

Sept. 18, 2018





Premises: 64+ acres (43.38 land / 20.84 water)

Leasehold area includes Carnival Cruise Lines, Catalina Express, and Island Express Helicopters















Recent History

• January 2009: City Council assigned lease to Garrison Investment

Group following default of previous operator

November 2015: Council approved assignment of lease to

Urban Commons

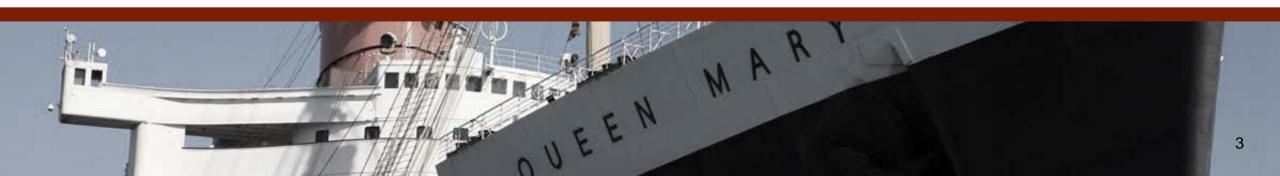
November 2016: Council approved 66-year lease with Urban

Counc

Commons for the operation, management, and preservation of the Queen Mary; and rights to

develop the 64+ acre site.







Lease Details

- 66-year term
- Base Rent
 - \$300,000/year
- Per Passenger Fee Rent (based on Carnival passenger counts:
 - Approx. \$2.15M/year through 2021, then split between City and Urban Commons

- Pass-through Rent
 - Approx. \$89,000/year
- Percentage Rent
 - 10 percent of net site revenues after a priority rate of return (9 percent)



Addressing Repairs and Preservation

- Queen Mary Heritage Foundation Support Payments
 - 5 payments of \$25,000
- Base Maintenance and Replacement Plan (BMRP) Fund
 - Funded by UC, percentage of site revenues
 - \$196,643 (2016-2017) for improvements, replacements, renovations
- Historical Preservation and Capital Investment Plan (HPCIP) Fund
 - Funded by Queen Mary rental streams

- Marine Survey, commissioned by previous operator, identified short- midand long-term repairs at cost of \$235 million to \$289 million.
- City committed to funding \$23 million for most urgent repairs, through the HPCIP
 - \$5.8 million existing reserves
 - \$17.2 million bonds
- City and UC agreed to invest 7 to 10 years of rent revenues toward \$17.2 million debt service





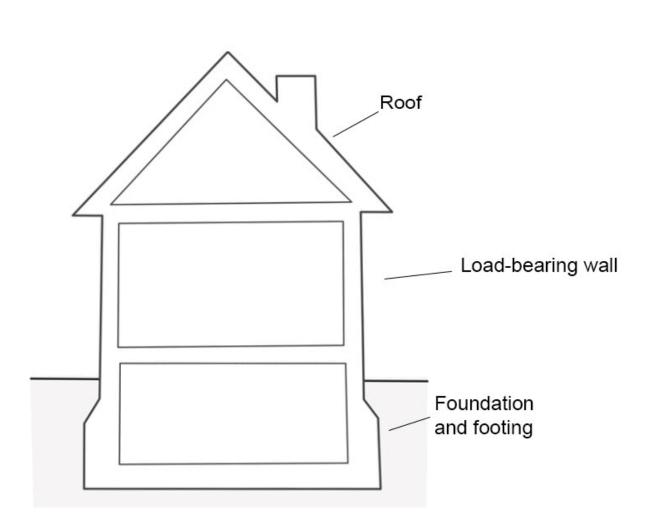
Historic Preservation and Capital Investment Plan Projects

