



CITY OF LONG BEACH

R-33

TECHNOLOGY AND INNOVATION DEPARTMENT

333 WEST OCEAN BOULEVARD • LONG BEACH, CA 90802 • (562) 570-6455 • FAX (562) 570-5270

April 17, 2018

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary amendments, with Verizon Business Network Services, Inc., to provide local and long distance telephone, data communications, and internet services, in an annual amount not to exceed \$1,000,000, for a period of one year, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

DISCUSSION

On March 20, 2018, the City Council approved the adoption of a Resolution to enter into a contract with Verizon Business Network Services, Inc. (Verizon Business), to provide local and long distance telephone, data communications, and internet services, in an annual amount not to exceed \$1,000,000 for a one-year period, with the option to renew for two one-year periods (Attachment). While this action was approved by the City Council, the Resolution was inadvertently omitted and thus not adopted. Therefore, City Council action is now requested to adopt the attached Resolution, so that a contract with Verizon Business can be executed.

This matter was reviewed by Deputy City Attorney Amy R. Webber and by Budget Analysis Officer Julissa José-Murray on March 28, 2018.

TIMING CONSIDERATIONS

City Council action is requested on April 17, 2018, to ensure the City's intended contract with Verizon Business can be executed in a timely manner.

FISCAL IMPACT

The total annual cost of the agreement is not to exceed \$1,000,000, and is appropriated in the General Services Fund (IS 385) in the Technology and Innovation Department (TI). There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LEA ERIKSEN
INTERIM DIRECTOR OF TECHNOLOGY AND INNOVATION

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Attachments

APPROVED:



PATRICK H. WEST
CITY MANAGER



CITY OF LONG BEACH

TECHNOLOGY AND INNOVATION DEPARTMENT

333 WEST OCEAN BOULEVARD • LONG BEACH, CA 90802 • (562) 570-6455 • FAX (562) 570-5270

March 20, 2018

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager, or designee, to execute contract amendments, including any necessary documents, with Frontier Communications of America, Inc., Charter Communications Holdings, LLC, dba Time Warner Cable Enterprises, LLC, and Verizon Wireless, to provide local and long distance telephone, data communications, and internet services, in an annual aggregate amount not to exceed \$3,000,000, for a period of one year, with the option to renew for two additional one-year periods;

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary amendments, with Verizon Business Network Services, Inc. to provide local and long distance telephone, data communications, and internet services, in an annual amount not to exceed \$1,000,000 for a period of one year, with the option to renew for two additional one-year periods; and,

Increase appropriations in the General Services Fund (IS 385) in the Technology and Innovation Department (TI) by \$2,320,544, offset by charges to user departments and funds. (Citywide)

DISCUSSION

In July 2013, the City Council approved a Resolution to execute contracts with Verizon Business Network Services, Inc. (Verizon Business), Time Warner Cable, and Verizon Wireless, to provide local and long-distance telephone, data communications and Internet services, in an annual aggregate amount not to exceed \$1,670,000, for a period of three years with an option to renew for two additional one-year periods. In 2016, Frontier Communications of America (Frontier) took over the FIOS portion of the telecommunication services provided by Verizon Business.

The current contracts expire on August 31, 2018, and the Technology and Innovation Department (TI) is in the process of developing the specifications for a formal procurement process for telecommunications network services, including local and long-distance telephone, data communications and Internet services. City Council approval is

HONORABLE MAYOR AND CITY COUNCIL

March 20, 2018

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requested to extend the existing contracts with Frontier, Time Warner Cable, and Verizon Wireless, since the implementation, after award of new contract(s), may require between 12 and 24 months for construction of new circuits, migration of telephone and data services, as well as decommissioning of old circuits across all City facilities. The proposed amendments will provide adequate time for the Purchasing Division to complete a formal procurement process and allow for this implementation period.

When the FIOS contract was assigned from Verizon Business to Frontier, some specific services were no longer provided. City Council approval is requested to enter into a contract with Verizon Business to, once again, provide these specialized telecommunication services, including a Verizon Private IP Multi-Protocol Layer Service (MPLS) offering that includes a broad range of integrated data (e.g. Private IP) and wireless (e.g. Mobile Private Network) transport services, VSAT services (Satellite), and TDM/Optical (OC-3) services.

