## **Budget Performance**

as of March 31, 2020

(50% through Fiscal Year)

		FY 20		FY 19		FY 20	%		FY 19		FY 20	%
PASSENGER ACTIVITIES		Budgeted		YTD Actual		YTD Actual	Change	Year-End Actual			Projected	Change
ENPLANEMENTS		1,850,000		833,608		813,404	-2%		1,757,122		948,000	-46%
DEPLANEMENTS		1,850,000		833,361		821,890	-1%		1,753,110		956,000	-45%
		3,700,000		1,666,969		1,635,294	-2%		3,510,232		1,904,000	-46%
	FY 20		FY 19			FY 20	%	FY 19		FY 20		%
OPERATING	Adj	Adjusted Budget		YTD Actual		YTD Actual	Change	Year-end Actual		Year-end Estimate		Change
REVENUE												
LANDING & RAMP FEES	\$	9,538,528	\$	4,134,361	\$	4,657,360	13%	\$	8,656,210	\$	4,434,000	-49%
GATE USE FEES		2,504,647		1,049,379		1,181,345	13%		2,211,768	\$	1,112,000	-50%
COMMON USE		5,144,962		2,159,102		2,221,363	3%		4,549,131	\$	2,244,000	-51%
PARKING		8,978,926		4,449,685		4,149,051	-7%		9,230,268	\$	5,129,000	-44%
CAR RENTALS		3,110,345		1,210,376		1,214,897	0%		3,306,341	\$	1,528,000	-54%
GROUND TRANSPORTATION		1,817,148		754,263		862,556	14%		1,911,478	\$	929,000	-51%
OTHER AIRPORT CONCESSIONS		2,997,800		1,123,026		1,190,633	6%		2,815,780	\$	1,304,000	-54%
AVIATION LAND RENT/USE *		4,700,000		2,676,830		2,381,131	-11%		4,857,736	\$	4,906,000	1%
NON-AVIATION		4,340,000		2,433,972		1,802,745	-26%		4,062,355	\$	4,140,000	2%
OTHER **		1,533,458		1,061,902		1,216,760	15%		2,467,608	\$	2,243,000	-9%
	\$	44,665,814	\$	21,052,896	\$	20,877,841	-1%	\$	44,068,673	\$	27,969,000	-37%
EXPENSES												
SALARIES, WAGES AND BENEFITS	\$	11,874,246	\$	5,216,496	\$	5,278,666	1%	\$	11,614,084	\$	11,600,000	0%
MATERIALS, SUPPLIES AND SERV		10,509,357		2,848,396		3,111,473	9%		8,353,113	\$	7,287,000	-13%
INTERNAL SUPPORT		16,365,275		3,222,484		3,112,684	-3%		14,588,385	\$	14,695,000	1%
CAPITAL PURCHASES		7,193	_	(12,150)		11,738	-197%		231,517		20,000	-91%
	\$	38,756,070	\$	11,275,226	\$	11,514,561	2%	\$	34,787,099	\$	33,602,000	-3%
REVENUE IN EXCESS OF EXPENSES	<u>\$</u>	5,909,744	<u>\$</u>	9,777,670	<u>\$</u>	9,363,281	-4%	<u>\$</u>	9,281,574	<u>\$</u>	(5,633,000)	-161%

\* Aviation Land Rent/Use includes fixed base operators, aviation related uses of land and facilities, aerospace manufacturing, aircraft tie-downs, hangar operations, etc.

\*\* Other revenues include advertising, utility reimbursements, badging fees, interest revenues, miscellaneous receipts, etc.