Update on the labor-management dispute at the Press-Telegram

Newsroom cuts have FAR outpaced declines in circulation OR revenue.

Since MediaNews bought the Press-Telegram in 1997, circulation is down almost 24% - During that same period, it reduced the newsroom staff, from over 175 newsroom employees in 1997 to just 29 today.

The **Press-Telegram** has always been and continues to be, a profitable business.

Staff members' proposed wage increase of 4% in the first year of their contract will not significantly impact profits. This increase for P-T Guild members would total approximately \$75,000 which represents one-fifth of 1% of the MediaNews reported \$35 million profit of FY 2007.

Claims that MediaNews doesn't have the finances to support their workers are misleading.

Our proposed 10% wage increase over the term of the contract would total approximately \$190,0000, just 1.1 percent of the \$16.7-million profit MediaNews made on the sale in 2006 of the company's long-time Pine Avenue headquarters.

MediaNews' focus on short term profits have had a drastic effect on their long-term viability. Circulation losses continue:

- Since 1997, circulation is down 24%
- In 2005, circulation was 95,816

CONSIDER:

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- In 2006, circulation was 87,872
- In 2007, circulation was 83, 941

The *Press-Telegram* and MediaNews, owner of the largest publisher of daily newspapers in California, thinks covering local news is too expensive.

MediaNews is demanding a change in its P-T union contract that would allow it to replace, at its sole discretion, current and future newsroom staff and allow it to farm out local news-gathering and related tasks to anyone, anywhere. That's not good for us, for you or for the communities it serves.

→ What can you do? ←

Contact LANG president and CEO Ed Moss at ed.moss@langnews.com or 818-713-3000 and P-T publisher Mark Ficcara, c/o Daily Breeze, 5215 Torrance Blvd., Torrance, CA 90503-4077 (310-540-5511). Tell them to negotiate a fair contract that benefits not just the company, but benefit its workers, the readers and our communities. Tell them not to outsource your local news.

SOUTHERN CALIFORNIA MEDIA GUILD/CWA LOCAL 9400, 7844 ROSECRANS AVE., PARAMOUNT, CA 90723-2296 FOR MORE INFORMATION, CONTACT VICKI DI PAOLO @ 562-259-9430

