## **Budget Performance**

as of August 31, 2018 (92% through Fiscal Year)

	FY18		FY17			FY18	%	FY17		FY18		%
PASSENGER ACTIVITIES	Budgeted			YTD Actual		YTD Actual	Change	Yea	Year-End Actual		Projected	Change
ENPLANEMENTS		1,750,000		1,649,539		1,861,581	13%		1,799,510		1,995,000	11%
DEPLANEMENTS		1,750,000		1,649,413		1,862,807	13%		1,800,369		1,997,000	11%
		3,500,000		3,298,952		3,724,388	13%		3,599,879		3,992,000	11%
	FY 18			FY 17		FY 18	%	FY 17		FY 18		%
<u>OPERATING</u>	Adjusted Budget			YTD Actual		YTD Actual	Change	Year-end Actual		Year-end Estimate		Change
REVENUE												
LANDING & RAMP FEES	\$	9,124,200	\$	9,335,189	\$	8,783,815	-6%	\$	11,216,056	\$	10,375,000	-7%
GATE USE FEES		2,332,100		2,425,280		2,311,062	-5%		2,916,295		2,730,000	-6%
COMMON USE		4,978,100		4,816,905		4,748,037	-1%		5,747,931		5,610,000	-2%
PARKING		10,062,500		8,380,751		8,705,919	4%		9,153,922		9,460,000	3%
CAR RENTALS		3,675,000		2,615,019		2,603,589	0%		3,151,756		3,140,000	0%
GROUND TRANSPORTATION		585,000		284,211		1,507,885	**		654,365		1,845,700	182%
OTHER AIRPORT CONCESSIONS		2,876,000		2,289,675		2,543,114	11%		2,769,808		3,050,000	10%
AVIATION LAND RENT/USE**		4,200,000		4,149,374		4,257,165	3%		4,328,804		4,450,000	3%
NON-AVIATION ***		4,290,000		4,568,831		3,635,491	-20%		4,983,257		3,974,000	-20%
OTHER		1,081,761		1,458,684		1,972,682	35%		1,842,069		2,315,281	26%
	\$	43,204,661	\$	40,323,919	\$	41,068,760	2%	\$	46,614,492	\$	46,949,981	1%
EXPENSES												
SALARIES, WAGES AND BENEFITS	\$	13,002,585	\$	9,861,895	\$	10,259,726	4%	\$	11,157,298	\$	11,579,052	4%
MATERIALS, SUPPLIES AND SERV		8,310,881		5,298,364		5,776,867	9%		6,854,833		7,429,974	8%
INTERNAL SUPPORT		12,340,736		9,323,425		9,901,255	6%		11,456,119		12,128,344	6%
CAPITAL PURCHASES		318,764		82,789		105,214	27%		222,020		129,097	-42%
	\$	33,972,966	\$	24,566,473	\$	26,043,061	6%	\$	29,690,270	\$	31,266,467	5%
REVENUE IN EXCESS OF EXPENSES	<u>\$</u>	9,231,695	<u>\$</u>	15,757,446	<u>\$</u>	15,025,699	-5%	<u>\$</u>	16,924,222	<u>\$</u>	15,683,514	-7%

\*\* Aviation Land Rent/Use includes fixed base operators, aviation related uses of land and facilities, aerospace manufacturing, aircraft tie-downs, hangar operations, etc.

\*\*\* In FY17, a one-time \$1.12M revenue transaction was recorded for a lease extension in the Airport Plaza Business Park.