

EDCO

WASTE & RECYCLING SERVICES

R-22
8-11-09

August 8, 2009

Via Electronic Mail

Honorable Mayor and Members of Council
City of Long Beach
333 West Ocean Blvd.
Long Beach, CA 90802

Dear Mayor and Members of Council,

Family owned and operated Signal Hill Waste & Recycling (EDCO) understands that on Tuesday, August 11, 2009 the City Council will consider the implementation of Non-Exclusive Franchise Agreements (Item 22.09-0817) for refuse haulers. EDCO appreciates the dynamics and ramifications of the overall process and desires to be part of the solution in proudly continuing to serve the City of Long Beach.

EDCO would however, respectfully request your consideration in amending the proposed term to a Seven Year Annually Renewing term as an alternative to the proposed Seven Year Fixed term, with three One Year options. Attached to this document is sample language that has typically been used in numerous solid waste contracts throughout Southern California.

In light of the current economic conditions and to ensure rates are kept as low as possible for the Long Beach business community, this amended term is critical to haulers making the significant capital investment for an alternative fuel fleet. Alternative fuel collection vehicles require an investment of as much as \$275,000 each and are typically amortized at ten years. This alternative term would allow for proper amortization, permit regulatory oversight and flexibility for the City, while still allowing for a timely conversion to alternative fuel fleets and enhanced recycling efforts in the community.

As always, if we may provide additional information on this subject or any aspect of our services, please feel free to contact either Efrain Ramirez or myself at 562.423.8161. Thank you for your consideration of this information.

Sincerely,


Steve South
President

Attachment

"We'll Take Care of It"

P.O. Box 116 • Lakewood, California 90714

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