurement Officials ValuePoint (NASPO), in an annual amount not to exceed \$850,000, until the NASPO contract expires on August 11, 2024, with the option to renew for as long as the NASPO contract is in effect, at the discretion of the City Manager; and,

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents and amendments, with T-Mobile USA, Inc. (T-Mobile), of Bellevue, WA, for providing mobile devices and cellular and data service plans, on the same terms and conditions afforded to the State of Utah, through NASPO ValuePoint, in an annual amount not to exceed \$325,000, until the NASPO contract expires on June 30, 2024, with the option to renew for as long as the NASPO contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into contracts with Verizon and T-Mobile to provide mobile devices and cellular and data service plans.

The Technology and Innovation Department (TI) is responsible for purchasing, deploying, and maintaining City-owned mobile devices and administering cellular and data service plans for mobile devices, including tablets and laptops. For many years, the City has issued mobile devices to enhance employee productivity and efficiency. For departments under the City Manager's authority, department directors may approve requests for City-issued mobile devices, and the City Auditor's Office conducts regular reviews of mobile device usage.

Currently, the City uses four vendors for cellular and data services: Verizon, Sprint Solutions, Inc. (Sprint), T-Mobile, and AT&T Mobility (AT&T). All four providers meet the City's operational and customer service requirements. Effective April 1, 2020, T-Mobile merged with Sprint, and as a result of the merger, Sprint Corporation and all its subsidiaries are now subsidiaries of T-Mobile.

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In 2010, the City Council adopted Resolution No. RES-10-0151 to utilize the State of California Department of General Services' (DGS) Participating Addenda in the Western States Contracting Alliance (WSCA) Master Service Agreement for wireless products and services with Sprint. In 2014, the City Council authorized the adoption of Resolution No. RES-14-0032 to participate in the WSCA Master Service Agreement with Verizon. The WSCA Master Service Agreements for wireless products and services with Sprint and Verizon will expire with no renewal options on December 31, 2020.

To ensure that the City continues to have access to volume pricing discounts for cellular and data services with T-Mobile and Verizon, City Council approval is requested to execute participating addenda on the same terms and conditions afforded to the State of Utah under NASPO ValuePoint Master Agreement 152-1 with Verizon and Master Agreement 176 with T-Mobile.

The use of cooperative purchasing contracts provides agencies with opportunities for greater efficiencies in acquiring goods and services, reduces the City's administrative burden of conducting a competitive bid process, and offers more significant cost savings by leveraging multiple-agency buying volumes. The proposed Resolution allows purchases under the NASPO ValuePoint Master Agreement for as long as it is in effect, and the City's participation may be terminated at any time with 30 days' prior written notice.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on October 22, 2020, Business Services Bureau Manager Tara Yeats on October 21, 2020, and by Budget Management Officer Rhutu Amin Gharib on October 27, 2020.

TIMING CONSIDERATIONS

City Council action is requested on November 17, 2020, to ensure the contracts are in place expeditiously.

FISCAL IMPACT

The total aggregate annual cost for mobile devices and cellular and data service plans will not exceed \$1,175,000. Sufficient funds are currently budgeted in the General Services Fund Group in the Technology and Innovation Department. Costs for mobile devices and cellular and data service plans are recovered from client departments through the annual TI Memorandum of Understanding (MOU). This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

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SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LEA D. ERIKSEN
DIRECTOR OF TECHNOLOGY AND INNOVATION

Attachments: Resolutions (2)

APPROVED:



THOMAS B. MODICA
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH CELLCO PARTNERSHIP DBA VERIZON WIRELESS TO PROVIDE MOBILE DEVICES AND CELLULAR AND DATA SERVICE PLANS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE STATE OF UTAH, THROUGH THE NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS (NASPO) VALUEPOINT MASTER AGREEMENT

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City of Long Beach desires to purchase mobile devices and cellular and data service plans; and

WHEREAS, Cellco Partnership dba Verizon Wireless has an Agreement with the State of Utah, Contract No. MA-52-1 ("Utah Contract") through the National Association of State Procurement Officials (NASPO) ValuePoint Master Agreement; and

WHEREAS, the City's participation in the Utah Contract will facilitate timely acquisition of the mobile devices and cellular and data services plans as well as provide considerable cost benefits to the City; and

WHEREAS, if the City had to utilize a formal bid process rather than participate in the Utah Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as

1 follows:

2 Section 1. The above recitals are true and correct and are incorporated
3 herein by this reference.

4 Section 2. The City Manager or designee is hereby authorized to enter
5 an agreement and any amendments thereto with Cellco Partnership dba Verizon
6 Wireless to provide mobile devices and cellular and data service plans on substantially
7 the same terms afforded to the State of Utah, under the National Association of State
8 Procurement Officials (NASPO) ValuePoint Master Agreement, in an annual amount not
9 to exceed Eight Hundred Fifty Thousand Dollars (\$850,00), until the NASPO contract
10 expires on August 11, 2024, with the option to renew for as long as the NASPO contract
11 is in effect, at the discretion of the City Manager.

12 Section 3. This resolution shall take effect immediately upon its adoption
13 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2020 by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Lana Beach, CA 90802-4664

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH T-MOBILE USA, INC. TO PROVIDE MOBILE DEVICES AND CELLULAR AND DATA SERVICE PLANS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE STATE OF UTAH, THROUGH THE NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS (NASPO) VALUEPOINT MASTER AGREEMENT

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City of Long Beach desires to purchase mobile devices and cellular and data service plans; and

WHEREAS, T-Mobile USA, Inc. has an Agreement with the State of Utah, Contract No. MA176-1 ("Utah Contract") through the National Association of State Procurement Officials (NASPO) ValuePoint Master Agreement; and

WHEREAS, the City's participation in the Utah Contract will facilitate timely acquisition of the mobile devices and cellular and data services plans as well as provide considerable cost benefits to the City; and

WHEREAS, if the City had to utilize a formal bid process rather than participate in the Utah Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

1 Section 1. The above recitals are true and correct and are incorporated
2 herein by this reference.

3 Section 2. The City Manager or designee is hereby authorized to enter
4 an agreement and any amendments thereto with T-Mobile USA, Inc. to provide mobile
5 devices and cellular and data service plans on substantially the same terms afforded to
6 the State of Utah, under the National Association of State Procurement Officials
7 (NASPO) ValuePoint Master Agreement, in an annual amount not to exceed Three
8 Hundred Twenty-Five Thousand Dollars (\$325,000), until the NASPO contract expires on
9 June 30, 2024, with the option to renew for as long as the NASPO contract is in effect, at
10 the discretion of the City Manager.

11 Section 3. This resolution shall take effect immediately upon its adoption
12 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2020 by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk

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