In addition, until the new telecommunication network services are fully implemented and until the City can migrate to a City fiber network, TI needs to continue to expand the existing telecommunication systems to support new buildings, including the new Civic Center, and to support new citywide business applications and services. These include LB COAST, Enterprise Document Management System, Customer Relationship Management System, Network Cameras, and Body Worn Cameras. These one-time temporary charges related to the expansion of the telecommunication systems were included in the equipment category of the critical technology infrastructure needs presentation to the City Council on December 5, 2017. The temporary charges will no longer be needed once the City fiber network is implemented and the existing Civic Center is decommissioned.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Amy R. Webber on March 1, 2018 and by Budget Analysis Officer Julissa José-Murray on March 5, 2018.

TIMING CONSIDERATIONS

City Council action is requested on March 20, 2018, to ensure the City telecommunication network services are uninterrupted and telecommunications for the new Civic Center can be constructed in a timely manner.

FISCAL IMPACT

The total cost of the agreements is not to exceed \$4,000,000, which includes both an extension of the current contracts in the amount of \$1,679,456, and one-time temporary charges related to the expansion of the telecommunication systems in the amount of \$2,320,544. The \$4,000,000 will be funded from charges to user departments and funds.

HONORABLE MAYOR AND CITY COUNCIL
March 20, 2018
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The cost to extend existing contracts is already appropriated in the General Services Fund (IS 385) in the Technology and Innovation Department (TI). The additional cost of \$2,320,544 is unbudgeted; therefore, an appropriation increase in the General Services Fund (IS 385) is included in the recommendation. The \$2,320,544 is the first half of \$4,600,000 in one-time costs needed to fund temporary charges related to the implementation of new buildings and new citywide business applications and services. The second half of the one-time costs will be requested in the FY 19 budget process. The source of these temporary telecommunications costs is one-time charges to user departments and funds, which is consistent with the funding plan detailed in the December 5, 2017 critical technology infrastructure needs presentation to the City Council. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LEA ERIKSEN
INTERIM DIRECTOR OF TECHNOLOGY AND INNOVATION



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

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APPROVED:


PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
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Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH VERIZON BUSINESS NETWORK SERVICES INC., WITHOUT ADVERTISING FOR BIDS, TO PROVIDE LOCAL AND LONG DISTANCE TELEPHONE, DATA COMMUNICATIONS, AND INTERNET SERVICES, IN AN ANNUAL AMOUNT NOT TO EXCEED \$1,000,000 FOR A PERIOD OF ONE YEAR, WITH THE OPTION TO RENEW FOR TWO ADDITIONAL ONE-YEAR PERIODS

WHEREAS, the Charter of the City of Long Beach, Section 1801, permits the City Manager to enter into a contract on behalf of the City, in writing or otherwise, without advertising for bids, for services, supplies, materials, equipment or labor for actual emergency work when authorized by resolution; and

WHEREAS, in July 2013, City Council approved a Resolution to enter into contracts with Verizon Business Network Services, Inc., Time Warner Cable, and Verizon Wireless, to provide local and long-distance telephone, data communications and internet services; and

WHEREAS, in 2016, Frontier Communications took over the FIOS portion of the telecommunication services provided by Verizon Business Network Services, Inc.; and

WHEREAS, when the FIOS portion was reassigned, some specific services were no longer provided; and

WHEREAS, City once again requires telecommunication services, which includes a Multi-Protocol Layer Service (MPLS) offering that includes a broad range of integrated data and wireless transport services, VSAT services (satellite), and TDM/Optical

1 (OC-3) services; and

2 WHEREAS, MPLS is a standard industry way of connecting different sites
3 together for data and voice traffic but can vary in speed availability and reliability depending
4 on location of the City facility; and

5 WHEREAS, Verizon Business Network Services Inc. has the ability to
6 provide LTE based MPLS services, OC-3 based MPLS services, as well as VSAT MPLS
7 services for vehicles such as the Fire Boat or PD MEOC emergency vehicles, and remote
8 buildings such as those in middle of parks, and, as a result, no useful purpose would be
9 served by advertising for bids and to do so would constitute an idle and useless act and an
10 unnecessary expenditure of public funds because Verizon Business Network Services Inc.
11 is the only corporation, firm or individual that could or would bid to provide the required
12 telecommunication services;

13 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
14 follows:

15 Section 1. The City Manager is hereby authorized to enter into a contract
16 with Verizon Business Network Services Inc., without advertising for bids, to provide local
17 and long distance telephone, data communications, and internet services, in an annual
18 amount not to exceed One Million Dollars (\$1,000,000), for a period of one (1) year, with
19 the option to renew for two (2) additional one-year periods, at the discretion of the City
20 Manager.

21 Section 2. This resolution shall take effect immediately upon its adoption
22 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
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I hereby certify that the foregoing resolution was adopted by the City Council
of the City of Long Beach at its meeting of _____, 2018 by the
following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk