

**SUBJECT*****Stops and Zones Replacement Vehicles*****RECOMMENDED ACTION**

***To authorize the President and CEO to enter into a contract with Courtesy Chevrolet Center for the purchase of three Chevrolet Silverado 2500HD crew-cab pick-up trucks, to be used by Long Beach Transit's Stops and Zones department, for a total authorization amount not to exceed \$109,110.***

**BACKGROUND**

Long Beach Transit's (LBT) Stops and Zones department is responsible for the maintenance of more than 1,900 bus stops, the Transit Visitor Information Center (TVIC) and AquaLink and AquaBus piers.

The Stops and Zones department maintains (cleans and pressure washes) and repairs LBT's bus stop amenities, such as bus benches and signage, while adhering to the Americans with Disabilities Act (ADA) of 1990 requirements. These services address LBT's Transit Asset Management (TAM) Plan and ensures customers have a positive experience while using LBT's system, amenities and facilities.

LBT currently owns two crane trucks and six medium-sized trucks with cleaning equipment. Two of these trucks have reached the end of their useful life cycle and are in need of replacement.

The service trucks staff is requesting for purchase would replace the following vehicles:

Vehicle No.	Year	Make	Model	Odometer (mi.)
242	2009	Ford F250	Pick-up Truck	86,198
229	2007	Dodge	Pick-up Truck	110,579

LBT is requesting to purchase an additional medium-sized pick-up truck, equipped with pressure-washing equipment, as LBT is committed to keeping its assets in a state of good repair and high volume bus stops need to be pressure washed more frequently.

Moreover, to ensure optimal mechanical reliability, LBT traditionally replaces non-revenue vehicles on a seven-year cycle.

**PROCUREMENT**

In preparation to procure these service vehicles, LBT issued an invitation for bid (IFB) for three one-ton crew-cab pick-up trucks to qualified car dealers. LBT received three bids from the following California car dealers: Courtesy Chevrolet Center in San Diego; Wondries Fleet Group in Alhambra; and Connell Chevrolet in Costa Mesa. Courtesy Chevrolet Center was the lowest and most responsible bidder with a price of \$36,370 per vehicle including sales tax and fees, totaling \$109,110 for all three vehicles.

**DBE/SBE PARTICIPATION**

The Small Business Enterprise (SBE) goal established for the solicitation was one percent. Courtesy Chevrolet Center will be utilizing Martin's Quality Truck Body, Inc., an SBE which supplied and installed the dump body (i.e., the trailer body that can be used to discharge its contents). Courtesy Chevrolet Center will exceed the SBE goal at 27 percent.

**ALTERNATIVES CONSIDERED**

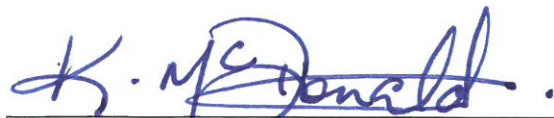
LBT staff assessed the feasibility of procuring Compressed Natural Gas (CNG), non-revenue vehicles; however, due to the location of the CNG fuel tank in the truck bed, storage capacity decreased, as well as prohibited adequate space for pressure-washing equipment.

The Board may choose not to award the contract, which would result in one less service vehicle as well keeping the two non-revenue vehicles currently in service longer. However, staff does not recommend this option as maintenance costs would increase on the current aging vehicles. An increase in Maintenance work orders could result in an insufficient number of vehicles available for maintenance services.

**BUDGETARY/FISCAL IMPACT**

Staff is requesting LBT's Board of Directors to authorize the President and CEO to enter into a contract with Courtesy Chevrolet Center for the purchase of three Chevrolet Silverado 2500HD crew-cab pick-up trucks, to be used by Long Beach Transit's Stops and Zones department, for a total authorization amount not to exceed \$109,110.

This project will use local funds contained in capital budgets previously approved by the Board.



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Kenneth A. McDonald  
President and Chief Executive Officer