

**SUBJECT**

*HASTUS Software Maintenance and Support Services Contract*

**RECOMMENDATION**

*To authorize the President and CEO to enter into a three-year contract with Giro, Inc., for maintenance and support services of HASTUS-brand software, which supports Long Beach Transit's daily bus operations, for a total authorization amount not to exceed \$460,940.*

**BACKGROUND**

In May 2000, Long Beach Transit (LBT) purchased HASTUS-brand software, developed by GIRO, Inc., (Giro) to support its scheduling, timekeeping and daily bus operations.

HASTUS is a specialized transit software solution consisting of a suite of modules used to produce cost-effective schedules, manage vehicle and employee assignments, as well as provide timekeeping data for payroll.

LBT has maintained a software contract with Giro since January 2003 for the maintenance and support of its HASTUS-brand software. Services under the contract include software support to correct defects, improvements made to the software and upgrades to the latest release of the software.

The current software maintenance and support contract is set to expire on January 15, 2018.

**PROCUREMENT**

Giro is the developer and sole provider of the HASTUS-brand software. Due to the proprietary status, this is a sole-source procurement.

The contract amount includes the annual maintenance, support services and upgrades in the amount of \$460,940. The negotiated price was determined to be fair and reasonable by LBT's Purchasing department.

**DBE/SBE PARTICIPATION**

Due to the specialized nature of this solicitation, a Small Business Enterprise (SBE) goal was not established for this project.



### **ALTERNATIVES CONSIDERED**

The Board may choose not to renew this contract, resulting in the current contract expiring on January 15, 2018. However, staff does not recommend this option, as LBT would not be able to continue using HASTUS software to conduct its daily bus operations.

### **BUDGETARY/FISCAL IMPACT**

Staff is requesting LBT's Board of Directors to authorize the President and CEO to enter into a three-year contract with Giro, Inc., for maintenance and support services of HASTUS-brand software, which supports Long Beach Transit's daily bus operations, for a total authorization amount not to exceed \$460,940.

Funds for this contract were included in the previously approved Fiscal Year 2018 operating budget, and funding for subsequent years will be included in future operating budgets.

A handwritten signature in purple ink, reading 'K. McDonald'.

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Kenneth A. McDonald  
President and Chief Executive Officer