

28280

City of Long Beach

Transaction Document No. 42 to Master Purchase Agreement No. 28280

Dell Marketing L.P. ("Dell") and the City of Long Beach ("Buyer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 28280, wherein Buyer will purchase from Dell and Dell will sell to Buyer various computer equipment and software substantially specified in Exhibits A, B, C, and D in an amount not to exceed \$370,558.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

01/08, 2018

01/09, 2018

1/11, 2018

DELL MARKETING L.P.

By [Signature]

Officer's Title Contract Manager

By [Signature]

Officer's Title Contracts Compliance Manager

"Dell"

CITY OF LONG BEACH

By [Signature]  
City Manager

"Buyer"

This Transaction Document No. 42 is hereby approved as to form on

1-10, 2018.

CHARLES PARKIN, City Attorney

By [Signature]  
Amy R. Webber  
Deputy City Attorney

## Exhibit A



## A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

**Total: \$**  
**102,086.81**

<b>Quote number:</b>	<b>Quote date:</b>	<b>Quote expiration:</b>	<b>Solution ID:</b>	<b>Deal ID:</b>
3000019189939.1	Nov. 3, 2017	Dec. 3, 2017	8785028	14822976

<b>Company name:</b>	<b>Customer number:</b>	<b>Phone:</b>
CITY OF LONG BEACH	752385	(562) 318-6125

<b>Sales rep information:</b>	<b>Billing Information:</b>
Stan Temple	CITY OF LONG BEACH
Stan_Temple@Dell.com	333 W OCEAN BLVD FL 12
(800) 456-3355	333 W OCEAN BLVD FL 12
Ext: 5139107	LONG BEACH
	CA 90802-7972
	US
	(562) 318-6125

## Pricing Summary

Item	Qty	Unit Price	Subtotal
PowerEdge M630 - [dellstar_1372_A]	5	\$18,600.00	\$93,000.00
		<b>Subtotal:</b>	<b>\$93,000.00</b>
		<b>Shipping:</b>	<b>\$0.00</b>
		<b>Environmental Fees:</b>	<b>\$0.00</b>
		<b>Non-Taxable Amount:</b>	<b>\$4,348.15</b>
		<b>Taxable Amount:</b>	<b>\$88,651.85</b>
		<b>Estimated Tax:</b>	<b>\$9,086.81</b>
		<b>Total:</b>	<b>\$102,086.81</b>

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

**Dear Customer,**

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Stan Temple

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

**Shipping Group 1**

<b>Shipping Contact:</b>	<b>Shipping phone:</b>	<b>Shipping via:</b>	<b>Shipping Address:</b>
SAM MARRERO	(562) 570-5102	Standard Ground	LOWER LEVEL 333 W OCEAN BLVD LONG BEACH CA 90802-4681 US

SKU	Description	Qty	Unit Price	Subtotal
	PowerEdge M630 - [dellstar_1372_A]	5	\$18,600.00	\$93,000.00
	<b>Estimated delivery date:</b> Nov. 13 - 16, 2017			
	<b>Contract No:</b> WN03AGW			
	<b>Customer Agreement No:</b> MNWNC-108/7157034003			
210-ACXR	PowerEdge M630 Blade Server	5	-	-
329-BCZJ	PowerEdge M630 Motherboard MLK	5	-	-
389-BESH	PowerEdge M630 Regulatory Label, DAO	5	-	-
461-AADZ	No Trusted Platform Module	5	-	-
406-BBEO	2.5" Backplane with up to 2 Hard Drives and PERC RAID Controller	5	-	-
340-AKLQ	Shipping Material, Individual Blade, PE M630	5	-	-
389-BGZW	PowerEdge Blade Server Insertion Instruction Label for Handle	5	-	-
338-BJCT	Intel Xeon E5-2690 v4 2.6GHz, 35M Cache, 9.60GT/s QPI, Turbo, HT, 14C/28T (135W) Max Mem 2400MHz	5	-	-
338-BJEH	Intel Xeon E5-2690 v4 2.6GHz, 35M Cache, 9.60GT/s QPI, Turbo, HT, 14C/28T (135W) Max Mem 2400MHz	5	-	-
374-BBHL	DIMM Blanks for System with 2 Processors	5	-	-
412-AADY	68MM Heatsink for PowerEdge M630 Processor 1	5	-	-

