



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$132,788.40

Quote number:
3000014037724.2

Quote date:
May 25, 2017

Quote expiration:
Jun. 24, 2017

Company name:
CITY OF LONG BEACH

Customer number:
752385

Phone:
(562) 318-6125

Sales rep information:
Stan Temple
Stan_Temple@Dell.com
(800) 456-3355
Ext: 5139107

Bill to:
CITY OF LONG BEACH
333 W OCEAN BLVD FL 12
333 W OCEAN BLVD FL 12
LONG BEACH
CA 90802-7972
US
(562) 318-6125

Pricing Summary

Item	Qty	Unit price	Subtotal
CS-CITY OF LONG BEACH-DELL ONL Y 2017-214082 EXP 8/10/2017	1	\$120,991.71	\$120,991.71
Subtotal:			\$120,991.71
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$0.00
Taxable Amount:			\$120,991.71
Estimated Tax:			\$11,796.69
Total:			\$132,788.40

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Stan Temple

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Additional comment

This is a single custom sku for the BOM as part of ISX0001430197-0007

Shipping Group 1

Shipping Contact: SAM MARRERO	Shipping phone: (562) 570-5102	Shipping via: Standard Ground	Shipping Address: LOWER LEVEL 333 W OCEAN BLVD LONG BEACH CA 90802-4681 US
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SKU	Description	Qty	Unit Price	Subtotal
	CS-CITY OF LONG BEACH-DELL ONL Y 2017-214082 EXP 8/10/2017	1	\$120,991.71	\$120,991.71

Estimated Delivery Date: Jul. 7 - Jul. 15, 2017

Contract Code: 70137

Customer Agreement No: Dell Std Terms

A9747755	CS-CITY OF LONG BEACH-DELL ONL Y 2017-214082 EXP 8/10/2017	1	-	-
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Sales rep: Stan Temple | Quote number: 3000014037724.2

Subtotal:	\$120,991.71
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$11,796.69
Total:	\$132,788.40

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale (www.dell.com/learn/us/en/uscorp1/terms-of-sale), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (for [Consumer warranties](#); for [Commercial warranties](#)).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

***Dell Financial Services Lease:**

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.

ISX0001430197-0007 City of Long Beach – DCIM



The power to do more

Prepared For:
City of Long Beach

Quote Number: 2017-214082
Quote Date: 5/12/2017
Expiration Date: 8/10/2017
Opportunity Number: OP-170421-6107590

Products and Services (All Prices in USD)
ISX0001430197-0007

Item No.	Qty.	Product	Description
1	1	AP9525	StruxureWare Data Center Expert, 25 Node License Only
2	1	AP95100	StruxureWare Data Center Expert, 100 Node License Only
3	1	AP94VMACT	StruxureWare Data Center Expert Virtual Machine Activation Key - Physical/Paper SKU
4	1	AP91200	Data Center Operation: Capacity 200 Rack License
5	1	AP900200	StruxureWare Data Center Operation, 200 Rack License

Item No.	Qty.	Product	Description
6	1	WNSC01	Data Center Management Software Configuration Suite
6.1	1	WNSC0101	Data Center Expert Software Configuration
6.1.1	1	WNSC010102	Data Center Expert Basic Administration
6.1.2	1	WNSC010103	Data Center Expert Advanced Administration
6.1.3	3	WNSC010104	Data Center Expert Alarm Threshold Configuration
6.1.4	3	WNSC010105	Data Center Expert Alarm Action Configuration
6.2	1	WNSC011	Data Center Management Software Configuration Option
6.2.1	1	WNSC010101	Data Center Management Software Configuration Base Service
6.2.2	10	WNSC0105	Data Center Follow On Preparation Service
6.3	1	WNSC0102	Data Center Operation Software Configuration
6.3.1	10	WNSC010201	Data Center Operation Floor Catalog Creation
6.3.2	100	WNSC010202	Data Center Operation RackMount Catalog Creation
6.3.3	100	WNSC010203	Data Center Operation Floor Layout Creation
6.3.4	100	WNSC010204	Data Center Operation Floor Equipment Identification
6.3.5	200	WNSC010205	Data Center Operation Rack PDU Assessment
6.3.6	100	WNSC010207	Data Center Operation IT Device Assessment
6.3.7	500	WNSC010208	Data Center Operation Device Assignment
6.4	1	WNSC0103	Data Center Capacity Software Configuration
6.4.1	1	WNSC010301	Data Center Capacity Policy Configuration
6.4.2	100	WNSC010302	Data Center Capacity Advanced Power Configuration
6.4.3	100	WNSC010206	Data Center Operation Power Dependency Configuration
6.5	1	WNSC0104	Data Center Post Configuration Review
6.5.1	1	WNSC010401	Data Center Expert Post Configuration Review
6.5.2	1	WNSC010403	Data Center Operation Post Configuration Review
7	1	WMS3YRVM	3 Year StruxureWare Data Center Expert Virtual Machine Software Support Contract

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Quote Number : 2017-214082



Item No.	Qty.	Product	Description
8	1	WMS3YR25N	3 Year 25 Node StruxureWare Data Center Expert Software Support Contract
9	1	WMS3YR100N	3 Year 100 Node StruxureWare Data Center Expert Software Support Contract
10	1	WOPS1YR200	StruxureWare Data Center Operation, 1 Year Software Support Contract, 200 Racks
11	1	WCAM1YR200	Data Center Operation: Capacity, 1 Year Software Support Contract, 200 Racks

Solution Total **\$120,991.71**

QUOTE TOTAL (USD) **\$120,991.71**

Prices do not include freight/delivery costs unless otherwise specified.

Important Quotation Information:

Quote Status: Approved (Expiration Date: 8/10/2017)

Total Weight: 5.0 LBS / 2.27 KGS