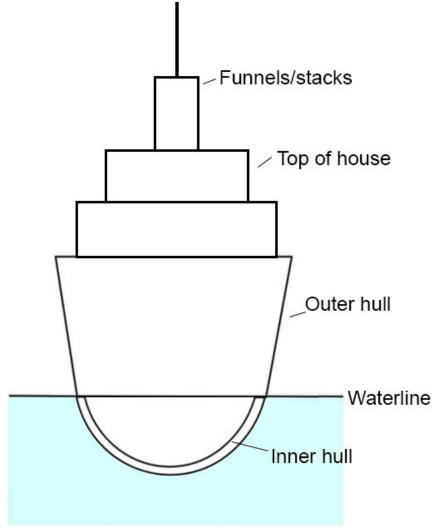
- Original list included 27 projects (2017 HPCIP)
 - As work progressed, projects were reprioritized to address critical safety and structural concerns, and unforeseen expansions in scope
 - Completed and in-progress projects (2018) prioritize fire- and life-safety issues, water intrusion, and structural integrity





Structure of the Queen Mary







Progress on HPCIP

Complete/To Be Completed	Partially Complete	Work Not Started
Structural: M/A Decks	Top of House Roofing/Deck	Misc. Safety Issues
Fire Systems	Marine Survey Projects	Cabled Lighting/Hoisting System
Exhibit Hall & Boiler Rooms	Electrical System	Prop Box
Expansion Joints	Side Shell/Bridge Wings	Demo Lifeboats
Exterior Hull Paint & Rust Repair	Landside Utility Lines	Relocate Sewage & Mechanical Room
Exterior TOH Paint & Rust Repair	Storm Drain System	Bilge System
Side Tanks at Exhibit Hall	TOH Hand Fence & Railing	Replace Lifeboats
	Domestic Water Line	Exhibit Hall Floor Rebuild
	Sewer System	Health Dept. Upgrades
	Condensate Pump System	
	HVAC Repairs	



Progress on Needed Repairs

Marine Survey: Suggested First Steps of Repair (Table 5)

Action	Status
Further engineering and investigation	In progress → Investigation of double bottom ongoing Complete: Structural analysis performed and recommendations received; ship stability surveyed and modeled; HVAC and domestic water line systems inspected and recommendations received; cable stays investigated, repairs specified
Urgent top-side repairs	Substantially Complete
Sewage system repairs and bilge replacement	Partially Complete: Temporary sewage tanks installed, plans drawn; temporary bilge pumps secured and standing water removed
Restore to operation aft engine-room watertight compartment doors	Project Canceled : Structural engineer's analysis and recommendations indicate that completing work could be detrimental in event of hull puncture