412-AADZ	68MM Heatsink for PowerEdge M630 Processor 2	5	-	-
750-AAFD	68MM Processor Heatsink Shroud for PowerEdge M630	5	-	-
384-BBDP	Standard Cooling,M630	5	-	-
370-ACPH	2400MT/s RDIMMs	5	-	-
370-AAIP	Performance Optimized	5	-	-
780-BBIW	Diskless Configuration, PERC Controller	5	-	-
405-AAED	H330 Controller	5	-	-
400-ABHL	No Hard Drive	5	-	-
385-BBHO	iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise	5	-	-
330-BBCV	Internal Dual SD Module	5	-	-
385-BBCF	Redundant SD Cards Enabled	5	-	-
385-BBLI	16GB SD Card For IDSDM	5	-	-
385-BBLI	16GB SD Card For IDSDM	5	-	-
384-BBBL	Performance BIOS Settings	5	-	-
631-AACK	No Systems Documentation, No OpenManage DVD Kit	5	-	-
634-BDXD	VMware ESXi 6.0 U3 Embedded Image on Flash Media	5	-	-
332-1286	US Order	5	-	-
542-BBBN	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card	5	-	-
543-BBCE	QLogic 57810-k Dual port 10Gb KR CNA Mezz Card for M-Series Blades	5	-	-
543-BBBP	QLogic QME2662 16Gbps Fibre Channel I/O Card	5	-	-
421-2869	No OS, No Utility Partition	5	-	-
421-5736	No Media Required	5	-	-
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit <a href="http://www.dell.com/contactdell">http://www.dell.com/contactdell</a>	5	-	-
997-0181	Dell Hardware Limited Warranty Plus On Site Service	5	-	-
997-0209	ProSupport Plus: 7x24 Next Business Day Onsite Service, 3 Year	5	-	-
997-0218	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,3 Year	5	-	-

900-9997	On-Site Installation Declined	5	-	-
909-0259	Dell Proactive Systems Management - Declined - www.dell.com/Proactive	5	-	-
370-ACNS	32GB RDIMM, 2400MT/s, Dual Rank, x4 Data Width	60	-	-
634-BHBV	vSphere Enterprise Plus 1CPU Lic, 3Y Subscription w/Dwngrd Rights	10	-	-

<b>Subtotal:</b>	<b>\$93,000.00</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Environmental Fees:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$9,086.81</b>
<b>Total:</b>	<b>\$102,086.81</b>

## Important Notes

### Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale ([www.dell.com/learn/us/en/uscorp1/terms-of-sale](http://www.dell.com/learn/us/en/uscorp1/terms-of-sale)), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy ([www.dell.com/returnpolicy](http://www.dell.com/returnpolicy)) and Warranty (for Consumer warranties ; for Commercial warranties).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply (Consumer;Commercial). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A ([www.dell.com/AEULA](http://www.dell.com/AEULA)) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S ([www.dell.com/SEULA](http://www.dell.com/SEULA)).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

### Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com).

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

## Exhibit B



## A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

<b>Total: \$28,694.96</b>
---------------------------

<b>Quote number:</b>	<b>Quote date:</b>	<b>Quote expiration:</b>
1025745542189.1	Nov. 10, 2017	Dec. 10, 2017

<b>Company name:</b>	<b>Customer number:</b>	<b>Phone:</b>
CITY OF LONG BEACH	752385	(562) 318-6125

<b>Sales rep information:</b>	<b>Billing Information:</b>
Andrea Anderson1 Andrea_Anderson1@Dell.com (800) 456-3355 Ext: 7231314	CITY OF LONG BEACH 333 W OCEAN BLVD FL 12 333 W OCEAN BLVD FL 12 LONG BEACH CA 90802-7972 US (562) 318-6125

## Pricing Summary

Item	Qty	Unit Price	Subtotal
VLA WINDOWS SERVER DATACENTER PER 2 CORE LICENSES 2016	56	\$512.41	\$28,694.96
		<b>Subtotal:</b>	<b>\$28,694.96</b>
		<b>Shipping:</b>	<b>\$0.00</b>
		<b>Environmental Fees:</b>	<b>\$0.00</b>
		<b>Non-Taxable Amount:</b>	<b>\$0.00</b>
		<b>Taxable Amount:</b>	<b>\$0.00</b>
		<b>Estimated Tax:</b>	<b>\$0.00</b>
		<b>Total:</b>	<b>\$28,694.96</b>

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

**Dear Customer,**

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Andrea Anderson1

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)



**Shipping Group 1**

<b>Shipping Contact:</b>	<b>Shipping phone:</b>	<b>Shipping via:</b>	<b>Shipping Address:</b>
SAM MARRERO	(562) 570-5102	Standard Ground	CITY OF LONG BEACH LOWER LEVEL LONG BEACH CA 90802-4681 US

