



# CITY OF LONG BEACH **R-16**

FINANCIAL MANAGEMENT DEPARTMENT

333 West Ocean Boulevard 6<sup>th</sup> Floor • Long Beach, CA 90802 • (562) 570-6200

January 17, 2012

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with Moose Boats, Inc., of Petaluma, CA (not a MBE, WBE, SBE or Local), for the purchase of one 44-foot Tactical Emergency Response Vessel (TERV) in the amount of \$991,588 and one 35-foot critical incident response/patrol boat in the amount of \$565,951, under U.S. General Services Administration (GSA) Cooperative Purchasing Program GSA Federal Supply Schedule 84 Contract No. GS-07F-0507M, in a total amount not to exceed \$1,557,539, inclusive of tax and fees. (Citywide)

## DISCUSSION

City Council approval is requested to enter into a contract with Moose Boats, Inc., for the purchase of one 44-foot Tactical Emergency Response Vessel (TERV) and one 35-foot critical incident response/patrol boat. The purchase of these vessels will enable the Long Beach Police Department (LBPD) to gain heightened port and maritime emergency response capabilities and security.

An Area Maritime Security Committee analysis conducted in 2008 indicated that enhanced tactical operations and emergency response capabilities are needed in order to enhance the response times related to threats from a variety of levels within the Port of Long Beach (POLB) and the Port of Los Angeles (POLA). The requested purchase of the TERV and critical incident response/patrol boats will help mitigate any response delays. The TERV is larger than other vessels in the fleet and is designed to be a waterborne Command Post Vessel that can also support the mission of the United States Coast Guard and Customs and the Border Protection Agency to secure the POLB and POLA, and help respond to threats in coastal waterways. Both vessels will augment existing resources, increase port security and reduce maintenance cost on the current fleet.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis, when authorized by a Resolution of the City Council. The Department of Public Works, Fleet Services Bureau, investigated various procurement options and, with the collaboration of the LBPD and the Department of Financial Management Purchasing Division, is recommending to use the GSA Cooperative

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Purchasing Program and to purchase from a contract awarded under the GSA Federal Supply Schedule 84. GSA enters into contracts with commercial firms to provide supplies and services at stated prices for given periods of time and allows state and local governments to purchase a variety of commercial products and services under specific GSA Schedule contracts to save time and money, and to meet their needs and missions.

GSA Schedule contracts are negotiated with the intent of achieving fair and reasonable pricing. It is the City's responsibility to determine that the offer is the best value at the lowest overall cost. Orders placed against GSA Schedules meet the requirement for full and open competition in accordance with Federal Acquisition Regulation (FAR) 8.4. LBPd has done research and analysis in determining this recommended purchase is the best value at the lowest overall cost.

Moose Boats, Inc., has agreed to sell the City one 44-foot Terv and one 35-foot critical incident response/patrol boat, per quote dated December 9, 2011, under GSA Contract No. GS-07F-0507M. Moose Boats, Inc., has offered the City a significant discount on certain equipment versus the current published GSA catalog price.

This matter was reviewed by Deputy City Attorney Amy R. Webber on December 23, 2011 and Budget Management Officer Victoria Bell on January 3, 2012.

### TIMING CONSIDERATIONS

City Council action to adopt the attached Resolution and to approve this purchase concurrently is requested on January 17, 2012, to ensure that the equipment is purchased in a timely manner. It is important to note that the grant funding from the California Emergency Management Agency's (CalEMA) California Port and Maritime Security Grant Programs (CPMSGP) authorized by Proposition 1B, equivalent to 25 percent of the total cost, will be lost if the purchase transaction is not completed on or before the expiration date of April 1, 2012. The balance of 75 percent will be funded by the Port Security Grant Program 2008 (PSGP 08).

### FISCAL IMPACT

The contract is for an amount not to exceed \$1,557,539, with 75 percent of the cost currently budgeted in the General Grants Fund (SR 120) in the Police Department (PD). The Port Security Grant Program 2008 requires a 25 percent match from the City, which will be provided by the POLB California Port and Maritime Security Grant Program (CPMSGP) Prop 1B Grant. Non-routine maintenance costs will be covered by manufacturer's warranty through May 2013, and will later be funded by the Port Security Grant Program 2011 through May 2016. Routine maintenance and fuel will be reimbursed through the LBPd's annual security MOU with the POLB. Future replacement of the equipment may become necessary and if, at that time, it is determined prudent to replace the equipment, the City will seek grant funds for that purpose. There will be no net impact to the Tidelands Operations Fund (TF 401). There is no local job impact associated with this recommendation.

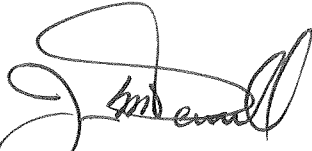
SUGGESTED ACTION:

Approve recommendation.

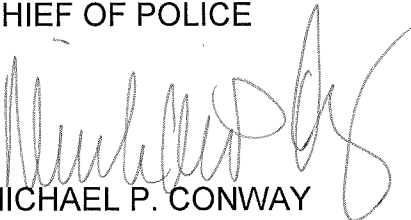
Respectfully submitted,



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT



JIM McDONNELL  
CHIEF OF POLICE



MICHAEL P. CONWAY  
DIRECTOR OF PUBLIC WORKS

JG:ES:mk  
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APPROVED:



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PATRICK H. WEST  
CITY MANAGER

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE  
CITY OF LONG BEACH AUTHORIZING THE CITY  
MANAGER TO PURCHASE TWO DIESEL/WATER JET  
PATROL BOATS FROM MOOSE BOATS, INC. ON THE  
SAME TERMS AND CONDITIONS AS THE AGREEMENT  
WITH THE UNITED STATES GENERAL SERVICES  
ADMINISTRATION (GSA)

WHEREAS, the Charter of the City of Long Beach (the "City"), Section  
1802, permits the City to purchase services, supplies, materials, equipment and labor  
with other government agencies by purchasing under their contracts on a voluntary and  
selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase two diesel water jet patrol boats  
for its Police Department using Port Security grant funds; and

WHEREAS, the federal General Services Administration has a contract with  
Moose Boats, Inc. of Petaluma, California for diesel water jet patrol boats (GSA Schedule  
Contract No. GS-07F-0507M); and

WHEREAS, City's participation in the GSA Contract GS-07F-0507M will  
facilitate acquisition of these items as well as provide considerable cost benefits to the  
City; and

WHEREAS, if the City had to go to formal bid rather than participate in the  
General Services Administration agreement considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
follows:

Section 1. The above recitals are true and correct and are incorporated  
herein by this reference.

Section 2. The City Manager is hereby authorized to enter an agreement with Moose Boats, Inc. for the purchase of one M1 forty-four foot diesel water jet patrol boat in the amount of \$991,588 and one M2 thirty-five foot diesel water jet patrol boat in the amount of \$565,951, on the same terms and conditions as those under GSA Schedule Contract No. GS-07F-0507M, in a total amount not to exceed \$1,557,539, including taxes and shipping, for a period extending until the warranty on the boats expires.

Section 3. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify to the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 20\_\_ by the following vote:

Ayes: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Noes: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

Absent: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
City Clerk