LONGBEACH ECONOMIC Development

Project Cost as Percentage of HPCIP Funds



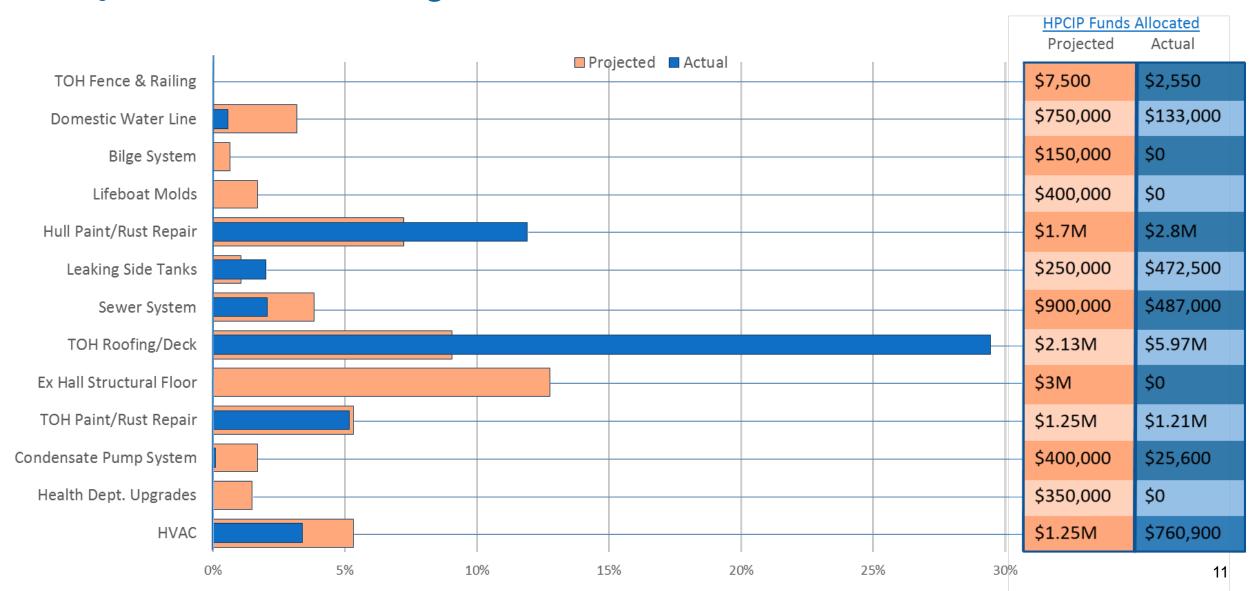
15%

20%

10%



Project Cost as Percentage of HPCIP Funds



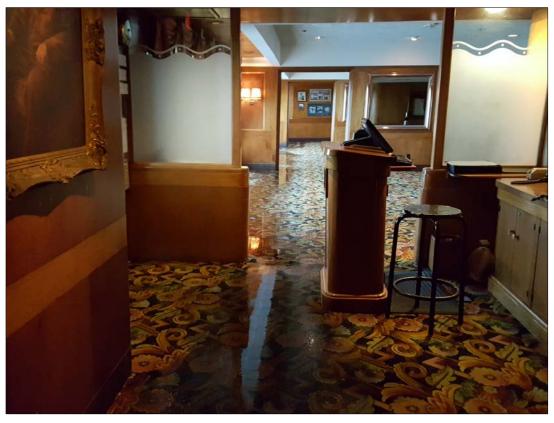
Roofing and Deck Repairs

Urgent/Mid-Term



- To address water intrusion originating at the Top of House areas of ship.
- Before repairs could begin, severe storm in Winter 2017 inflicted significant damage
 - Closure of Sir Winston's Restaurant & Lounge,
 The Captain's Quarters, Wheel House & more
- Areas repaired include:
 - Cunard Room
 - Captain's Quarters
 - Executive Offices

- Executive Office Roof
- Bridge and M Deck
- Frame 200



Storm damage at Sir Winston's

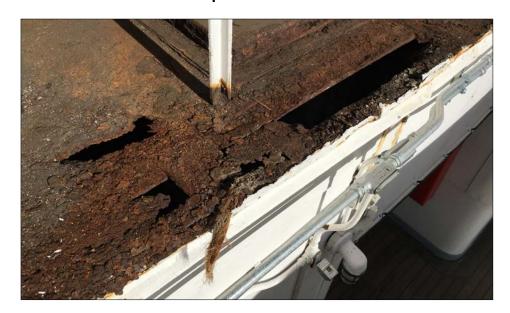
TOH Roofing/Deck

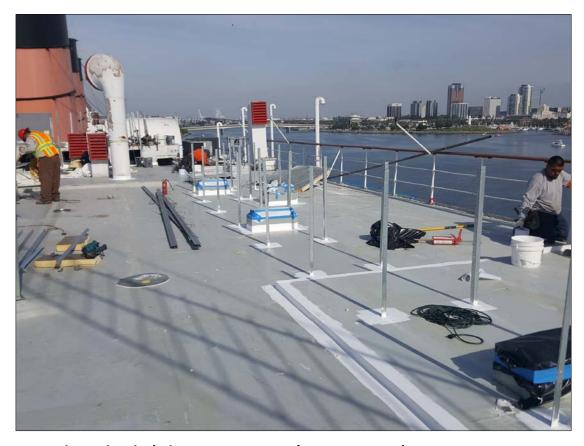


Roofing and Deck Repairs

Work included:

- Roofs replaced and restored
- Rotting and leaking decks replaced
- Interior of spaces rebuilt





Roof damage and repair/waterproofing on Bridge deck (above Captain's Quarters)

HPCIP Projects - Partially Completed

LONGBEACH ECONOMIC Development

Roofing and Deck Repair Areas







~9,000 SF - New decking, incl. new steel substrate and new waterproofing

~15,000 SF — New roofing system, incl. new steel substrate

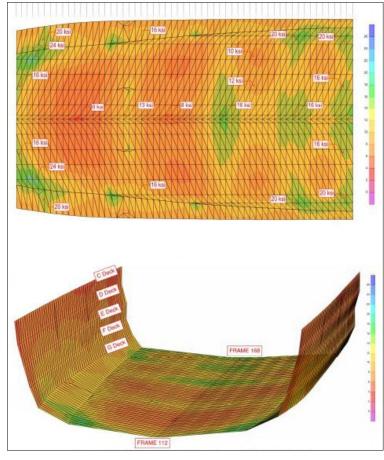
~7,600 SF — New waterproofing system

Miscellaneous Marine Survey Projects

- Structural analysis of girders in bottom tank
 - Girders revealed to be in good condition
- Tank top & side tank repairs
- Leak repair
- Watertight bulkhead doors assessed







