



# CITY OF LONG BEACH

# C-20

FIRE DEPARTMENT

3205 Lakewood Boulevard • Long Beach, CA 90808 • (562) 570-2500 FAX (562) 570-2506

XAVIER ESPINO  
FIRE CHIEF

August 13, 2019

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents, with Westnet, Inc., for the purchase of a "First-In Fire Station Alerting System" for the new Fire Station 15, in an amount not to exceed \$172,596, for a three-year period. (District 2)

## DISCUSSION

City Council approval is requested to enter into a contract with Westnet Inc. (Westnet), for the purchase of a fire station alerting system for the new Fire Station 15.

The Port of Long Beach began construction on the new Fire Station 15 in April 2019. The Long Beach Fire Department (LBFD) is responsible for the cost of materials and installation of the Westnet alerting system. The system alerts fire personnel to respond to emergencies with an audible and visual alarm, as well as 911 dispatch information. Westnet is a sole source inventor, manufacturer, and provider of the First-In Fire Station Alerting System used throughout all LBFD stations. Westnet does not license third parties to manufacture, alter, or make additions to the equipment design, and holds numerous trademarks and service marks for various components of the alerting system. Westnet is the only vendor capable and authorized to service and maintain the alerting system.

The City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Monica Kilaita on July 17, 2019, and by Purchasing Agent Tara Yeats and Budget Management Officer Rhutu Amin Gharib on July 25, 2019.

## TIMING CONSIDERATIONS

City Council action is requested on August 13, 2019, to allow for the timely purchase of the Westnet alerting system.

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FISCAL IMPACT

The total contract amount will not exceed \$172,596. The contract will be paid over a three-year period; the first year, FY 19, 10 percent will be paid once the plans and soft costs are incurred; the second year, FY 20, 40 percent will be paid once the equipment is delivered; and the third year, FY 21, 50 percent will be paid once installation is complete. Sufficient funds for this contract are budgeted in the General Fund Group in the Fire Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



XAVIER ESPINO  
FIRE CHIEF

APPROVED:



PATRICK H. WEST  
CITY MANAGER

XE:MG

O:\Council Letters\Council Letter Copies\2019\ CCL 08-13-19 Westnet First-In FS Alerting System

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE  
CITY OF LONG BEACH AUTHORIZING THE CITY  
MANAGER TO EXECUTE A CONTRACT WITH WESTNET,  
INC. WITHOUT ADVERTISING FOR BIDS FOR THE  
PURCHASE OF "FIRST-IN FIRE STATION ALERTING  
SYSTEM" FOR THE NEW FIRE STATION 15 IN AN  
AMOUNT NOT TO EXCEED \$172,595.69

WHEREAS, the Port of Long Beach began construction on the new Fire  
Station 15 in April 2019; and

WHEREAS, the Long Beach Fire Department (LBFD) is responsible for the  
cost of materials and installation of the Westnet alerting system; and

WHEREAS, the system alerts fire personnel to respond to emergencies  
with an audible and visual alarm, as well as 911 dispatch information; and

WHEREAS, Westnet, Inc. ("Westnet") is a sole source inventor,  
manufacturer, and provider of the First-In Fire Station Alerting Systems used throughout  
all LBFD Stations. Westnet does not license any third parties to manufacture, alter, or  
make additions to the equipment design, and holds numerous trademarks and service  
marks for various components of the alerting system. Westnet is the only vendor capable  
and authorized to service and maintain the system; and

WHEREAS, as a result, no useful purpose would be served by advertising  
for bids and to do so would constitute an idle and useless act and an unnecessary  
expenditure of public funds;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
follows:

Section 1. The above recitals are true and correct and are incorporated

1 herein.

2                   Section 2.    The City Manager is hereby authorized to enter a contract and  
3 any amendments thereto with Westnet, Inc. for the purchase of "First-In Fire Station  
4 Alerting System" in an amount not to exceed \$172,595.69.

5                   Section 3.    This resolution shall take effect immediately upon its adoption  
6 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

7                   I hereby certify that the foregoing resolution was adopted by the City  
8 Council of the City of Long Beach at its meeting of \_\_\_\_\_, 20\_\_\_\_ by the  
9 following vote:

10  
11           Ayes:           Councilmembers: \_\_\_\_\_

12 \_\_\_\_\_

13 \_\_\_\_\_

14 \_\_\_\_\_

15           Noes:           Councilmembers: \_\_\_\_\_

16 \_\_\_\_\_

17           Absent:        Councilmembers: \_\_\_\_\_

18 \_\_\_\_\_

19 \_\_\_\_\_

20 \_\_\_\_\_

21 \_\_\_\_\_

City Clerk