SKU	Description	Qty	Unit Price	Subtotal
	VLA WINDOWS SERVER DATACENTER PER 2 CORE LICENSES 2016	56	\$512.41	\$28,694.96
	Contract No: 95AGE			
	Customer Agreement No: RIVCO 2080000806/14			
A9258579	VLA WINDOWS SERVER DATACENTER PER 2 CORE LICENSES 2016	56	-	-
Subtotal:				\$28,694.96
Shipping:				\$0.00
Environmental Fees:				\$0.00
Estimated Tax:				\$0.00
Total:				\$28,694.96

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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply (Consumer;Commercial). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A ([www.dell.com/AEULA](http://www.dell.com/AEULA)) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S ([www.dell.com/SEULA](http://www.dell.com/SEULA)).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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## Exhibit C



## A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

**Total: \$81,669.45**

<b>Quote number:</b>	<b>Quote date:</b>	<b>Quote expiration:</b>	<b>Solution ID:</b>	<b>Deal ID:</b>
3000019464501.1	Nov. 10, 2017	Dec. 10, 2017	8785028	14822976

<b>Company name:</b>	<b>Customer number:</b>	<b>Phone:</b>
CITY OF LONG BEACH	752385	(562) 318-6125

<b>Sales rep information:</b>	<b>Billing Information:</b>
Stan Temple	CITY OF LONG BEACH
Stan_Temple@Dell.com	333 W OCEAN BLVD FL 12
(800) 456-3355	333 W OCEAN BLVD FL 12
Ext: 5139107	LONG BEACH
	CA 90802-7972
	US
	(562) 318-6125

## Pricing Summary

Item	Qty	Unit Price	Subtotal
PowerEdge M630 - [dellstar_1372_A]	4	\$18,600.00	\$74,400.00
		<b>Subtotal:</b>	<b>\$74,400.00</b>
		<b>Shipping:</b>	<b>\$0.00</b>
		<b>Environmental Fees:</b>	<b>\$0.00</b>
		<b>Non-Taxable Amount:</b>	<b>\$3,478.52</b>
		<b>Taxable Amount:</b>	<b>\$70,921.48</b>
		<b>Estimated Tax:</b>	<b>\$7,269.45</b>
		<b>Total:</b>	<b>\$81,669.45</b>

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**Dear Customer,**

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,  
Stan Temple

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

**Shipping Group 1**

<b>Shipping Contact:</b>	<b>Shipping phone:</b>	<b>Shipping via:</b>	<b>Shipping Address:</b>
SAM MARRERO	(562) 570-5102	Standard Ground	LOWER LEVEL 333 W OCEAN BLVD LONG BEACH CA 90802-4681 US

SKU	Description	Qty	Unit Price	Subtotal
	PowerEdge M630 - [dellstar_1372_A]	4	\$18,600.00	\$74,400.00
	<b>Estimated delivery date:</b> Nov. 22, 2017			
	<b>Contract No:</b> WN03AGW			
	<b>Customer Agreement No:</b> MNWNC-108/7157034003			
210-ACXR	PowerEdge M630 Blade Server	4	-	-
329-BCZJ	PowerEdge M630 Motherboard MLK	4	-	-
389-BESH	PowerEdge M630 Regulatory Label, DAO	4	-	-
461-AADZ	No Trusted Platform Module	4	-	-
406-BBEO	2.5" Backplane with up to 2 Hard Drives and PERC RAID Controller	4	-	-
340-AKLQ	Shipping Material, Individual Blade, PE M630	4	-	-
389-BGZW	PowerEdge Blade Server Insertion Instruction Label for Handle	4	-	-
338-BJCT	Intel Xeon E5-2690 v4 2.6GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (135W) Max Mem 2400MHz	4	-	-
338-BJEH	Intel Xeon E5-2690 v4 2.6GHz,35M Cache,9.60GT/s QPI,Turbo,HT,14C/28T (135W) Max Mem 2400MHz	4	-	-
374-BBHL	DIMM Blanks for System with 2 Processors	4	-	-
412-AADY	68MM Heatsink for PowerEdge M630 Processor 1	4	-	-