Modeling showed hull stresses within normal range

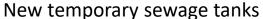
Sewer System Repairs





- Temporary sewage tanks installed
 - Wing and bottom tanks drained, cleaned, taken off-line
- Plumbing line repairs
- Water removed from hull, area cleaned and sanitized











- Contractor inspected systems, prepared recommendations
- New systems installed to eliminate top-of-house leaks
- Other repairs made at Exhibit Hall and King George Room



HVAC installation at Frame 200, top of house

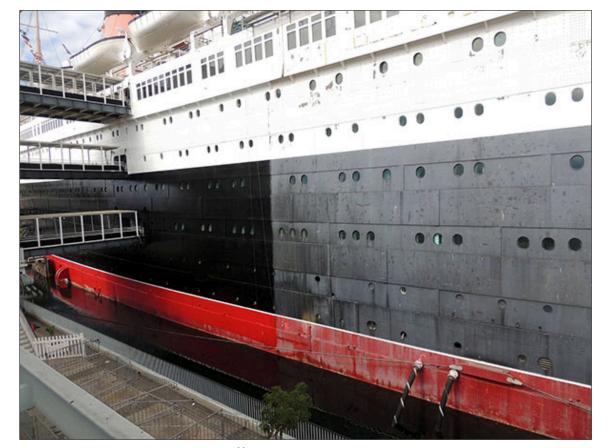


Exterior Hull Paint and Rust Repair

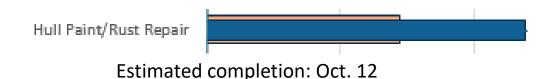




- Structural integrity compromised due to exposed and rusted metal
- Rust remediated, inhibitor applied and 240,000 square feet of hull primed and painted
- Restored to original and historic colors

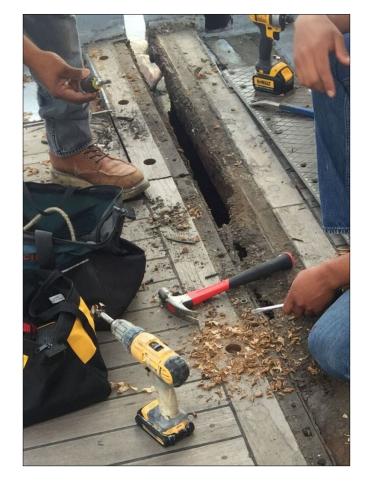


Hull painting in progress



Expansion Joint Replacement

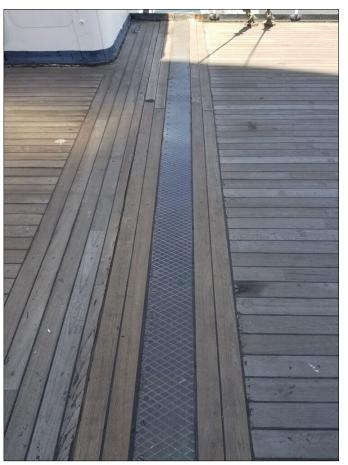
- Identified as urgent item
- All 3 expansion joints were severely corroded, leaking and not structurally sound
- Replacements designed to be historically correct













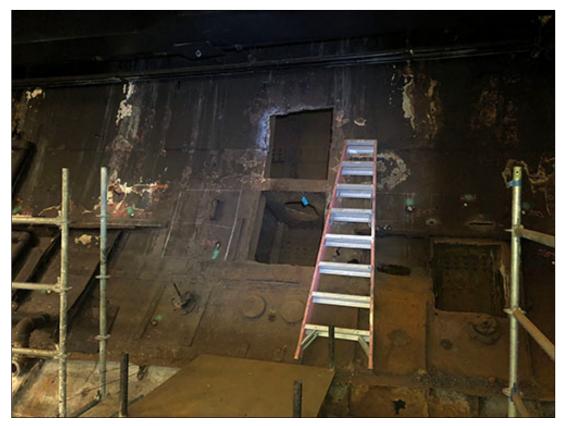


Repair of Leaking Side Tanks

Urgent



- Both tanks were leaking onto and under tank tops/lower exhibit floor
 - Caused poor structural conditions
 - Visible holes in interior walls
 - Standing water
- Leak investigation & water removal complete
- Repair in progress



Side tanks repair in progress



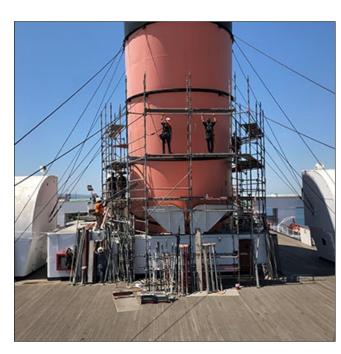
Top of House Paint & Rust Repair











Intake vents and funnel before





Intake vent and funnel after



Estimated completion: March 29

Structural Repairs to M & A Decks





- Repairs in the area of Ghosts and Legends attraction
 - Area shut down in April 2016 due to structural issues
 - Marine Survey identified leaks in fiberglass pool as contributing to corrosion of bottom of ship
- Raised floors re-built, now safe to enter and attraction has re-opened



Re-built walkway structure, from above

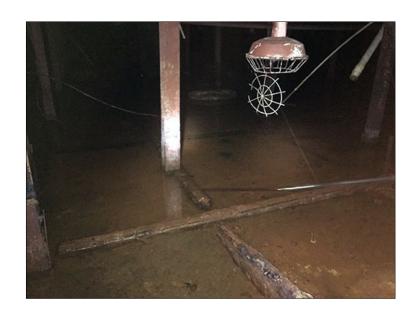


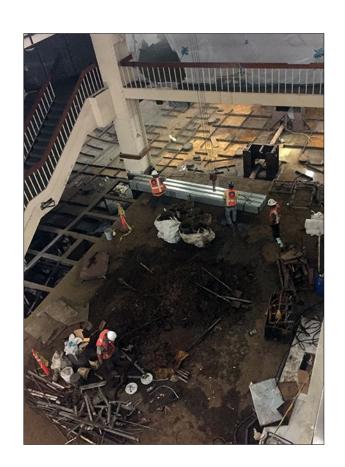
Exhibit Hall and Boiler Rooms

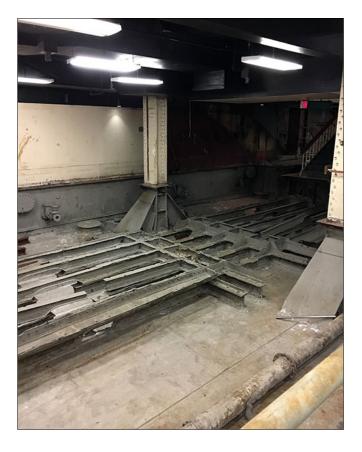
Urgent



 Demo of raised floor; de-watering, repair and rust abatement









Completed: Sept. 2017

Fire and Life Safety Systems Repair





- \$200,000 originally budgeted, to fund minimal corrections identified by Long Beach Fire Department during 2016 inspection
- During follow-up inspections, LBFD found significant additional deficiencies
- Further investigation, repairs, and certifications required

- LBFD classified Queen Mary fire systems as high priority project
 - Implemented augmented response to any fire-related call to Queen Mary
 - Imposed 24-hour fire watch, fulfilled by Urban Commons

Fire Systems

Completed: June 2018



Fire and Life Safety Systems Repair

- √ 151 Fire Code Violations
 Corrected
 - Many, if not all, conditions existed under previous operator
- ✓ Annual Fire Alarm certification completed
- ✓ Annual emergency lighting test completed
- ✓ Annual sprinkler testing completed

- √5-Year sprinkler testing completed
- √ Fire Water Flex Hoses replaced
- √ Fire Door corrections completed
- ✓ Major fire protection system repairs completed
- ✓ Obstructive investigation completed



