

## Budget Performance

as of April 30, 2018

(58% through Fiscal Year)

	FY18 Budgeted	FY17 YTD Actual	FY18 YTD Actual	% Change	FY17 Year-End Actual	FY18 Projected	% Change
<b>PASSENGER ACTIVITIES</b>							
ENPLANEMENTS	1,750,000	1,011,371	1,159,791	15%	1,799,510	1,935,000	8%
DEPLANEMENTS	1,750,000	1,011,582	1,163,049	15%	1,800,369	1,938,000	8%
	3,500,000	2,022,953	2,322,840	15%	3,599,879	3,873,000	8%
	FY 18 Adjusted Budget	FY 17 YTD Actual	FY 18 YTD Actual	% Change	FY 17 Year-end Actual	FY 18 Year-end Estimate	% Change
<b>OPERATING</b>							
REVENUE							
LANDING & RAMP FEES	\$ 9,124,200	\$ 5,520,790	\$ 5,398,627	-2%	\$ 11,216,056	\$ 10,700,000	-5%
GATE USE FEES	2,332,100	1,425,935	1,420,243	0%	2,916,295	2,822,000	-3%
COMMON USE	4,978,100	2,832,542	2,849,708	1%	5,747,931	5,513,000	-4%
PARKING	10,062,500	5,275,623	5,294,110	0%	9,153,922	9,150,000	0%
CAR RENTALS	3,675,000	1,463,343	1,438,826	-2%	3,151,756	3,120,000	-1%
GROUND TRANSPORTATION	585,000	35,954	883,237	**	654,365	1,342,000	105%
OTHER AIRPORT CONCESSIONS	2,876,000	1,312,402	1,493,392	14%	2,769,808	3,150,000	14%
AVIATION LAND RENT/USE**	4,200,000	2,642,919	2,655,396	0%	4,328,804	4,350,000	0%
NON-AVIATION ***	4,290,000	2,132,263	2,215,437	4%	4,983,257	3,974,000	-20%
OTHER	1,081,761	865,677	1,141,607	32%	1,842,069	1,949,800	6%
	\$ 43,204,661	\$ 23,507,448	\$ 24,790,583	5%	\$ 46,614,492	\$ 46,070,800	-1%
EXPENSES							
SALARIES, WAGES AND BENEFITS	\$ 12,929,578	\$ 5,722,580	\$ 6,076,857	6%	\$ 11,157,298	\$ 11,752,040	5%
MATERIALS, SUPPLIES AND SERV	6,951,763	3,069,558	2,749,828	-10%	6,854,833	6,749,828	-2%
INTERNAL SUPPORT	12,340,736	5,104,426	5,476,044	7%	11,456,119	11,873,609	4%
CAPITAL PURCHASES	153,000	82,789	105,214	27%	222,020	317,327	43%
	\$ 32,375,077	\$ 13,979,353	\$ 14,407,942	3%	\$ 29,690,270	\$ 30,692,804	3%
REVENUE IN EXCESS OF EXPENSES	<u>\$ 10,829,584</u>	<u>\$ 9,528,094</u>	<u>\$ 10,382,641</u>	9%	<u>\$ 16,924,222</u>	<u>\$ 15,377,996</u>	-9%

\*\* Aviation Land Rent/Use includes fixed base operators, aviation related uses of land and facilities, aerospace manufacturing, aircraft tie-downs, hangar operations, etc.

\*\*\* In FY17, a one-time \$1.12M revenue transaction was recorded for a lease extension in the Airport Plaza Business Park.