CHARLES PARKIN
City Attorney

MICHAEL J. MAIS Assistant City Attorney

October 15, 2019

HONORABLE MAYOR AND CITY COUNCIL City of Long Beach California

RECOMMENDATION:

Authorize Agreements and any necessary amendments thereto between the City of Long Beach and the law firms of Best Best & Krieger; Hawkins Delafield & Wood LLP; and Norton Rose Fulbright LLP for as-needed legal services as bond disclosure counsel.

PRINCIPAL DEPUTES

Gary J. Anderson Charles M. Gale Anne C. Lattime Howard D. Russell

DEFUTIES

David R. Albers C. Geoffrey Allred Taylor M. Anderson Richard F. Anthony William R. Baerg Sarah E. Green Monica I. Kilaita Nicholas J. Masero Dawn A. McIntosh Lauren E. Misaion Matthew M. Peters Katrina R. Pickett Arturo D. Sanchez Chelsea N. Trotter Todd Vious Amy R. Webber Erin Weesner-McKinley

Theodore B. Zinger

DISCUSSION

The City and its various departments, including the Water Department and the Harbor Department, engage in bond financing transactions from time-to-time. The firms above, together with Stradling Yocca Carlson & Routh, P.C. (the City's existing disclosure counsel), will form a pool from which disclosure counsel shall be selected as the need arises. Disclosure counsel generally ensure that the offering documents published and circulated by the City and its bond-issuing agencies comply with all State and Federal law regarding financial disclosures to potential investors and ongoing reporting requirements.

Qualified firms in California were invited to submit proposals and six firms submitted. A panel including David Nakamoto, City Treasurer and Deputy City Attorney Lauren Misajon, reviewed the proposals, interviewed the six firms and recommend the three listed above.

Each of the firms have several decades of relevant experience and are otherwise highly qualified to provide disclosure counsel services to the City, its departments and bond-issuing entities. Disclosure counsel fees typically range from \$25,000 - \$50,000 per bond issuance, depending upon, among other things, the size and complexity of the subject issuance.

FISCAL IMPACT

Payment for disclosure counsel services is included as a cost of issuance of municipal bonds and will result in no direct cost to the General Fund.

SUGGESTED ACTION

Approve recommendation.

Very truly yours,

CHARLES PARKIN, City Attorney

Ву

RICHARD F. ANTHONY Deputy City Attorney

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