Fire and Life Safety Systems Repair

Obstructive Investigation Completed

- Sprinkler pipes throughout 1 million square feet of ship inspected, flowed, and repaired
 - 400 guest rooms, public areas, and back-ofhouse areas
 - All sprinkler heads (5,000) replaced with new quick-response sprinkler heads
- Microbiological testing completed





Visitor Experience Improvements Completed by Urban Commons

- 4-D Theater
- Ellis Island Experience
- Titanic Exhibit

- Winston Churchill "Their Finest Hours" Exhibit
 - Renovations to exhibit space



"Their Finest Hours" Exhibit



Improvements to oversight of lease and contract management

Lease Oversight

- Lessee obtains advance City approval
- Stronger internal controls
- New dedicated staff member assists Real Estate Officer
- Improved processes for monthly inspections

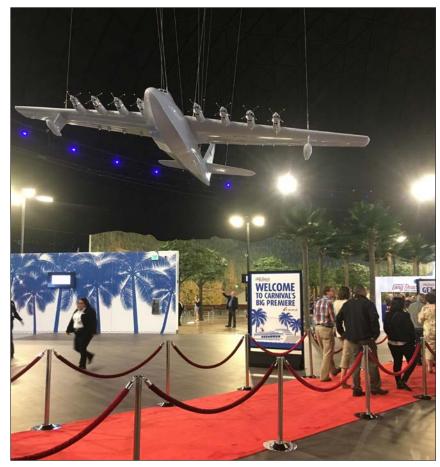
LONGBEACH ECONOMIC Development

Carnival Cruise Line

- Multi-million-dollar renovations to Long Beach Cruise Terminal unveiled in Feb. 2018
- New, 3,954-passenger Carnival Panorama will arrive in 2019



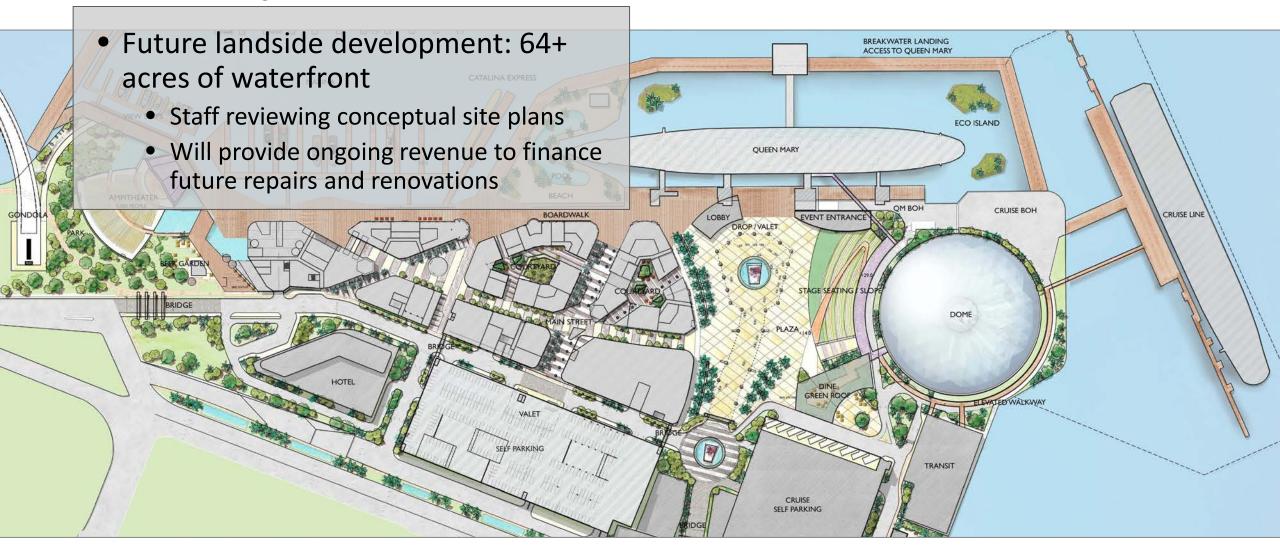
Carnival Panorama



Long Beach Cruise Terminal



Queen Mary Island



Thank you