412-AADZ	68MM Heatsink for PowerEdge M630 Processor 2	4	-	-
750-AAFD	68MM Processor Heatsink Shroud for PowerEdge M630	4	-	-
384-BBDP	Standard Cooling,M630	4	-	-
370-ACPH	2400MT/s RDIMMs	4	-	-
370-AAIP	Performance Optimized	4	-	-
780-BBIW	Diskless Configuration, PERC Controller	4	-	-
405-AAED	H330 Controller	4	-	-
400-ABHL	No Hard Drive	4	-	-
385-BBHO	iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise	4	-	-
330-BBCV	Internal Dual SD Module	4	-	-
385-BBCF	Redundant SD Cards Enabled	4	-	-
385-BBLI	16GB SD Card For IDSDM	4	-	-
385-BBLI	16GB SD Card For IDSDM	4	-	-
384-BBBL	Performance BIOS Settings	4	-	-
631-AACK	No Systems Documentation, No OpenManage DVD Kit	4	-	-
634-BDXD	VMware ESXi 6.0 U3 Embedded Image on Flash Media	4	-	-
332-1286	US Order	4	-	-
542-BBBN	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card	4	-	-
543-BBCE	QLogic 57810-k Dual port 10Gb KR CNA Mezz Card for M-Series Blades	4	-	-
543-BBBP	QLogic QME2662 16Gbps Fibre Channel I/O Card	4	-	-
421-2869	No OS, No Utility Partition	4	-	-
421-5736	No Media Required	4	-	-
951-2015	Thank you for choosing Dell ProSupport Plus. For tech support, visit <a href="http://www.dell.com/contactdell">http://www.dell.com/contactdell</a>	4	-	-
997-0181	Dell Hardware Limited Warranty Plus On Site Service	4	-	-
997-0209	ProSupport Plus: 7x24 Next Business Day Onsite Service, 3 Year	4	-	-
997-0218	ProSupport Plus: 7x24 HW/SW Tech Support and Assistance,3 Year	4	-	-

900-9997	On-Site Installation Declined	4	-	-
909-0259	Dell Proactive Systems Management - Declined - www.dell.com/Proactive	4	-	-
370-ACNS	32GB RDIMM, 2400MT/s, Dual Rank, x4 Data Width	48	-	-
634-BHBV	vSphere Enterprise Plus 1CPU Lic, 3Y Subscription w/Dwngrd Rights	8	-	-

<b>Subtotal:</b>	<b>\$74,400.00</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Environmental Fees:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$7,269.45</b>
<b>Total:</b>	<b>\$81,669.45</b>

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If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

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# Exhibit D

## Rough Order of Magnitude (ROM) Configuration for Long Beach, California

Dell Marketing, L.P.  
P.O. Box 149257  
Austin, TX 78714

ROM Configuration #: DLA143482

Prepared By: Brad Duncan  
SFDC Deal Id: 15051214  
Type: Upgrade  
350674 / 350675 -  
For System: Long Beach, CA

Bill To:  
Long Beach, California  
3711 Long Beach Blvd 600  
Long Beach, CA 90807

Description	Model Number	Dell SKU	Quantity	List Price	Subtotal
<b>Software</b>					
Storage Center Drive License (one license per drive)	SW-SC-DRIVELICENSE-W		13		
<b>Professional Services</b>					
Remote Configuration of Additional Disk Enclosures into existing Dell Storage SC Series Environment	954-0219		1		
<b>Cold Spares</b>					
SC5020, 7.68TB, SAS, 12Gb, RI SSD, 2.5", CUS	DS-SAS-25-7.68TBXSSD-RI-WSP		13		
<b>Totals</b>	<b>Discount Comments</b>				
Power (Watts): 0				Hardware Total	\$329,485.00
Heat (BTUs): 0				VA Software Total	\$0.13
Rack Units: 0				Professional Services Total	\$615.00
Weight (Lbs): 0				<b>Subtotal</b>	<b>\$330,100.13</b>
SSD (Raw TB): 99.84				Discount	(\$166,730.00)
SAS (Raw TB): 0				Freight	\$104.00
				Sales Tax	\$14,632.00
<b>Total (Raw TB): 99.84</b>				<b>*Grand Total</b>	<b>\$158,106.13</b>

ProSupport Plus 24x7 w/ Priority On-Site (4 hour)

\*\*\*Support Term: Co-terminus 10/31/2022 (59 months)

\*\*\*\*The pricing is displayed in the US Dollar currency.

The PRICING provided herein is Rough Order Magnitude (ROM) pricing only and not intended to reference any Dell contract that you may wish to utilize for purchase. Once your final configuration is determined, you Dell Sales Representative will provide you with a quote that reflects the appropriate Contract Pricing and Terms and Conditions.

\*\*\*\*\*  
Dell's global customer pricing rates (GLP rates) are Dell's trade secrets and constitute confidential and proprietary information. This information is made available to customers on a confidential basis and may not be disclosed to any other party other than the party to which disclosed. Further, this information may not be disclosed to any person who does not require such information to carry out the specific purpose of this disclosure.

GLP rates may be used by Dell to convert U.S. Dollar prices to local currency prices but do not necessarily represent an offer to make an exchange. Due to the dynamic nature of foreign exchange markets, Dell may at any time change the instruments, currencies or process these rates. In particular emerging market currencies, such as the Mexican Peso and South African Rand, are more likely to be adjusted due to their inherent volatile nature.

\*\*\*\*\*