

## Budget Performance

as of March 31, 2018

(50% through Fiscal Year)

	FY18 Budgeted	FY17 YTD Actual	FY18 YTD Actual	% Change	FY17 Year-End Actual	FY18 Projected	% Change
<b>PASSENGER ACTIVITIES</b>							
ENPLANEMENTS	1,750,000	851,292	984,716	16%	1,799,510	1,935,000	8%
DEPLANEMENTS	1,750,000	852,486	989,787	16%	1,800,369	1,938,000	8%
	3,500,000	1,703,778	1,974,503	16%	3,599,879	3,873,000	8%
	FY 18 Adjusted Budget	FY 17 YTD Actual	FY 18 YTD Actual	% Change	FY 17 Year-end Actual	FY 18 Year-end Estimate	% Change
<b>OPERATING</b>							
REVENUE							
LANDING & RAMP FEES	\$ 9,124,200	\$ 4,467,339	\$ 4,465,285	0%	\$ 11,216,056	\$ 10,700,000	-5%
GATE USE FEES	2,332,100	1,148,881	1,178,448	3%	2,916,295	2,822,000	-3%
COMMON USE	4,978,100	2,296,663	2,337,915	2%	5,747,931	5,513,000	-4%
PARKING	10,062,500	4,570,526	4,445,641	-3%	9,153,922	9,100,000	-1%
CAR RENTALS	3,675,000	1,179,960	1,152,444	-2%	3,151,756	3,150,000	0%
GROUND TRANSPORTATION	585,000	34,444	734,117	**	654,365	1,342,000	105%
OTHER AIRPORT CONCESSIONS	2,876,000	1,053,115	1,208,929	15%	2,769,808	2,980,000	8%
FIXED BASED OPERATIONS	4,200,000	2,291,976	2,289,982	0%	4,328,804	4,350,000	0%
NON-AVIATION ***	4,290,000	1,819,765	1,937,176	6%	4,983,257	3,974,000	-20%
OTHER	1,081,761	546,644	1,182,855	116%	1,444,742	1,564,800	8%
	\$ 43,204,661	\$ 19,409,313	\$ 20,932,793	8%	\$ 46,614,492	\$ 45,495,800	-2%
EXPENSES							
SALARIES, WAGES AND BENEFITS	\$ 12,929,578	\$ 4,817,707	\$ 5,191,677	8%	\$ 11,157,298	\$ 11,964,933	7%
MATERIALS, SUPPLIES AND SERV	6,921,391	2,461,401	2,256,193	-8%	6,854,833	6,896,735	1%
INTERNAL SUPPORT	12,340,736	4,768,960	4,651,276	-2%	11,456,119	11,873,609	4%
CAPITAL PURCHASES	153,000	82,789	24,500	-70%	222,020	158,214	-29%
	\$ 32,344,705	\$ 12,130,858	\$ 12,123,646	0%	\$ 29,690,270	\$ 30,893,491	4%
REVENUE IN EXCESS OF EXPENSES	<u>\$ 10,859,956</u>	<u>\$ 7,278,456</u>	<u>\$ 8,809,147</u>	21%	<u>\$ 16,924,222</u>	<u>\$ 14,602,309</u>	-14%

\*\*\* In FY17, a one-time \$1.12M revenue transaction was recorded for a lease extension in the Airport Plaza Business Park.